

# ***SMALL FARM RESOURCE GUIDE***

**FIRST EDITION**

**By Denis Ebodaghe**

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## ***ACKNOWLEDGMENTS***

This first edition of the Small Farm Resource Guide was compiled because of a need to assist small farmers, small acreage owners, and ranchers in program delivery and services. We hope partnership among small farm organizations and institutions, public and private sectors can be strengthened so as to better serve the needs of smaller farmers in areas such as enhancing economic gains and improving their quality of life.

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Many others provided assistance to the overall success of this guide that we are unable to mention, and to all of you, we express our sincere appreciation.

BY: Denis Ebodaghe, Ph.D.

# ***INTRODUCTION***

The Small Farm Resource Guide provides a listing of small farm organizations, institutions, and others that may not necessarily have small farm expertise, but do have information relevant to small farm enterprises. Each organization is followed by a program description. Publications that have small farm implications are listed, but for a detailed listing of such publications, please visit the website of the particular public or private sector organization.

The United States Department of Agriculture (USDA) is committed to meeting the needs of small scale agriculture. USDA and other federal agencies, the land-grant university system, other public and private sector organizations, including community based organizations submitted the listings used in preparing this guide. Our goal is to make available the numerous programs serving small farms and ranches so that farmers can seek assistance as appropriate in meeting their small farm needs such as raising income levels and improving the quality of life in their communities. The intent of this guide is to complement and not duplicate your resources. Small farm organizations and others listed are well positioned to assist farmers with marketing needs such as locating farmers markets, road side stands, or U-pick operations in each state. These organizations are listed by state.

We hope you will find this guide helpful in linking programs and resources from the public and private sectors in addressing small farm needs. If you are aware of any small farm organizations, or have any resource materials that will benefit the small farm community, please write or call the Small Farm Program at the address listed below. Any submissions will be considered for inclusion in the second edition of this guide.

To help us improve this guide, we ask that all comments and suggestions be sent to the address listed below.

Sincerely,

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Washington, DC 20250-2220

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(ANR-671, free);

## **ALABAMA A&M UNIVERSITY**

### **PROGRAM DESCRIPTION**

Alabama A&M University has several programs designed to enhance the quality of life and economic opportunities in the small farm community.

Some of these programs include:

the Agricultural Resource  
Development Program  
the Small Farmer Outreach  
Training and Technical Assistance  
Project  
the Shiitake Mushroom Program  
Sustainable Agriculture in the  
"Classroom"  
Well Water/Wellhead Protection  
Evening Primrose

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### **PUBLICATIONS**

*Will Your Product Sell? (CS-3, \$0.75);  
On Farm Fuel Storage, (ANR-140, free);  
Efficient Fuel Use in Farm Tractors (ANR-  
488, free); Alabama Beef Handbook  
(ANR-600, \$31.00); Catfish Farming -  
Is It For You? (ANR-273, free); Marketing  
Options for Small Aquaculture Producers  
(ANR-962, free); Federal Income Tax  
Planning for Timberland Owners*

*Frequently Asked Questions About On-Farm Poultry Composting (ANR-980, free); Composting Handbook (ANR-692 to ANR-712, \$13.00); Organizing Small Communities for Business Retention and Expansion (CRD-059, free); Managing Your Money (HE-022, free); How to Buy and Cook Fresh Vegetables (HE-409 free); Food Preservation in Alabama (HE-001, \$6.00); Alabama Blueberries (HE-579, free); Vegetable Gardening Record Sheet (YANR-108a, free); Managing Small Layer of Flocks (YANR-102, free).*

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### **ALABAMA DEPARTMENT OF AGRICULTURE AND INDUSTRIES**

#### **PROGRAM DESCRIPTION**

This department works with educational institutions, U. S. Department of Agriculture, community based organizations, and other public and private sector organizations to benefit farm and agribusiness interests in the state of Alabama. Our small farm programs include but are not limited to the following:

Small Farmers' Marketing and  
Educational Association  
Alabama Agricultural Development  
Authority  
Marketing and Economics  
Division.

#### **CONTACT**

John Gamble  
Marketing Division  
Alabama Department of Agriculture  
P. O. Box 3336  
Montgomery, AL 36109-0336  
Phone: (334) 240-7245

### **AUBURN UNIVERSITY**

#### **PROGRAM DESCRIPTION**

The Alabama Cooperative Extension has a comprehensive program which includes small scale and limited income farm clientele. Our Cooperative Extension Service agents and specialists spend a significant part of their time in activities relating to small-scale and limited income programs. Three examples of the diverse types of activities with staff involvement include: vegetables, goat production, sorghum and cane syrup production.

#### **CONTACT**

Paul L. Mask  
Auburn University  
110 Extension Hall  
Auburn, AL 36849-5633  
Phone: (334) 844-5490  
Fax: (334) 844-5490  
E-mail: [pmask@acenet.auburn.edu](mailto:pmask@acenet.auburn.edu)

## **FEDERATION OF SOUTHERN COOPERATIVES/LAND ASSISTANCE FUND (FSC)**

### **PROGRAM DESCRIPTION**

The FSC is a resource and advocacy association involving 25,000 low-income rural families, organized into 100 cooperatives, credit unions and community-based economic development groups across the South. Organized in 1967, the Federation has a quarter of a century of direct, cutting-edge experience working with rural poor people who are trying to help themselves end the cycle of poverty. Members learn the skills of farming, business and working together in cooperatives at the Federation's Rural Training Center on 850 acres near Epes, Alabama. The Federation works with the Rural Coalition and its members for more humane, inclusive and accessible rural development policies for all rural people and communities.

### **CONTACTS**

Ralph Paige  
Phone: (404) 765-0991  
Fax: (404) 765-9178

John Zippert  
Phone: (205) 652-9676  
Fax: (205) 652-9678

Shirley Sherrod  
Phone: (912) 432-5799  
Fax: (912) 439-0894

### **FSC contacts --continued**

Leon Crump  
Phone: (803) 667-6383  
Fax: (803) 669-6598

Cleo Askew  
Phone: (205) 652-9676  
Fax: (205) 652-9678

Jerry Pennick  
Phone: (404) 765-0991  
Fax: (404) 765-9178

## **TUSCALOOSA COMMUNITY SUPPORTED AGRICULTURE PROJECT**

### **PROGRAM DESCRIPTION**

We grow organic produce for approximately 90 households, which is distributed weekly for an eight month period. In growing a wide variety of market vegetables, we also grow blueberries, cut flowers and beekeeping. We also grow transplants in a greenhouse. Depending on crop species, we irrigate with drips and sprinklers. Growing is done on slightly raised beds, with white clover used as a living mulch.

### **CONTACT**

Jean Mills  
Tuscaloosa Community Supported  
Agriculture Project  
14430 Jackson Trace Road  
Coker, AL 35452  
Phone: (205) 333-8504

## **TUSKEGEE UNIVERSITY**

### **PROGRAM DESCRIPTION**

Tuskegee University offers an integrated program of research and extension activities that targets small scale and limited resource farms, farm families and rural communities.

On-going projects at our university include the following:

The Small Farmer Outreach Training  
and Technical Assistance Project  
Sustainable Agriculture and  
Community Development  
Agricultural Plastic Research and  
Outreach Program  
Artificial Insemination  
Goat Research  
Plant and Soil Science  
The Montgomery State Farmers'  
Market Project

Tuskegee University also hosts the  
Professional Agricultural Workers  
Conference, which is an on-going  
annual activity since 1842

The Farmers' Conference has been  
an annual tradition since 1892, and it  
reaches a statewide audience.

### **CONTACTS**

Robert Zabawa  
Tuskegee University  
100 Campbell Hall  
Tuskegee, AL 36088  
Phone: (334) 727-8114  
Fax: (334) 724-4451  
E-mail: [zabawar@acd.tusk.edu](mailto:zabawar@acd.tusk.edu)

Ntam Baharanyi  
Tuskegee University  
George Washington Center  
Agricultural Experiment Station  
Tuskegee, AL 36088  
Phone: (334) 727-8454  
Fax: (334) 727-8552  
E-mail: nbaharany@acd.tusk.edu

### **PUBLICATIONS**

*Steps to Good Vegetable Production; Raising a Small Flock of Goats for Meat and Milk Management Practices, and Feeding the Herd Goat; Simplified Swine Production Practices: Facilities and Equipment; A Practical Guide to Raising Domestic Rabbits.*

### **CONTACT**

Vanese W. Singleton  
Cooperative Extension Program  
201 Morrison-Mayberry Hall  
Tuskegee University  
Tuskegee, AL 36088

## **ALASKA DIVISION OF AGRICULTURE**

### **CONTACT**

Edward Arobio  
Alaska Division of Agriculture  
P. O. Box 949  
Palmer, AK 99645-0949  
Phone: (907) 745-7200  
Fax: (907) 745-7112

## **UNIVERSITY OF ALASKA**

### **PROGRAM DESCRIPTION**

Our staff share their research and extension information concerning business and marketing skills with Alaskan growers. These skills result in more profitable farm operations.

### **CONTACT**

Irvin Skelton  
University of Alaska-Fairbanks  
P.O. Box 756180  
Fairbanks, AK 99775-6180  
Phone: (907) 474-6367  
Fax: (907) 474-6567  
E-mail: ffiws@aurora.alaska.edu

### **PUBLICATIONS**

*Greenhouse Gardening-Questions and Answers about Agriculture in Alaska (ABM-00642/free); Working Together with Your Farm Lender (ABM-01141/free); Hobby Farms (ABM-01142/free);*



*Selection and Implementation of a Farm Record System (WREP-00099/\$1.00); Farmstead Planning Considerations (FSG-00027/free); Poultry Equipment Plans (FSG-00540/\$1.00); Sheep Housing and Equipment Handbook (MWPS-00003/\$10.00); Dairy Housing and Equipment Handbook (MWPS-00007/\$8.00); Swine Housing and Equipment Handbook (MWPS-00008/\$8.00); Small Farms-Livestock Building and Equipment (MWPS-00033/\$4.00); Plastic Mulch and Row Covers for Vegetable Production in Alaska (FGV-00647/\$1.00); Your Dairy Goat (LPM-00048/\$1.00); Home Laying Flock (LPM-00343/free).*

## **CONTACT**

ACE Communications  
University of Alaska Fairbanks  
P.O. Box 756180  
Fairbanks, AK 99775-6180  
Phone: (907) 474-6369  
E-mail: fycit@uaf.edu

## **AMERICAN SAMOA COMMUNITY COLLEGE**

### **PROGRAM DESCRIPTION**

According to the 1990 Census, the average farm size in American Samoa is 15.1 acres. However, because of the Samoan family structure, almost everyone has access to property. The extended family system and small farm size are the determining factor in our research and extension efforts.

These research and extension efforts include:

- Community and home vegetable gardening
- Traditional crop improvement
- Integrated Pest Management
- Agroforestry
- Expanded Food and Nutrition Education Program

### **PUBLICATIONS**

*Marketing Education Short Course; Samoan Medicinal Plants and Their Usage; Food choices for Healthy Living Based on Food;*

**Groups' Lists:** Chu'uk, Guam, Hawaiian, Marshall Islands, Palauan, Samoan, YAP; *Pacific Islands Farm Manual; Crop Production for Pacific Islands-Instruction Manual; Crop Production for Pacific Islands-Student Workbook; Grafting Tropical Fruit Trees-video; Exotic Tropical Fruit Trees-video Pesticide Applicator Training-Instructor's Manual.*

**CONTACT**

Jim Currie  
American Samoa Community College  
Land Grant Program  
P. O. Box 5319  
Pago Pago, AS 96799  
Phone: (684) 699-1394  
Fax: (684) 699-4595  
E-mail: [wjcurrie@yahoo.com](mailto:wjcurrie@yahoo.com)

**AMERICAN SAMOA  
DEPARTMENT OF  
AGRICULTURE****CONTACT**

Bob Markstein  
American Samoa Government  
Pago Pago, AS 96799  
Phone: (011) 684-699-9272

Washington, D.C. , Representative:  
Eni Hunkin  
1206 Longworth House Office  
Building  
Washington, D.C. 20515

**AMERICAN SAMOA  
FARMERS COOPERATIVE****CONTACT**

Tovia Tuli  
American Samoa Farmers  
Cooperative  
Pago Pago, AS 96799  
Phone: (011) 684-688-7451

## **AMERICAN SAMOA FARMERS FEDERATION**

### **CONTACT**

Tamiani Johnston  
American Samoa Farmers Federation  
Pago Pago, AS 96799

## **NATURAL RESOURCES CONSERVATION SERVICE**

### **CONTACT**

Greg Garvey  
Natural Resources  
Conservation Service  
Pago Pago, AS 96799  
Phone: (011) 684-633-1031

## **ARIZONA DEPARTMENT OF AGRICULTURE**

### **PROGRAM DESCRIPTION**

Our program mission is to stimulate, educate, encourage, and foster the production and consumption of Arizona agricultural products.

The office of Commodity Development and Promotion (CD&P) promotes a "buy local" campaign through the Arizona Grown Program. The program educates the Arizona consumer about the quality, diversity and nutritional value of Arizona agriculture.

Arizona Grown has the following components:

- Over 100 producers and farmers in the program who use the Arizona Grown logo
- Nine retail food chains (comprising over 300 stores) that promote the Arizona Grown message through store bulletins and promotions
- Media campaign promoting Arizona grown products, and agricultural events

### **CONTACT**

Office of Commodity Development and Promotion, Arizona Department of Agriculture, 1688 West Adams Street, Phoenix, AZ 85007  
Phone: (602) 542-0978  
Fax: (602) 542-0969

## **DINÉ COLLEGE**

### **CONTACT**

Ben Jones  
Diné College  
P. O. Box 126  
Tsaile, AZ 86556  
Phone: (520) 724-3311  
Fax: (520) 724-3327  
E-mail: lgorman@crystal.ncc.cc.nm.us

## **UNIVERSITY OF ARIZONA**

### **PROGRAM DESCRIPTION**

The Arizona Cooperative Extension Small Farm Program is conducted by individual Extension agents within counties. Our efforts address a wide variety of programming issues. Most small farm operators grow vegetables, fruits, herbs, and berries for direct market. Direct marketing commonly takes the form of farmers' markets, roadside stands, and U-pick operations. Extension agents assist growers in production techniques, marketing, and record keeping. Increase in public interest in fresh fruits and vegetables, and agricultural tourism has fueled an increasing demand for direct marketing.

### **CONTACT**

Rick Gibson  
University of Arizona Coop. Extension  
820 E. Cottonwood Lane, Bldg. C  
Casa Grande, AZ 85222  
Phone: (520) 836-5221  
Fax: (520) 836-1750  
E-mail: gibsonrd@ag.Arizona.edu

**ARKANSAS LAND & FARM  
DEVELOPMENT CORP.  
(ALFDC)**

**APPROPRIATE TECHNOLOGY  
TRANSFER FOR RURAL  
AREAS (ATTRA)**

**PROGRAM DESCRIPTION**

Provides technical information on sustainable agriculture and small farms; produces a resource list of all national groups working in sustainable agriculture and groups that do organic certification.

**CONTACT**

Teresa Maurer  
ATTRA, P.O. Box 3657  
Fayetteville, AR 72702  
1-800-346-9140  
Website: <http://www.attra.org>

**PUBLICATIONS**

Bananas, Organic Blueberry Production, Organic Cranberries, Field Grown Cut & Dried Flower Production and Marketing, Hydroponic Vegetable Production, Mushroom Production & Marketing, Overview of Organic Fruit Production, Pawpaw Production, Organic Sweet Corn Production, Ratites, Organic Certification.

**CONTACT**

ATTRA  
P. O. Box 3657  
Fayetteville, AR 72702  
Toll free: 1-800-346-9140

**PROGRAM DESCRIPTION**

ALFDC includes 700 individuals and organizational members, primarily small family farmers and rural residents. A much larger constituency supports ALFDC efforts through consensus building, referrals and policy development.

ALFDC works with individual farmers and landowners, particularly minorities, women and youth — rural people who have not traditionally been involved in community development. ALFDC believes in partnerships and creates integrated programs that help public and private organizations coordinate their resources to better serve people. ALFDC serves as a foundation to rural partnerships that gives all people a voice in their communities.

**CONTACT**

Calvin King  
Rt. 2, Box 291  
Brinkley, AR 72021  
Phone: (501) 734-1140  
Fax: (501) 734-3570

## **ARKANSAS STATE PLANT BOARD**

### **CONTACT**

Pat Robbins  
Marketing Division  
Arkansas State Plant Board  
P. O. Box 1069  
Little Rock, AR 72203  
Phone: (501) 225-1598

## **DALE BUMPERS SMALL FARM RESEARCH CENTER**

### **PROGRAM DESCRIPTION**

The Dale Bumpers Small Farm Research Center of the USDA Agricultural Research Service in Booneville, Arkansas, supports small family farms by serving as an information resource for all interested parties, including family farmers on a number of agricultural topics. We respond to questions concerning ruminant livestock (sheep and cattle), grass and legume forages, livestock grazing systems, tree production, pine straw production, alley crops for agroforestry, native grasses for family farms, enterprise planning, marketing, and computerized recordkeeping.

The Center was established to perform research, so as to benefit the small family farmer.

### **CONTACT**

South Central Family Farm  
6883 South State Highway 23  
Booneville, AR 72927  
Phone: (501) 675-3834  
Fax: (501) 675-2940

## **DELTA LAND AND COMMUNITY, INC.**

### **PROGRAM DESCRIPTION**

Delta Land and Community helps farmers diversify and establish value-added enterprises.

### **CONTACT**

Jim Worstell  
920 Hwy 153  
Almyra, AR 72003  
Phone: (870) 673-6346  
Fax: (870) 673-7219

## **HEIFER PROJECT INTERNATIONAL**

### **PROGRAM DESCRIPTION**

Heifer Project International is a private, non-governmental organization that provides funds for livestock, training, and technical support so that limited resource rural families and communities can help themselves by producing food, fiber, and income through animal agriculture.

HPI works in partnership with organized farm groups and a variety of organizations and programs. An essential part of HPI's philosophy is the understanding that each person who receives an animal will "pass on the gift" by passing on one or more female offsprings from each animal received to another family.

## **THE SOUTHERN SUSTAINABLE AGRICULTURE WORKING GROUP**

### **PROGRAM DESCRIPTION**

## **PUBLICATIONS**

Brochure on HPI's programs; Building Communities of Hope, (videotape).

### **CONTACT**

Betty Russell  
Heifer Project International  
1015 Louisiana St.  
Little Rock, AR 72202  
Phone: 1-800-422-1311  
Website: [www.heifer.org](http://www.heifer.org)

## **LEE COUNTY COOPERATIVE**

### **CONTACT**

Harvey Williams  
12514 Hwy 121  
South Lexa, AR 72355  
Phone: (501) 295-6439  
Fax: (501) 295-6900

## **SMALL FARMERS COOPERATIVE OF ARKANSAS**

### **CONTACT**

Joe Bryant, Jr.  
P. O. Box 119  
Humnoke, AR 72072  
Phone: (501) 275-3717

The Southern Sustainable Agriculture Working Group (SSAWG) is an umbrella organization linking approximately 50 groups and individuals in the Southern United States to promote sustainable agriculture. SSAWG promotes

marketing strategies, farmer initiated research, on-farm demonstration, conferences and trade shows, and numerous publications.

### **CONTACT**

Sustainable Agriculture Working Group,  
Phone: (501) 292-3714

### **PUBLICATION**

*Making It On the Farm-- Increasing Sustainability Through Value-added Processing and Marketing by Keith Richards & Deborah S. Wechsler.*

*Cost: \$12.00, (Please send a check or money order).*

### **CONTACT**

SSAWG Publications  
P. O. Box 324,  
Elkins, AR 72727

## **UNIVERSITY OF ARKANSAS- FAYETTEVILLE**

### **PROGRAM DESCRIPTION**

The Extension education program and applied research conducted in Arkansas considers the potentials and limitations faced by small family farmers. Our specialists and agents work with small farmers in identifying alternative markets, enhancing incomes, providing assistance in farm management and recordkeeping, livestock production, horticulture crops, and promoting sustainability of small family farms in a whole farm context.

### **CONTACT**

Mike French  
University of Arkansas  
P.O. Box 391  
Little Rock, AR 72203  
Phone: (501) 671-2001  
Fax: (501) 671-2251

### **PUBLICATIONS**

*Canning Fruits at Home (Methods, Equipment, Packing, Processing); Canning Vegetables at Home (Methods, Equipment, Packing, Processing, Cooling, and Storage); Beekeeping on Small Farms; Poultry on Small Farms; Sheep on Small Farms; Rabbits Suited for Small Farms; Feeder Pigs for Small Farmers; Tax Management for Small Farmers; the Use of Credit in Your Farm Business; a Simplified Farm Analysis; Guidelines for Buying a Small Farm; Trickle Irrigation for Small Farms; Catfish: Will it Pay on Small Farms?; Pasture Management for Small Landowners; When to Pick Your*



*Vegetables and What to Do with Them;  
Freezing Vegetables - Do it Right; Grow  
Your Own Vegetables.*

## **CONTACT**

Department of Agricultural  
Publications, University of Arkansas  
Arkansas Agricultural Experiment  
Station, Agriculture Building 110  
Fayetteville, AK 72701-1201  
Phone: (501) 575-5647

## **UNIVERSITY OF ARKANSAS- PINE BLUFF**

## **PROGRAM DESCRIPTION**

The University of Arkansas at Pine Bluff's (UAPB) Small Farm Project is an on-going program in the School of Agriculture and Home Economics.

The project assists limited resource farmers improve their management skills (production and financial) through one-on-one and group training. The project has also helped farmers purchase land; buy equipment and machinery; add alternative enterprises to operations; and locate seeds for farmers.

## **PUBLICATIONS**

*Rules for Operating Farmers Markets;  
Potential for Expanding Sales of  
Produce Through the Pine Bluff  
Farmer's Market; Beef Production  
Fact Sheets; Selected Small Farm  
Budgets: Lima Beans, Snap Beans,  
Spring Cabbage, Cantaloupe, Sweet  
Corn, Greens, Okra, Southern Peas,  
Sweet Potatoes, Irish Potatoes,  
Yellow Squash, Staked Tomatoes,  
Strawberries, Watermelon; Small and  
Part-time Farmers; Earthworms:  
A Supplemental Source of Income;  
Small and Part-time Farmers -- Small  
Farm Enterprise Record.*

**CONTACT**

Henry English  
University of Arkansas  
P.O. Box 4005  
Pine Bluff, AR 71601  
Phone: (501) 543-8142  
Fax: (501) 543-8130

**AgACCESS****PROGRAM DESCRIPTION**

We provide a wide range of information and products about agriculture. Our consulting work includes strategic planning, business and marketing plans, and technical assessment.

**PUBLICATION**

*The Book of Dried Flowers:  
A Complete Guide to Growing, Drying,  
and Arranging, by Malcolm Hillier and  
Colin Hilton.*  
192 pp., ..... \$24.95

**CONTACT**

AgAccess  
603 4<sup>th</sup> Street  
Davis, CA 93616  
Phone: (916) 756-7177  
Fax: (916) 756-7188  
E-mail: [agAccess@davis.com](mailto:agAccess@davis.com)

**BIO-INTEGRAL RESOURCE  
CENTER (BIRC)****PROGRAM DESCRIPTION**

Undertakes research and education in Integrated Pest Management; answers pest management questions for their members and helps them search for information.

**PUBLICATIONS**

*The IPM Practitioner; The Common  
Sense Pest Control Quarterly*

**CONTACT**

BIRC

P.O. Box 7414

Berkeley, CA 94707

**CALIFORNIA DEPARTMENT  
OF FOOD AND AGRICULTURE****CONTACT**

Kelly Krug

Marketing Division

California Department of Food and  
Agriculture, 1220 N Street, #A270

Sacramento, CA 95814

Phone: (530) 654-0531

**CALIFORNIA FEDERATION OF  
CERTIFIED FARMERS  
MARKETS****CONTACT**

CFCFM

P. O. Box 1813

Davis, CA 95617

Phone: (530) 753-9999

Fax: (530) 756-1858

**CALIFORNIA LATINO AG.  
ASSOCIATION****CONTACT**

Lourdes Gonzalez

23 East Beach Suite 210

Watsonville, CA 95076

Phone: (408) 761-7070

Fax: (408) 761-7071

**COMMUNITY ALLIANCE  
WITH FAMILY FARMERS****PUBLICATIONS**

*National Organic Directory; California  
Farm Fresh Directory*

**CONTACT**

CAFF

P. O. Box 464

Davis, CA 95617

Phone: (916) 756-8518

E-mail: [caff@caff.org](mailto:caff@caff.org)

Tollfree: 1-800-852-3832

**D-Q UNIVERSITY****CONTACT**

Maria Kelly

D-Q University, P. O. Box 409

Davis, CA 95617

Phone: (530) 758-0470

Fax: (530) 758-4891

**HMONG AMERICAN  
COMMUNITY, INC.****CONTACT**

Toulu Thao

2904 N. Blackstone A-3

Fresno, CA 93703

Phone: (209) 243-9402

Fax: (209) 243-9406

## **THE HOT 50 FARM MARKETING TIPS**

### **PUBLICATION**

*Contents of this publication include:  
direct marketing, selling through grocery  
stores, restaurants, and wholesale  
channels, merchandising, customer  
service, promotion and advertising (free).*

### **CONTACT**

Eric Gibson  
New World Publishing  
3037 Grass Valley Hwy. #8185  
Auburn, CA 95602  
Phone: (916) 823-3886  
E-mail: gibson@vfr.net  
Website: <http://www.vfr.net/~newworld>

## **METROFARM**

### **PUBLICATION**

*MetroFarm presents the modern and  
centuries'old technologies used by space-  
intensive farmers from around the world.*

*Contents include: How to:*

*Understand agriculture;  
Understand agribusiness;  
Develop a MetroFarm strategy;  
Survey the market;  
Evaluate and control land;  
Organize a business;  
Prepare for the market;  
Sell the product*

### **CONTACT**

Michael Olson  
TS Books  
P.O. Box 1244  
Santa Cruz, CA 95061  
or call 1-800-624-BOOK; Cost: \$29.95 +  
\$5.00 shipping

## **ORGANIC FARMING RESEARCH FOUNDATION**

### **PROGRAM DESCRIPTION**

Our goals are to establish and implement a formal endowment and gift-giving program; clarify legal and tax protocols for various gifts to our organization; develop and implement management criteria for each type of activity; sponsor three major fund-raising events; publish an endowment brochure and begin a \$1 million endowment campaign; implement strategic planning and budgeting systems; and cultivate board excellence and continuity.

### **CONTACT**

Bob Scowcroft  
Organic Farming Research  
Foundation  
P.O. Box 440  
Santa Cruz, CA 95061  
Phone: (408) 426-6606  
Fax: (408) 426-6670  
E-mail: mdlip@aol.com

## **RURAL DEVELOPMENT CENTER**

### **CONTACT**

Jose Montenegro  
P. O. Box 5415  
Salinas, CA 93915  
Phone: (408) 758-1419  
Fax: (408) 758-3665

## TEN SPEED PRESS

### PUBLICATIONS

*Has large posters on squash, sunflowers, Indian corn, tomatoes, garlic, eggplant and a whole lot more. Books on recipes, specialty crops and others.*

### CONTACT

Dennis Hayes  
Ten Speed Press  
P. O. Box 7123  
Berkeley, CA 94707  
Phone: (510) 559-1600, ext 3004  
Orders/Inquiries: 1-800-841-2665  
Fax: (510) 524-4588  
E-mail: dennis@tenspeed.com

## UNIVERSITY OF CALIFORNIA-DAVIS

### PROGRAM DESCRIPTION

The primary mission of the Small Farm Program at the University of California-Davis is to help small farmers compete and be profitable by offering practical and science based information. The program concentrates on alternative marketing, specialty production and enterprises, getting started in farming, and needs of small-scale, under represented farm groups such as the recent Southeast Asian immigrants.

The Program provides programmatic leadership within Cooperative Extension, and the Division of Agriculture and Natural Resources in California; provides an opportunity for small farmers to interact; provides information/services not readily available elsewhere; builds alliances with groups within and outside the University; services needs not being served by others; and facilitates linkages between

urban and rural communities.

### CONTACT

Desmond Jolly  
University of California  
Small Farm Center  
Davis, CA 95616-8699  
Phone: (530) 752-7774  
Fax: (530) 752-7716  
E-mail: dajolly@ucdavis.edu

### PUBLICATIONS

#### ***California Farm Record Book***

*Instructions and record space for farm income and expenditure accounts, 1983, 76 pp.*

**3342 ..... \$5.00**

#### ***Estate Planning for Farmers and Ranchers: Keeping the Farm in the Family***

*Farm owners may often be cash-poor, but inheritance tax collectors are more likely to see them as land-rich. The prudent estate planning methods outlined in this valuable book can make the difference between a farming tradition that can pass down the generations, and an unwanted auction or sale of family land.*

*1993, 36 pp.*

**21515 ..... \$3.50**

#### ***Farm Management (Family Farm Series)***

*To make sound dollars-and-cents decisions in farming, consider these four booklets: Considerations in Enterprise Selection, Farm Leases and Rents, How to Determine Your Cost of Production, and How to Finance a Small Farm.*

*1990, 26pp.*

**ANRP011 ..... \$5.00**

#### ***Marketing (Family Farm series)***

Marketing opportunities differ for the big farmer and the smaller one, and choosing the right market is particularly crucial to small farm success. These three booklets cover Direct Marketing and Quality Control, Marketing Cooperatives, and How to Establish and Operate a Roadside Stand.

1990, 42 pp. . . . . \$5.00

### **Personnel Decisions in the Family Farm Business**

Family issues and personnel decisions frequently intertwine in operating a family farm. The six case studies in this booklet show how family history, tradition, and unresolved emotional issues influence important business decisions.

1993, 64pp.

**ISBN1-879906-13-93357 . . . . . \$6.00**

### **Pesticide Safety for Small Farms: A Grower's Guide to Pesticide Safety**

Not only can pesticides kill the pest, they are also harmful to people. Learn as much as you can about pesticides and the safety equipment to protect yourself and others from pesticide injury when you work in agricultural businesses. 1995, 28 pp.

Available in: English (\$5.00); Cambodian, Hmong, Lao (\$4.00).

### **Small Farm Handbook**

A 170-page Small Farm Handbook is available to help you with practical information about:

Finding a good place to buy property

Making a living

Buying equipment

Producing crops and raising animals

Selling what you produce

Hiring help

Dealing with laws, regulations, and taxes

**ISBN 1-879906-23-6SFP001 . . \$20.00**

### **Small Farm News**

Our 12-page quarterly newsletter Small Farm News covers the latest research on small farming. Includes feature articles, announcements, publications, calendar of state, national and international events, and profiles of successful farmers and farm advisors. **Cost: Free**

### **Specialty and Minor Crops Handbook**

An excellent resource for small-scale farmers. Along with color photographs, each of the 62 crop sheets offers information on seed sources, cultivation and production methods, and marketing alternatives. Includes a crop index, a glossary of Asian vegetables, and an extensive bibliography. 1998, 130 pp.

**ISBN1-879906-00-73346 . . \$35.00**

### **Vegetable Production (Family Farm Series)**

In responding to changing markets, small-scale vegetable farmers can be more flexible than large growers, planting fewer acres to more varieties. Small acreage does have cultural limitations, however, and these five booklets can help you make the best of your acreage. Includes: Guide for Fertilizing Vegetables, Plastic Tunnel and Mulch Laying Machine, Plastic Tunnels for Early Vegetable Production, Selecting Vegetable Crops for Profit, and Tips on Irrigating Vegetables.

1990, 70 pp.

**ANRPO12 . . . . . \$5.00**

## VIDEOS

### **Cold Storage for Small farms**

*Describes the cost and usefulness of different types of small-scale cold storage; used refrigerated transport vehicles, pre-fabricated cold rooms and farmer-built facilities. Details of planning and constructing a room are included. 1994, 13 minutes.*

**V94-J ..... \$20.00**

### **Pesticide Safety for Small Farms**

*Produced for workers on small family farms, this program illustrates the importance of following safe practices for storing, mixing, applying, and disposing of pesticide labels, how to use personal protective equipment, and what to do in case of pesticide-related emergencies. 1996, 26 minutes.*

*In English: V96-A ..... \$20.00*

*In Hmong: V96-B ..... \$20.00*

*In Spanish: ..... \$20.00*

### **CONTACT**

University of California  
Division of Agriculture and Natural  
Resources, Communication Services  
6701 San Pablo Avenue  
Oakland, CA 94608-1239  
Phone: (800) 994-8849  
Fax: (510) 643-5470  
Website: [www.danres.ucdavis.edu](http://www.danres.ucdavis.edu)

## UNION SIN FRONTERAS

### **CONTACT**

Ventura Gutierrez  
P.O. Box 66  
Coachella, CA 92236  
Phone: (760) 398-5183

## USDA- FARM SERVICE AGENCY

### **CONTACT**

Daryl Zerger  
1303 J Street, Suite 270  
Sacramento, CA 95814  
Phone: (916) 498-5800

## USDA- NATURAL RESOURCES CONSERVATION SERVICE

### **CONTACT**

Daniel Mountjoy  
USDA-NRCS  
744 LA Guardia Street, #A  
Salinas, CA 93906  
Phone: (408) 424-1036

## USDA- RURAL DEVELOPMENT

### **CONTACT**

Joseph Ben Israel  
194 West Main Street, #F  
Woodland, CA 95695-2195  
Phone: (530) 668-2000



## **COLORADO DEPARTMENT OF AGRICULTURE**

### **PROGRAM DESCRIPTION**

The Markets' Division of the Colorado Department of Agriculture assists Colorado food and agricultural companies sell their products in local, regional, national and international markets. Assistance is also offered in Beginning Farmer Program, marketing opportunities, promotion, research, exporting, business start-up and expansion, the agricultural processing feasibility grant program, recruitment of food processors, quality agriculture loans, and the centennial farm program.

### **PUBLICATIONS**

*Colorado Agricultural Trade Directory; Colorado Co-Pack Directory; Colorado Farm Fresh Directory; Colorado Food Supplement; Colorado Hay Directory; Colorado Livestock Export Directory; Developing Marketing Plans for:*  
--Agricultural Commodity Groups  
--Canadian market  
--Mexican market  
--Your food product

*Food Safety Resource Directory; From Growing to Processing; Getting the Most Out of Your Feasibility Study; Markets Newsletter; Potential Impact of NAFTA on U.S. and Colorado Agriculture; Private Fishing Opportunities in Colorado.*

We assist in marketing Colorado products. If you have any suggestions on how we may expand or improve our programs, please contact us!

### **CONTACT**

Jim Rubingh  
Division of Markets  
Colorado Department of Agriculture  
700 Kipling St., Suite 4000  
Lakewood, CO 80215-5894  
Phone: (303) 239-4114  
Fax: (303) 239-4125  
E-mail: ColoJimR@aol.com

## **COLORADO STATE UNIVERSITY**

### **PROGRAM DESCRIPTION**

A great number of "ranchettes" (5-10 acres) have been established along the Fort Range stretching from Fort Collins to Pueblo. We provide self study and group instruction materials as well as one-on-one to our small farmers. We provide educational materials as well as trained specialists to work with small acreage landowners. A variety of enterprises such as aquaculture, ratites, cashmere goat raising and others are becoming very popular among smaller farmers.

### **CONTACT**

Dennis Lamm  
Room 208B Animal Science Bldg.  
Colorado State University  
Fort Collins, CO 80523  
Phone: (970) 491-5168  
Fax: (970) 491-5326  
E-mail:  
dlamm@ceres.agsci.colostate.edu



## **PUBLICATIONS**

*A Guide to Rural Living in Custer County (\$5.00); Rural Living in Southwest Colorado (\$4.00); Living in Western Colorado on a Few Acres (\$7.00); Healthy Rural Living and Small Scale Agriculture (\$3.00); Rural Realities (Free); Small Acreage Quarterly Newsletter (Free); ABC's of Small Acreage Ownership (Video- \$25.00); Matching Tractor and Implement Sizes (#0.5009); General Tractor Safety (#5.016); Colorado Grape Growers Guide, (550A, \$12.00); Growing Small Fruit (561A, \$12.00).*

## **CONTACT**

Cooperative Extension  
Colorado State University  
Fort Collins, CO 80523  
Phone: (970) 491-6198

## **WOMEN INVOLVED IN FARM ECONOMICS**

## **CONTACT**

Jennifer Felzien  
Route 1, Road 53  
Sterling, CO 80751  
Phone: (970) 522-1429

## **CONNECTICUT DEPARTMENT OF AGRICULTURE**

## **PROGRAM DESCRIPTION**

One-on-one meetings are held on what it takes to start a small business on a farm  
Enter farm businesses into local farmers markets  
Provide information on starting Ag-tourism enterprises  
Will promote small farmers in our directories for distribution at many events, through product showcases at state fairs and Eastern States Exposition  
Extend invitations to annual Ag-Expo, and other agricultural promotions throughout the year  
Assist with marketing strategies

## **CONTACT**

Ron Olsen  
Connecticut Department of Agriculture  
165 Capitol Avenue  
Hartford, CT 06106  
Phone: (860) 566-4845  
Fax: (860) 566-6094

## **GRASSROOTS ECONOMIC ORGANIZING NEWSLETTER (GEO)**

### **PUBLICATION**

*GEO is a newsletter that deals with community-based economic development with special emphasis on worker owned enterprises, broad-based democratic coalitions, sustainable communities, and locally-controlled financial institutions and approaches. We actively collaborate with Co-op News Network which is distributed free to 25,000 consumer coop families. Regular departments include a subscriber bulletin board, "finding funding," and a calendar of events and conferences. Subscriptions are \$15 per year for individuals and \$30 per year for libraries and organizations.*

### **CONTACT**

Len Krimerman  
P.O. Box 5065  
New Haven, CT 06525  
Phone: (203) 389-6194  
Fax: (860) 486-087  
E-mail: [rstone@eagle.livnet.edu](mailto:rstone@eagle.livnet.edu)

## **UNIVERSITY OF CONNECTICUT**

### **PROGRAM DESCRIPTION**

Education programming involves greenhouse/nursery, fruits, vegetables, dairy/livestock and poultry. These programming efforts are implemented across the State by Extension educators and specialists. By most standards, many of the farms in Connecticut are small farms, and as a result, a significant amount of our educational efforts in the agricultural area involve small farms.

### **CONTACT**

Roy Jeffrey  
University of Connecticut  
1376 Storrs Road  
Storrs, CT 06269  
Phone: (203) 486-5428  
Fax: (203) 486-4128  
E-mail:  
[rjeffrey@canr1.cag.uconn.edu](mailto:rjeffrey@canr1.cag.uconn.edu)

## **DELAWARE DEPARTMENT OF AGRICULTURE**

### **CONTACT**

Michael McGarth  
Planning, Promotion and Marketing  
2320 South DuPont Highway  
Dover, DE 19901  
Phone: (302) 739-4811

### **PUBLICATION**

#### **DELAWARE FARMER'S GUIDE**

*This second edition of the Delaware Farmer's Guide to Environmental Programs provides farmers and land managers with updated introductory information about state laws and regulatory programs that may affect their operations.*

### **CONTACT**

Delaware Department of Agriculture  
2320 S. DuPont Highway  
Dover, DE 19901  
Phone: (302) 739-4811

## **DELAWARE STATE UNIVERSITY**

### **PROGRAM DESCRIPTION**

Delaware State University addresses the needs of the small farm community through its research and extension activities as follows:

- Sustainable beef cattle research
- Herbs and essential oil production
- Aquaculture research
- Small farm outreach program

The small farm program at Delaware State University strives to meet the needs of the agricultural community through small farm diversification, producing agricultural products that consumers purchase directly from the farm, and are compatible with the current farm mix, requiring minimal capital investment.

### **CONTACT**

Mark Davis  
Delaware State University  
1200 North Dupont Highway  
Dover, DE 19901  
Phone: (302) 739-6946  
Fax: (302) 739-4997  
E-mail: mgdavis@dsc.edu

## **UNIVERSITY OF DELAWARE**

### **PROGRAM DESCRIPTION**

In Delaware, we have a number of farm enterprises that are in place in both the "small" farm and the "large" farm settings. The agricultural economy in Delaware is fortunate to be based on a diverse group of crop and livestock opportunities and to be in close proximity to large urban markets.

Over 50 percent of Delaware farmers have a significant off-farm income. Many of these families have at least one spouse working off the farm, some have two. Poultry, grain, vegetables, and ornamental crops are produced as a part-time enterprise in these situations. Majority of Extension Programs are implemented through the County Extension Offices in Delaware.

## **PUBLICATIONS**

*Controlling Chick Weed in Strawberries; Strawberry Weed Control Programs; Okra Production; Tomato Production; Lettuce Production; Cauliflower Production; Cabbage Production; Home Garden Plan; Peanut Production.*

## **CONTACT**

Gordon Johnson  
University of Delaware  
69 Transportation Circle  
Dover, DE 19901  
Phone: (302) 697-4000  
Fax: (302) 735-8130  
E-mail: GCJohn@udel.edu

## **AGRICULTURAL RETAILERS ASSOCIATION**

### **CONTACT**

Mr. Floyd Gaibler  
1900 M Street, S. W.  
Suite 740  
Washington, DC 20036  
Phone: (202) 457-0825

## **AMERICAN FARMLAND TRUST**

### **PROGRAM DESCRIPTION**

American Farmland Trust (AFT) is a national nonprofit, membership organization dedicated to protecting

agricultural resources. AFT assists private groups, public agencies and individual landowners in meeting their farmland protection goals. These goals consist of protecting farmland from urbanization and development, reducing soil erosion; and reducing agriculture's impact on the environment.

### **CONTACT**

American Farmland Trust  
1920 N Street, N. W., Suite 400  
Washington, DC 20036  
Phone: (202) 659-5170  
Fax: (202) 659-8339  
E-mail: info@farmland.org;  
Website: www.farmland.org

## **AMERICAN MUSHROOM INSTITUTE**

### **CONTACT**

Laura Phillips  
American Mushroom Institute  
1 Massachusetts Avenue,  
Suite 800, NW  
Washington, DC 20001  
Phone: (202) 842-4344

### **AMERICAN NURSERY & LANDSCAPE ASSOCIATION**

#### **CONTACT**

Mr. Ben Bolusky  
1250 I Street, N. W.  
Suite 500  
Washington, DC 20005  
Phone: (202) 789-2900

### **AMERICAN SOCIETY OF FARM MANAGERS & RURAL APPRAISERS**

#### **CONTACT**

Mr. Macon Edwards  
1155 Connecticut Avenue, N. W.  
Suite 501  
Washington, DC 20006  
Phone: (202) 429-6620

### **ASIAN PACIFIC AMERICAN NETWORK IN AGRICULTURE (APANA)**

#### **PROGRAM DESCRIPTION**

APANA is a department wide employee organization in the U.S. Department of Agriculture (USDA). APANA serves as a conduit through which issues of common concern and interest are addressed. It promotes representation of APANA employees in USDA programs and services.

#### **CONTACT**

Mon Yee  
P.O. Box 1, Washington, DC 20250  
Phone: (202) 690-3131  
Fax: (202) 720-3290

### **ASSOCIATION FOR COMMUNITY BASED EDUCATION**

#### **CONTACT**

Chris Zachariades  
1805 Florida Ave., NW,  
Washington, DC 20009  
Phone: (202) 462-6333  
Fax: (202) 232-8044

### **CENTER FOR COMMUNITY CHANGE**

#### **CONTACT**

Pablo Eisenberg  
1000 Wisconsin Ave, N. W.  
Washington, DC 20007  
Phone: (202) 342-0519

### **FARM AID**

#### **CONTACT**

David Senter  
1901 L Street, N. W.  
Suite 300  
Washington, DC 20036  
Phone: (202) 452-9422

## **THE FARM CREDIT COUNCIL**

### **PROGRAM DESCRIPTION**

The Farm Credit System has a program for young beginning farmers. Approximately 54% of our program lending goes to borrowers with gross sales of less than \$50,000.

### **CONTACT**

Kenneth Auer  
The Farm Credit Council  
50F Street, NW, Suite 900  
Washington, DC 20001  
Phone: (202) 879-0843  
Fax: (202) 626-8718  
E-mail: [auer@fccouncil.com](mailto:auer@fccouncil.com)

## **FARMWORKER JUSTICE FUND**

### **CONTACT**

Bruce Goldstein  
1111 19<sup>th</sup> Street, N. W.  
Suite 1000  
Washington, DC 20036  
Phone: (202) 785-1670

## **HEALTHY HARVEST SOCIETY**

### **PROGRAM DESCRIPTION**

Major programs are: Information and Research; Organic Farming and Farm Development, Developing the Organic Market; Food and Nutrition Policy; Nutrition Labeling and Information.

### **PUBLICATIONS**

*A Directory of Sustainable Agriculture and Horticulture Organizations; and Healthy Harvest: This is a bimonthly newsletter on Organic Agriculture and Healthy Foods.*

### **CONTACT**

1424 16<sup>th</sup> Street, N. W. #105  
Washington, DC 20036  
Phone: (202) 462-8800

## **HMONG NATIONAL DEVELOPMENT, INC. (HND)**

### **PROGRAM DESCRIPTION**

The HND is a non-profit organization that assists Hmong communities throughout the United States in achieving economic self sufficiency, quality education and resource development. HND provides technical assistance, workshops and presentations to Hmong organizations and individuals in the areas of planning, public relations, communications, forming networks, finding resources, and writing proposals and business plans. The Hmong are an ethnic group who, prior to 1975, settled throughout southern China, Vietnam, Laos, Burma and Thailand. Most of the Hmong resettling in the United States are refugees from Laos.

### **CONTACT**

Charlie J Chang  
1326 18<sup>th</sup> N. W.  
Washington, DC 20036  
Phone: (202) 463-2118  
E-mail: [HND97DC@nmaa.org](mailto:HND97DC@nmaa.org)  
Website:  
[www.nmaa.org/membbehnd/demo2](http://www.nmaa.org/membbehnd/demo2)

## **HOUSING ASSISTANCE COUNCIL (HAC)**

### **PROGRAM DESCRIPTION**

The HAC is a national non-profit corporation created to increase the availability of decent housing for rural low-income people throughout the United States. Established in 1971, HAC provides seed money loans, technical assistance, program and policy analysis, research and demonstration projects, training, and information services to public, non-profit and private organization. These activities have stimulated the development of rural housing programs at the national, state and local levels.

### **CONTACT**

Moises Loza  
1025 Vermont Ave., N. W. #606  
Washington, DC 20005  
Phone: (202) 842-8600

## **INSTITUTE FOR LOCAL SELF- RELIANCE**

### **PROGRAM DESCRIPTION**

The Institute for Local Self-Reliance is a non-profit research and education organization that provides technical assistance and information to citizens, organizations, city and state governments, and small businesses to promote community-based and environmentally sound economic development. The institute involves citizens, government and private enterprises in the development of policy oriented towards efficiency.

**CONTACT**

Neil Seldman  
2425 18<sup>th</sup> Street, N. W.  
Washington, DC 20009  
Phone: (202) 232-4108  
Fax: (202) 332-0463

**NATIONAL ASSOCIATION OF  
STATE DEPARTMENTS OF  
AGRICULTURE****CONTACT**

Richard W. Kirchhoff  
1156 15<sup>th</sup> Street, N.W., Suite 1020  
Washington, DC 20005-1704  
Phone: (202) 296-9680  
Fax: (202) 296-9686  
Website: <http://www.nasda-hq.org/>

**NATIONAL COUNCIL OF  
FARMER COOPERATIVES****CONTACT**

Randy Jones  
50 F Street, N. W, Suite 900  
Washington, DC 20001  
Phone: (202) 626-8700

**NATIONAL FAMILY FARM  
COALITION****CONTACT**

Kathy Ozer  
110 Maryland Avenue, N. E., Suite 307  
Washington, DC 20002  
Phone: (202) 543-5675

**NATIONAL FARMERS  
UNION****CONTACT**

400 Virginia Avenue, S. W.  
Suite 710  
Washington, DC 20024  
Phone: (202) 554-1600 ext. 107

**NATIONAL FOOD  
PROCESSORS  
ASSOCIATION****CONTACT**

John Cady  
1401 New York Avenue  
Washington, DC 20005  
Phone: (202) 639-5900

**NATIONAL FROZEN  
FOODS ASSOCIATION****CONTACT**

Mike McLeod  
1 Massachusetts Avenue, N. W.  
Suite 800  
Washington, DC 20001  
Phone: (202) 842-2345

**NATIONAL PEANUT  
GROWERS GROUP****CONTACT**

Larry Meyers  
412 L Street, S. E.  
Suite One,  
Washington, DC 20003  
Phone: (202) 347-3600



## **NATIONAL SUNFLOWER ASSOCIATION**

### **CONTACT**

John Gordley  
1000 Connecticut Avenue, N.W.  
Suite 1106  
Washington, DC 20036  
Phone: (202) 371-5511

## **NATIONAL TURKEY FEDERATION**

### **CONTACT**

Stuart Proctor, Jr.  
1225 New York Avenue, N.W.,  
Suite 400  
Washington, DC 20005  
Phone: (202) 898-0100

## **NORTH AMERICAN EQUIPMENT DEALERS ASSOCIATION**

### **CONTACT**

John J. Mullenholz  
1150 Connecticut Avenue, N. W.  
Suite 700  
Washington, DC 20036  
Phone: (202) 296-8000

## **RURAL COALITION/ COALICIÓN RURAL**

### **PROGRAM DESCRIPTION**

The Rural Coalition is a unique alliance of over 90 culturally diverse community-based groups in the United

States and Mexico who are united in the pursuit of equality and sustainable development in rural communities. The Rural Coalition is committed to promoting the long term viability of Rural Communities and advocates progressive national policies and programs that are responsive to the unique needs of rural communities.

The Rural Coalition delivers its programs through two committees: *Workers on the Land*, and *Health and Environment*. It also works to build the capacity and promote the involvement of community based organizations in changing policy and participating in community economic development.

#### **CONTACT**

Lorette Picciano  
Rural Coalition/*Coalición Rural*  
110 Maryland Avenue N. E., Suite 101  
Washington, DC 20002  
Phone: (202) 544-9611  
Fax: (202) 544-9613  
Website:  
[www2.cibola.net/~sinfront/rcpage.html](http://www2.cibola.net/~sinfront/rcpage.html)

### **UNITED METHODIST CHURCH, GENERAL BOARD OF CHURCH AND SOCIETY**

#### **PROGRAM DESCRIPTION**

The General Board of Church and Society is one of four general program boards of the United Methodist Church. It challenges its members to work through their local churches, through ecumenical and secular channels, through public and private institutions, and through personal advocacy and action groups to ensure the rights and access of all people — in their communities and in the world.

Because the United Methodist Church is spread across rural USA with at least one

church in all but about 100 counties, it has reaffirmed its historic commitment to rural ministry and agricultural concerns. Of particular concern is the nature of three intertwined crises — the farm crisis, the crisis of rural community, and the global ecological crisis affecting rural areas.

#### **CONTACT**

Mark Harrison  
100 Maryland Ave., N. E.  
Washington, DC 20002  
Phone: (202) 488-5645  
Fax: (202) 488-5619

### **THE URBAN AGRICULTURE NETWORK**

#### **CONTACT**

Jac Smit  
The Urban Agriculture Network  
1711 Lamont Street, N. W.  
Washington, D.C. 20010  
Phone: (202) 483-8130  
Fax: (202) 986-6732

## NATIONAL COMMISSION ON SMALL FARMS

*USDA Secretary Dan Glickman with the USDA National Commission on Small Farms in Washington, DC on October 14, 1997 --USDA PHOTOGRAPH/ANSON EAGLIN/97CN1032-9*

The USDA National Commission on Small farms sets forth recommendations for assisting small farm and ranch operators in a publication, *A Time to Act: A report of the USDA National Commission on Small Farms*. The report summarizes the deliberations of the 30-member commission and outlines 146 recommendations to improve USDA's service to small and beginning farmers in areas such as credit, risk management, research, education, rural development, marketing, and outreach.

The publication conveys a positive vision for the future of small farms in American agriculture.

It also focuses on farms with less than \$250,000 in gross receipts annually on which day-to-day labor and management are provided by the farmer and/or the farm family who owns the production or who owns or leases the farm's productive assets.

Secretary of Agriculture Dan Glickman appointed the Commission in July 1997. Commission members included farmers, ranchers, academicians, and representatives of nonprofit, farm advocacy, business and farm organizations. Seven public hearings were held from July 1997 to September 1997 in Memphis, Tennessee; Sioux Falls, South Dakota; Washington, D.C.; Sacramento, California; Albany, New York; Albuquerque, New Mexico; and Portland, Oregon.

**CONTACT**

Jennifer Yezak Molen  
STOP 3407  
Room 1147 South Building  
1400 Independence Ave. S.W  
Washington, DC 20250-3407  
Phone: 202-720-0122  
Fax: 202-690-2311  
E-mail:  
Jennifer.Yezak@aphisnotes.usda.gov

**U. S. DEPARTMENT OF  
AGRICULTURE --AGENCIES**

--With Small Farm Programs or with  
information relevant to small farms

**AGRICULTURAL  
MARKETING SERVICE  
(AMS)****CONTACTS**

Errol Bragg  
2642 South Building  
1400 Independence Ave, SW  
Washington, DC 20250  
Phone: (202) 720-8356  
Fax: (202) 690-4948

Larry Summers  
2949 South Building  
1400 Independence Ave, SW  
Washington, DC 20250  
Phone: (202) 720-8043  
Fax: (202) 690-4948

## **NATIONAL ORGANIC PROGRAM (NOP)**

### **PROGRAM DESCRIPTION**

The NOP is authorized by the Organic Food Production Act of 1990, which is Title XXI of the 1990 Farm Bill. The program, when implemented, will establish national standards for products labeled as organic, require mandatory certification of organically labeled products and provide for USDA oversight of the state and private agencies that will do the certification of producers of organic goods.

### **CONTACT**

T. Keith Jones  
National Organic Program  
USDA-AMS/TMD  
P.O. Box 96456  
Washington, D.C. 20090  
Phone: (202) 720-3252  
Fax: (202) 205-7808  
E-mail: t\_keith Jones@usda.gov

## **AGRICULTURAL RESEARCH SERVICE (ARS)**

A large portion of research currently underway at ARS is applicable to the needs of small farms. ARS established the Dale Bumpers Small Farm Research Center specifically to conduct research on small farm systems and problems. Included in this research are programs directed toward conservation such as improving soil quality, management of hill lands for sustainable forage and livestock production.

Livestock is also used to renovate

underutilized lands and diversify small

farm productions, agroforestry, identification and development of alternative and value-added crops.

#### **CONTACT**

Nancy Ragsdale  
Rm. 331, Bldg. 005, BARC-W  
Beltsville, MD 20705-2350  
Phone: (301) 504-7245  
Fax: (301) 504-7117  
E-mail: [nnr@ars.usda.gov](mailto:nnr@ars.usda.gov)

### **ALTERNATIVE AGRICULTURAL RESEARCH AND COMMERCIALIZATION CENTER (AARC)**

#### **PROGRAM DESCRIPTION**

The AARC is a U.S. Department of Agriculture agency created by Congress in 1990 as part of the 1990 Farm Bill (P.L. 101-624 Title XVI, Subtitle G) to expedite development and market penetration of industrial (nonfood, nonfeed) products from agricultural and forestry materials and animal by-products. It assists the private sector in bridging the gap between research results and commercialization of that research, thereby complementing USDA's research agencies. Preference is given to projects that benefit rural communities and are environmentally friendly.

#### **CONTACT**

Ron Buckhalt  
AARC Center  
Room 0156 South Building  
14th and Independence Ave., S. W.  
Washington, DC 20250-0401  
Phone: (202) 690-1624  
Fax: (202) 690-1655

### **COALITION OF MINORITY EMPLOYEES**

Our primary purpose is to work towards the eradication of historical systemic discrimination, to identify issues and concerns of employees and customers (particularly minority farmers), and to recommend workable solutions. We also assist in removing the barriers to equality in USDA's program delivery and employment.

Agencies working in partnership with the Coalition are: Food and Nutrition Service, Food Safety and Inspection Service, Forest Service, Natural Resources Conservation Service, Office of Civil Rights, the National Black Farmers Association, and other public and private sector organizations in serving the needs of under served customers and farmers.

#### **CONTACT**

Lawrence C. Lucas  
The Coalition  
P. O. Box 23510  
Washington, DC 20026-3510  
Phone: (202) 462-4873  
Fax: (202) 462-9131  
E-mail: [come@agcoalition.org](mailto:come@agcoalition.org)

## **COOPERATIVE STATE RESEARCH, EDUCATION AND EXTENSION SERVICE (CSREES)**

### **DEFINITION**

Characteristics of small farms should be listed rather than a definition due to differences in program focus by region, state, or agency directives.

For program issues, USDA-CSREES Small Farm Program uses the definition in the 1981 Farm Bill (Public Law 97-98):

### **The small farm definition is stated as follows:**

Family net income from all sources (farm and non-farm) is below the median non-metropolitan income of the State,

The family is dependent on farming for a significant, though not necessarily a majority of its income, and

Family members provide most of the labor and management.

### **PROGRAM DESCRIPTION**

The goal of the National Small Farm Program in CSREES is to improve the income levels, and enhance the economic viability and the quality of lives the small farm enterprises; through a partnership effort with the land-grant university system, public and private sectors including non-profits and community based organizations, and others.

Efforts of the CSREES Small Farm Program will stress on the following critical needs: on-farm research and demon-stration; marketing strategies,

traditional and alternative enterprises, entrepreneurial and business skills, farmer networks, and beginning farmer programs.

## **CONTACT**

Denis Ebodaghe  
USDA-CSREES, Stop 2220  
1400 Independence Ave, SW  
Washington, DC 20250-2220  
Phone: (202) 401-4385  
Fax: (202) 401-5179  
E-mail: debodaghe@reeusda.gov

## **PUBLICATIONS**

Overview of Small Farm Programs at the Land Grant Colleges and Universities, Small Farm Resource Guide; Proceedings of the National Small Farm Conference (1996); Getting Help for Your Small Farm from USDA; Directory of State Small Farm Program Coordinators; Small is Bountiful, Small Farm Digest— a quarterly newsletter; Getting Started in Farming series: 1. Getting Started in Farming; 2. Mostly on Your own; 3. Part Time or Small Farms; 4. So You Have Inherited a Farm; 5. Via the Home Farm; **Factsheets on the following:** aquaculture, asparagus, beekeeping, blueberries, brambles, American Ginseng, specialty corn, angora goats, cashmere goats, dairy and meat goats, foliage plants, exotic fruits, herbs, exotic livestock, mushrooms, shiitake mushrooms, specialty mushrooms, northern nuts, peppers, specialty potatoes, poultry, pumpkins, sheep, strawberries, specialty flowers, specialty vegetables, wildflowers, and woodlots.

## **CONTACT**

Small Farm Program  
USDA-CSREES, Stop 2220  
1400 Independence Ave, SW  
Washington, DC 20250-2220  
Tollfree: 1-800-583-3071



## **SUSTAINABLE AGRICULTURE RESEARCH AND EDUCATION**

### **DEFINITION OF SUSTAINABLE AGRICULTURE**

Food, Agriculture, Conservation, and Trade Act of 1990 (FACTA). Sustainable agriculture was defined in Public Law 101-624, Title XVI, Subtitle A, Section 1683, Government Printing Office, Washington, DC, NAL KF 1692.831 1990. Under that law, "the term sustainable agriculture means an integrated system of plant and animal production practices having site-specific application that will, over the long-term:

- a. satisfy human food and fiber needs;
- b. enhance environmental quality and the natural resource base upon which the agricultural economy depends;
- c. make the most efficient use of nonrenewable resources and on-farm resources and integrate, where appropriate, natural biological cycles and controls;
- d. sustain the economic viability of farm operations; and
- e. enhance the quality of life for farmers and society as a whole."

### **PROGRAM DESCRIPTION**

SARE is a USDA-CSREES program that works to increase knowledge about and help farmers and ranchers adopt practices that improve profits, protect the environment and enhance communities.

To advance such knowledge nationwide, SARE administers a competitive grants program through four regional host institutions based at land-grant universities, under the guidance of regional Administrative Councils composed of producers, farm consultants, university researchers and administrators, state and federal government agency staff and representatives from non-profit organizations.

SARE has funded nearly 1,200 projects in its ten-year lifetime, including research and education projects, professional development projects, and producer grants in which farmers and ranchers take the lead in on-farm research and education.

### **CONTACT**

SARE Program  
1400 Independence Avenue, S. W.  
Room 3851-South Building  
Washington, DC 20250-1910  
Phone: (202) 720-5203  
Website: <http://www.sare.org>

## ECONOMIC RESEARCH SERVICE (ERS)

The Economic Research Service (ERS), recognizing the diversity in farming today, uses a broad definition of family farms and then examines the different types of farms.

### DEFINITIONS

**Family farms.** The ERS definition of family farms includes all farms, except farms with hired managers and farms organized as non-family corporations or cooperatives. The included farms are closely held (legally controlled) by their operator and the operator's household. The households of the excluded farms have limited say over the distribution of their farms' net income or equity. Less than 2 percent of all U.S. farms are excluded using this definition.

Using a more restrictive definition of family farms presents problems. Excluding farms based on hired labor, total labor, share of labor provided by the family, contracting arrangements, or tenure tends to eliminate larger farms. Excluding such farms makes sense only if the focus is *small* family farms.

**Small farms.** ERS generally uses \$50,000 in farm sales as the dividing line between small and large farms. Small or non-commercial farms have sales less than \$50,000. Noncommercial farms account for about three-fourths of U.S. farms. Large or commercial farms have sales of \$50,000 or more. ERS occasionally examines farms with sales less than \$10,000 to identify very small farms that are residential in nature. About half of U.S. farms have sales less than \$10,000.

### Limited opportunity farms.

Farms with sales less than \$100,000, farm assets less than \$150,000, and household income less than \$20,000. About 9 percent of U.S. farms meet the criteria for limited opportunity farms.

**Sales classes used in Annual Family Farm Report.** To examine differences by size of farms, ERS uses the following sales classes:

- Noncommercial farms (less than \$50,000 in sales)

- Commercial (greater than \$50,000 in sales)

- Small (\$50,000 to \$99,999 in sales)

- Lower medium (\$100,000 to \$249,999 in sales)

- Upper medium (\$250,000 to \$499,999 in sales)

- Large (\$500,000 to \$999,999 in sales)

- Super large (\$1,000,000 or more in sales)

Other definitions may be used in ERS, depending on the research question. For example, the recent ERS report on crop insurance needs of small farms used a definition of small farms based on the Federal Crop Insurance Reform Act.

### CONTACTS

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1800 M Street, NW  
Washington, DC  
Phone: (202) 694-5591  
Fax: (202) 694-5758

## **PUBLICATIONS**

Acquiring Farmland in the United States  
Stock #ERS-AIB-682, \$19.50;  
*Characteristics and Risk Management  
Needs of Limited-Resource and Socially  
Disadvantaged Farmers (Stock # ERS-AIB-  
733,\$21.00); Farm Operating and Financial  
Characteristics, ERS statistical bulletin,  
(Stock # ERS-SB-860, \$35.00); Structural  
and Financial Characteristics of U.S.  
Farms, 1994: 19th Annual Family Farm  
Report to Congress (Stock # ERS-AIB-735,  
\$21.00); Owning Farmland in the United  
States (AIB #637); Racial/Ethnic Minorities  
in Rural Areas: Progress and Stagnation  
(ERS-AER-731/\$28.00); Understanding  
Rural America (Stock #ERS-AIB-710  
\$21.50; Women Farm Landlords in the  
United States (Stock #ERS-AIB-681)  
\$19.50.*

## **CONTACT**

By mail: ERS-NASS,  
5285 Port Royal Rd.,  
Springfield, VA 22161  
Phone: 1-800-999-6779

## **FARM SERVICE AGENCY**

### **DEFINITIONS**

**Cosigner.** A party who joins in the execution of a promissory note to assure its repayment. The cosigner becomes jointly and severally liable to comply with the terms of the note. In case of an entity, the cosigner cannot be a member, partner, joint operator, or stockholder of the entity. (Revised 03-24-97, SPECIAL PN.)

**Family farm.** A farm which:

- a. Produces agricultural commodities for sale in sufficient quantities so that it is recognized in the community as a farm rather than a rural residence. Provides enough agricultural income by itself, including rented land, or together with any other dependable income, to enable the borrower to:
  1. Pay necessary family and operating expenses;
  2. Maintain essential chattel and real property; and
  3. Pay debts.
- b. Is managed by:
  1. The borrower, when a loan is made to an individual.
  2. The members, stockholders, partners, or joint operators responsible for operating the farm when a loan is made to a cooperative, corporation, partnership, or joint operation.
- c. Has a substantial amount of the labor requirements for the farm enterprise provided by:

(Revised 03-24-97, SPECIAL PN.)

The borrower and family members for

a loan made to an individual.

1. The members, stockholders, partners, or joint operators responsible for operating the farm, along with the
  2. families of these individuals, for a loan made to a cooperative, corporation, partnership, or joint operation.
- d. May use a reasonable amount of full-time hired labor and seasonal labor during peak load periods.
3. Small or limited resource farmer means a farmer or rancher who operates a farm or ranch of below average size in the state or county for the type of commodity grown and who:
- a. Has household net income of 50% below the non-metropolitan median income for his or her state or county: or
  - b. Can be identified as a member of a socially disadvantaged group.
4. A socially disadvantaged group means a group whose members have been subjected to racial or ethnic prejudice or cultural bias because of their identity as members of a group without regard to their individual qualities. Black Americans, Hispanic Americans, Native Americans, and Asian Pacific Americans are among the groups considered to fall within this definition.

**Farm.** A tract or tracts of land, improvements, and other appurtenances considered to be farm property which is used or will be used in the production of crops or livestock. Including the production of fish under controlled conditions, for sale in sufficient quantities so that the property is recognized as a farm rather than a rural residence. It may also include a residence which, although physically separate from the farm acreage, is ordinarily treated as part of the farm in the local community.

**Feasible plan.** A feasible plan is a plan based upon the applicant or borrower's records that show the farming operation's actual production and expenses. These records will be used along with realistic anticipated prices, including farm program payments when available, to determine that the income from the farming operation, along with any other reliable off farm income, will provide the income necessary for an applicant or borrower to at least be able to:

- a. Pay all operating expenses and all taxes which are due during the projected farm budget period;
- b. Meet necessary payments on all debts; and (Revised 03-24-97, SPECIAL PN);
- c. Provide living expenses for the family members of an individual borrower or a wage of the farm operator in the case of a cooperative, corporation, partnership, or joint operation borrowers which is in accordance with the essential family needs.

- d. Family members include the individual borrower or farm operator in the case of an entity, and the immediate members of the family who reside in the same household.

**Financially viable operation.**

A financially viable operation is one which, with FSA assistance, is projected to improve its financial condition over a period of time to the point that the operator can obtain commercial credit without further direct or guaranteed assistance. Such an operation must generate sufficient income to: meet annual operating expenses and debt payments as they become due, meet basic family living expenses to the extent they are not met by dependable nonfarm income, provide for replacement of capital items, and provides for long-term financial growth.

(Revised 03-24-97, SPECIAL PN.).

**PROGRAM DESCRIPTION**

Farm Service Agency (FSA) has an array of programs to assist small farmers/ranchers to be viable operators. From the beginning farmers program to the youth program, the Agency can afford a new and young, as well as experienced farmer, a foundation to a successful career in agriculture production, marketing, and alternative enterprises.

Through its farm ownership and operating loans, Conservation Reserve Programs, and support payment programs FSA is unmatched in providing financial assistance to the Nation's small farmers who are unable to qualify for commercial credit. The

Agency provides up to date information to these small farmers through a comprehensive outreach program. Through this outreach program, farmers are introduced to services provided by other USDA and non-USDA agencies, as well as, the nomination, election, and decision

making processes of the County Committee.

## **CONTACTS**

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Stop 0511,  
Washington, DC 20250-0511  
Phone: (202) 260-6069  
Fax: (202) 690-4727

Cliff Herron  
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Stop 0511  
Washington, DC 20250-0511  
Phone: (202) 720-7619  
Fax: (202) 690-4727

## **FOOD AND CONSUMER SERVICE**

### **DEFINITIONS**

The Farmers Market Nutrition Program (FMNP) does not have a definition for "small farms." It does define the following pertaining to small farms and farmers.

**Farmer** means an individual authorized to sell produce at participating farmers' markets. Individuals who exclusively sell produce grown by someone else, such as wholesale distributors, cannot be authorized to participate in the FMNP. The term "farmer" shall mean "producer."

A participating State agency has the option to authorize individual farmers or farmers markets.

**Farmers Market** means an association of local farmers who assemble at a defined location for the purpose of selling their produce directly to consumers. In cases where recipient access to farmers' markets is an issue, with prior Food and Consumer Service (FCS) approval, this definition may be expanded to include farmstands at which authorized farmers sell their produce.

**Farmstand** means a location at which a single, individual farmer sells his/her produce directly to consumers. This is in contrast to a group or association of farmers selling their produce at a farmers' market. With prior FCS approval, through the State Plan process, a State agency may authorize a farmstand or a nonprofit organization operating a farmstand to participate in the FMNP where necessary to ensure adequate recipient access to farmers' markets.

#### **CONTACTS**

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Fax: (703) 305-2230

Debbie Whitford  
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Alexandria, VA 22302  
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Fax: (703) 305-2196

## **FOREIGN AGRICULTURAL SERVICE**

#### **CONTACTS**

Dale Miller  
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Washington, DC 20250  
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Fax: (202) 690-0193

Tim Powers  
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Washington, DC 20250  
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Fax: (202) 205-9728

## **FOREST SERVICE**

#### **PROGRAM DESCRIPTION**

The Forest Service considers America's small farm operators as important components in the Nation's forest health and fiber supply. Many farm and ranch owners are also woodlot owners, with their aggregate acreage being a major component of the privately owned, forestland in America. Many farmers and ranchers participate in Forest Service programs that improve the health and productivity of their forested lands. The Forest Service is also very active in the Secretary of Agriculture's *National Commission on Small Farms*, and the agency also participates regularly in farm and ranch related activities at both the national and regional levels.



## CONTACT

Bill Hager  
USDA-Forest Service  
1400 Independence Ave. SW  
Washington, DC 20250  
Phone: (202) 205-1389  
Fax: (202) 205-1271  
E-mail: whager/wo@fs.fed.us

## NATIONAL AGRICULTURAL STATISTICS SERVICE

## DEFINITIONS

A **farm** is defined as "any establishment from which \$1,000 or more of agricultural products were sold or would normally be sold during the year." Government payments are included in sales. Institutional farms, experimental and research farms, and Indian Reservations are included as farms. To be considered a farm, the place must be operating on June 1. Places with all their acreage enrolled in set aside or other government programs are considered operating.

**Land in farms** is all land operated by farms as of June 1. It includes crop and livestock acreage, wasteland, woodland, pasture, land in summer fallow, idle cropland, and land enrolled in the Conservation Reserve Program and other set aside or commodity acreage programs. It excludes public, industrial, and grazing association land and nonagricultural land. It excludes all land operated by establishments not qualifying as farms.

**Economic sales classes** are based on the gross value of sales, which includes sales

of agricultural products such as crops, livestock, horses (excluding pleasure



horses), honey, furs, fish, nursery and greenhouse products, rabbits, etc. Government payments from the previous year are also included.

### **CONTACT**

Bob Milton  
USDA-NASS  
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Stop 2020, 5410 South Bldg.  
Washington, DC 20250-2020  
Phone: 202-720-3570  
Fax: 202-690-0675

### **PUBLICATIONS**

Farm Numbers and Land in Farms  
14 pp; Released every July, for access to this report, visit the NASS Home Page at: <http://www.usda.gov/nass/>  
Agricultural Land Values (Stock #NASS-ZLV-98, \$12.00; Farm Computer Ownership and Usage (Stock #NASS-ZCO-97, \$10.00.

### **CONTACT**

ERS-NASS  
5285 Port Royal Rd.  
Springfield, VA 22181  
Phone: 1-800-999-6779  
Fax: 703-321-8547

## **NATURAL RESOURCES CONSERVATION SERVICE**

### **DEFINITIONS**

On August 8, 1990, then Acting Chief of Soil Conservation Service agency (now the Natural Resources Conservation Service agency) issued a directive that was filed in the General Manual titled 180-GM, Part 406.

The directive is as follows:

#### **\$406.00 Purpose**

This section outlines the Soil Conservation Service (SCS) policy on making conservation technical assistance and other resources of the agency more accessible to Limited Resource Farmers (LRF's).

### **DEFINITIONS**

#### **\$406.01 Definition**

Limited Resource Farmers is a term used to describe those farmers who, when compared to other farmers and farm operations in a given geographic area, such as a state, county, or project, have distinct disadvantages in obtaining U. S. Department of Agriculture's (USDA) program assistance.

#### **\$406.02 Characteristics**

Limited Resource Farmers have one or more of the following characteristics:

- (a) Gross farm sales average \$40,000 or less in each of the last 3 years, and there is no non-farm income.
- (b) Total household net income, farm and non-farm, is 75 percent or less of the non-metropolitan

- median income level for the state or county.
- (c) Lack of access to capital, labor, or equipment
  - (d) Farm or ranch size is significantly smaller than average size
  - (e) Social, cultural, customs or language barriers, minimal awareness of USDA programs, limited management skills, the level of formal education is below the county average or undereducated, and are less likely to take business risks and adopt new technology.

#### **\$406.03 Policy**

- (a) SCS will make special efforts to increase limited resource farmers' accessibility for technical and financial assistance through ongoing USDA programs to enhance their soil, water and related resources. These efforts will ensure that limited resource farmers have the opportunity to participate in all SCS programs, and receive technical assistance in developing and applying conservation plans required to gain or maintain their eligibility for USDA program benefits.
- (b) SCS's special efforts to increase participation of limited resource farmers and ranchers in USDA/SCS programs is based on an imperative to be fair in providing program access.

#### **\$406.10 Legal Authorities**

The Agricultural Credit Act of 1987 (NR 3030, PL 100-233), Section 622 requires the Secretary of Agriculture to maintain a Limited Resource Farmer Initiative in carrying out USDA programs.

#### **PROGRAM DESCRIPTION**

Nearly three-fourths of the technical assistance provided by the agency goes to

helping farmers and ranchers develop conservation systems uniquely suited for their land and individual ways of doing business. The agency also provides assistance to rural and urban communities to reduce erosion, conserve and protect water, and solve other resource problems.

#### **CONTACT**

Larry Holmes  
 USDA-NRCS  
 Stop 2890, 6013 South Building  
 1400 Independence Ave, SW  
 Washington, DC 20250  
 Phone: (202) 720-1853  
 Fax: (202) 690-0675

### **ENVIRONMENTAL QUALITY INCENTIVES PROGRAM**

#### **PROGRAM DESCRIPTION**

The Environmental Quality Incentives Program (EQIP) which was established in the 1996 Farm Bill, is designed to assist farmers facing serious threats to soil, water, and related natural resources. EQIP offers 5- to 10-year contracts that provide cost-sharing and incentive payments for conservation practices called for in a site specific plan.

Nationally, the program provides technical, financial, and educational assistance, primarily in designated priority areas with special environmental sensitivity or significant soil, water, or related natural resource concerns.

#### **CONTACTS**

Your county  
 NRCS field office  
 Soil Conservation District

Farm Service Agency  
Cooperative Extension Service or  
Program

OR

Jeff Loser  
USDA-NRCS, Stop 2890,  
1400 Independence Ave., SW  
Washington, DC 20250  
Phone: (202) 720-1834  
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## **NATIONAL OFFICE OF OUTREACH- SMALL FARMER OUTREACH TRAINING AND TECHNICAL ASSISTANCE PROGRAM**

### **DEFINITIONS**

**Socially disadvantaged farmer or rancher.** A farmer or rancher who is a member of a socially disadvantaged group.

**Socially disadvantaged group.** This term is defined in section 2501 as a group whose members have been subjected to racial or ethnic prejudice because of their identity as members of a group without regard to their individual qualities. Socially disadvantaged groups consist of Women, African-Americans, Native Americans, Alaskan Natives, Hispanics, Asians, and Pacific Islanders. This definition was modified by the Agricultural Credit Improvement Act of 1992 to include gender in the definition of a socially disadvantaged group for targeted assistance.

### **PROGRAM DESCRIPTION**

The Food, Agriculture, Conservation, and Trade Act of 1990 (Public Law 101-624) Section 2501 requires the Secretary of Agriculture to provide outreach and

technical assistance to socially disadvantaged farmers and ranchers.

Section 2501 has now been merged into the Small Farmer Outreach Training and Technical Assistance Program which provides assistance to all farmers and ranchers regardless of their ethnicity. The objective of this program is to enhance the ability of small and limited resource farmers and ranchers to operate an enterprise independently and produce income adequate to service debts, maintain farm operations, and provide a reasonable standard of living.

### **CONTACTS**

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## **RISK MANAGEMENT AGENCY**

### **DEFINITIONS**

**Who are the Limited Resource Farmers?** Limited Resource Farmers are defined by Risk Management Agency (RMA) as farm operators having less than \$20,000 in income from all sources in the previous two years. While not all socially disadvantaged and small farms fall into this income category, the term

"limited resource" loosely refers to these types of farms as well as to limited-opportunity farm households.

**A socially disadvantaged group** is defined by the 1987 Equal Credit Opportunity Act as one whose members have been subjected to racial, ethnic, or other forms of prejudice because of their membership in the group. USDA defines women, African Americans, American Indians and Alaskan Natives (Native Americans), Asians and Pacific Islanders, and Hispanics as socially disadvantaged groups. The entire data presented on these groups were obtained from the 1992 Census of Agriculture.

#### **CONTACT**

Bill Buchanan  
USDA-Risk Management Agency  
1400 Independence Ave, SW  
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## **RURAL DEVELOPMENT**

#### **CONTACTS**

Ed Lewis  
USDA-Rural Business Service  
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John Wells  
USDA-Rural Business Service  
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Phone: (202) 720-3350  
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## **UNIVERSITY OF THE DISTRICT OF COLUMBIA (UDC)**

#### **PROGRAM DESCRIPTION**

On-going work at the University of the District of Columbia (UDC) deals with garden sites, homeowners, government properties, institutions, golf courses, etc. This work is on reduced use of pesticides and fertilizers, as well as Integrated Pest Management (IPM) and Best Management Practices (BMPs), especially the use of biologicals. This is linked to water quality, food quality and food safety.

Our projects deal with pesticide/fertilizer reduction - resistant ornamentals and trees for the District of Columbia wide use of IPM. We grow high value diversified crops under BMP. Master gardeners are trained as volunteers in various areas to help the community in carrying out some of these practices.

#### **CONTACT**

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## **BERT & MARY MEYER FOUNDATION**

### **PROGRAM DESCRIPTION**

The Bert and Mary Meyer Foundation, a family foundation which was founded in 1984, supports rural community organizations striving to implant institutional change in 14 southeastern states in the United States.

The foundation supports a process occurring throughout the South in which minorities and other races are confronting and overcoming traditional power structures that have enforced inequality and deprivation. A major funding criterion is that the people experiencing the problems -- the real experts -- be in charge.

### **CONTACT**

Barbara Meyer  
1177 Louisiana Ave., #110  
Winter Park, FL 32789  
Phone: (407) 645-4227  
Fax: (407) 645-3755

## **FARMWORKERS ASSOCIATION OF FLORIDA, INC. (FWAF)**

### **PROGRAM DESCRIPTION**

The FWAF is a membership organization of more than 6,330 farmworker families from predominantly Mexican, Haitian, African American, Guatemalan and

Salvadorian communities. The goal is to build a strong multi-racial economically viable organization of farmworkers in Florida,

empowering farmworkers to respond to, and gain control over the social, political, economic and workplace issues that affect their lives.

The members of the FWAF work mainly in ferns, foliage, citrus, vegetables and mushrooms. Since the early 1990s, it has addressed pesticides, field sanitation, and other health and safety issues, educating and training members to learn their rights, secure the passage of Florida's Rights-to-Know law to protect farmworkers, file complaints for violations, advocate better enforcement by the government and participate in a study on the effects of pesticides on farmworkers.

## **CONTACT**

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## **FLORIDA A&M UNIVERSITY**

### **PROGRAM DESCRIPTION**

Small farmers can benefit from diversification into new agricultural enterprises and alternative production practices so as to improve or sustain farm profitability and environmental stewardship. An agricultural education program has been developed to emphasize new or alternative enterprises, new production and marketing practices, diversification, farm operations, and making use of natural resources.

Through on-farm demonstrations, farm visits, workshops, field days, and group meetings, small farmers are taught to:

(1) Utilize new skills and processes to evaluate the production and market potential of alternative agricultural products,

(2) Improve resource utilization and profitability while minimizing environmental impacts through adoption of alternative production systems utilizing new and existing technologies and management practices,

(3) Increase profitability by using currently recommended practices that are both cost-effective and environmentally sound.

## **PUBLICATIONS**

*Irish Potatoes; Peppers; Cucumbers; Corn; Eggplants; Snap Beans; Collards; Tomatoes; Grow A Row of Onions; Raising A Small Flock of Goats for Meat and Milk - Selection, Breeding Practices and Feeding the Herd Goat; Growing Christmas Trees; Conducting Livestock Method and Result Demonstrations with Limited Resource Small and Part-time Farmers; How to Manage a Five Sow Program; Simplified Swine Production Practices - Baby Pig Management; Swine Project Demonstration Manual; Goat Project Demonstration Manual; Beef Project Demonstration Manual; Rabbit Project Demonstration Manual; Small Fruit Project Demonstration Manual; Vegetable Project Demonstration Manual.*

## **CONTACTS**

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## **FLORIDA DEPARTMENT OF AGRICULTURE & CONSUMER SERVICES**

### **CONTACT**

Nelson Pugh  
Marketing Division  
Florida Department of Agriculture and  
Consumer Services  
432 Mayo Building, Room 435  
Tallahassee, FL 32399-0800  
Phone: (904) 488-4031

## **ORGANIC TRADE ASSOCIATION (OTA)**

### **PROGRAM DESCRIPTION**

The Organic Trade Association (OTA) is a national association representing the organic industry in Canada and the United States. OTA works to promote organic products in the marketplace and to protect the integrity of organic standards.

### **PUBLICATIONS**

*The Association publishes a directory that includes listings for over 500 growers, manufacturers, certifiers, consultants, and retailers. There is also information about Organic Trade Association projects and activities.*

### **CONTACT**

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Organic Trade Association  
50 Miles Street

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Greenfield, MA 01302  
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Fax: (413) 774-6432  
E-mail: ota@igc.apc.org

## **UNIVERSITY OF FLORIDA**

### **PROGRAM DESCRIPTION**

The University of Florida's Cooperative Extension Service works with small farmers throughout the State through its Small Farm Sustainable Agriculture Program. The program focuses on:

1. development and dissemination of production technologies appropriate for smaller scale farming;
2. alternative crop and livestock enterprises;
3. entrepreneurship training;
4. innovating marketing strategies; and
5. development of small farm leadership organizations.

In the Farmer-to-Farmer Network program, the University of Florida county staff works with local farmers to develop farmer organizations that focus on leadership development, marketing strategies, and development of alternative enterprises. The University maintains three databases on the World Wide Web of special interest to small farmers. These databases have dozens of items useful to small farmers.



## CONTACTS

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## PUBLICATIONS

1. Organic production practices  
<http://hammock.ifas.ufl.edu/txt/fairs/43803>

2. Alternative Crops  
<http://hammock.ifas.ufl.edu/txt/fairs/19313>

3. Small Farm Handbook  
[http://hammock.ifas.ufl.edu/sm\\_farm.html](http://hammock.ifas.ufl.edu/sm_farm.html)

Some of the alternative enterprise opportunities listed at these websites include production reviews of the following: blueberry, blackberry, catfish, muskmelon, pecan, and watermelon.

## CENTER FOR COMMUNITY DEVELOPMENT

### CONTACT

Lillic Webb  
P.O. Box 50469  
Sparta, GA 31087

## FORT VALLEY STATE UNIVERSITY

### PROGRAM DESCRIPTION

Educational programs of Agriculture and Natural Resources at Fort Valley State University are designed to assist Georgia families in improving their quality of life through income derived from modern efficient farm practices, innovative marketing approaches, and the conservation of natural resources. Programs are targeted towards small/family farmers, part-time farmers, home gardeners and youth as primary clientele.

### PUBLICATIONS

*Gathering Garden Vegetables at their Peak; The Home Gardening Guide: Extending the Life of Your Summer Garden; Gardening Guideliners for Fall; Pre-Condition House Plants for Winter Home; Treat Your Garden to an Early Check-up; Successful Gardening in Georgia.*

**CONTACT**

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**GEORGIA DEPARTMENT OF  
AGRICULTURE****CONTACT**

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Georgia Department of Agriculture  
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**SOUTHERN REGION  
SUSTAINABLE  
AGRICULTURE RESEARCH  
AND EDUCATION PROGRAM****CONTACT**

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Griffin, GA 30223-1797  
Phone: (770) 229-3350

**UNIVERSITY OF GEORGIA****PROGRAM DESCRIPTION**

Our Extension agents assist small farmers with farm financial management including recordkeeping to improve income. A record book which has been successful in working with small farmers is the Georgia Small Farm Record Book. This record book was designed to assist small farmers maintain cash income and cash expenses. It is simple and efficient for keeping cash records.

"Farm Financial Profile" and enterprise budgets on SuperCalc 4 and 5 are used by Extension agents in working with small farmers.

**PUBLICATIONS**

*"What You Always Wanted To Know About Part-Time Farming...But were afraid to ask" ; The Georgia Small Farm Record Book*

**CONTACT**

Bill Mizelle  
University of Georgia  
Cooperative Extension Service  
Athens, GA 30602  
Phone: (706) 542-1861  
Fax: (706) 542-4131  
E-mail: bmizelle@agecon.uga.edu

## **GUAM DEPARTMENT OF AGRICULTURE**

### **CONTACT**

Michael W. Kuhlman  
Government of Guam  
P. O. Box 2950  
Agana, Guam 96910  
Phone: (671) 734-3942  
Fax: (671) 734-6569

## **UNIVERSITY OF GUAM**

### **PROGRAM DESCRIPTION**

Agricultural Marketing activities involved a redesign of data collection and report format for the Market Information System (MIS). The MIS involves forecasting production data of fruits and vegetables as well as disseminating farm gate prices of local produce through a mail-out flyer called Crop Forecast and Market News Report. The MIS is a joint project of the College, and the Guam Department of Agriculture.

### **CONTACT**

Victor T. Artero  
University of Guam  
College of Agriculture and Life  
Sciences, UOG Station,  
Mangilao, Guam 96923  
Phone: (671) 734-2575  
Fax: (671) 734-6842  
E-mail: vartero@uog9.uog.edu

## **HAWAII DEPARTMENT OF AGRICULTURE**

### **CONTACT**

Christina Olive  
Market Development Branch  
Hawaii Department of Agriculture  
1428 South King Street  
Honolulu, HI 96814-2512  
Phone: (808) 973-9551

## **UNIVERSITY OF HAWAII**

### **PROGRAM DESCRIPTION**

Small farms are an integral part of diversified agriculture in Hawaii, an industry that has grown three-fold over the past 25 years. In addition, over the past two years, the industry has experienced a 35% increase in the number of vegetable farms as well as increased production of papaya, coffee, macadamia nut, and other crops.

The College of Tropical Agriculture and Human Resources' landscape, turf and home garden programs also enhance urban living and attract tourists, while its research and extension programs also support wildlife and natural resource conservation in the State.

**CONTACT**

Hector R. Valenzuela  
Department of Horticulture  
University of Hawaii at Manoa  
3190 Maile Way No. 102  
Honolulu, HI 96822-2279  
Phone: (808) 956-7903  
Fax: (808) 956-3894  
E-mail: hector@hawaii.edu

**PUBLICATIONS**

*ACT 175: A Tax Law Providing Incentives to Keep Lands in Agriculture (L-162); Bell Pepper (HGVS-3); Broccoli (HGVS-6); Carrots (HGVS-1); Breeding Lettuce for Resistance to Tomato Spotted Wilt Virus in Hawaii (XRES-125); Exploring New Marketing Opportunities in Agriculture (XRES-049)*

**CONTACT**

CTAHR Publications Order Desk  
University of Hawaii at Manoa  
2500 Dole Street, Krauss Hall 121  
Honolulu, HI 96822  
Phone: (808) 956-7046

**THE CENTER FOR SMALL  
ACREAGE FARMING****PROGRAM DESCRIPTION**

The Center for Small Acreage Farming provides scale-appropriate information and planning resources to promote small-scale farming in ways that sustain and enhance the condition of the land, farmers and rural communities.

**PUBLICATIONS**

*Small Acreage Farming (bi-monthly newsletter, \$11.00 per year); Decision Guide #1: Starting Your Small Farm (\$7.00); Decision Guide #2: Designing and Implementing Your Farm Plan (\$7.00)*

**CONTACT**

The Center for Small Acreage Farming  
P.O. Box 219  
Fairfield, ID 83327  
Phone and Fax: (208) 764-2332

**IDAHO DEPARTMENT OF  
AGRICULTURE****CONTACT**

Mike Everett  
Marketing and Development Division,  
Idaho Department of Agriculture,  
P. O. Box 790  
Boise, ID 83701  
Phone: (208) 332-8500

## IDAHO RURAL SOCIETY

### PROGRAM DESCRIPTION

The Idaho Rural Society is working on changing legislation to help farmers, so they can be more economically self-sustaining and try alternative farming practices. Policies that enable farmers try new methods. Organizing farmers, ranchers and rural communities around such issues, we also work to improve farm legislation by raising farm income through fair credit practices and crop prices.

### CONTACT

Idaho Rural Society  
P.O. Box 236  
Boise, ID 83701  
Phone: (208) 344-6184  
Fax: (208) 344-6382

## PALOUSE CLEARWATER ENVIRONMENTAL INSTITUTE (PCEI)

### PROGRAM DESCRIPTION

PCEI provides grants to various farmer improvement and community support clubs. These clubs work to develop projects that enhance sustainable food production, and also address sustainability from the farm to the consumer.

### CONTACT

Colette DePhelps  
Palouse Clearwater Environmental  
Institute, 112 West Fourth, Suite 1  
P.O. Box 8596, Moscow, ID 83843  
Phone: (208) 882-1444  
Fax: (208) 882-8029

## UNIVERSITY OF IDAHO

### PROGRAM DESCRIPTION

Extension program activities for Small Farms throughout Idaho are directed towards market gardening, ranching, specialty agriculture such as exotic animals, small fruits and berries, and farmers' markets.

New farmer packets, developed by County Extension faculty and staff, cover topics such as ginseng, specialty farming, weeds and beginning gardening, small fruits, grapes, tree fruits, nut trees, rose culture and landscaping.

### CONTACT

Corrine Lyle  
University of Idaho  
College of Agriculture  
Moscow, ID 83843  
Phone: (208) 885-5883  
Fax: (208) 885-6654  
E-mail: [clyle@marvine.ag.uidaho.edu](mailto:clyle@marvine.ag.uidaho.edu)

### PUBLICATIONS

*Sweet Corn Production for the Small-Market Grower and Home (CIS910, \$0.50); Blueberry Production: Overview (CIS932, \$0.50); Raspberry Production: Overview (CIS960, \$0.50); Identifying Domestic Markets - Indirect Marketing of Produce (CIS981, \$0.50); Marketing Internationally (CIS980, \$0.50); Marketing Your Produce Directly to Consumers (EXT741, \$1.00); Specialty Flowers - Dry Flower Production (CIS992, \$0.50); Understanding Budgets and the Budgeting Process (CIS945, \$1.00); Do You Have a Goat? (CIS352, \$0.35); The Small Poultry Flock (EXT554, \$0.50); On-Farm Pesticide Storage*

(CIS580, \$0.25);

*Identification of Farm Equipment and Machinery (CIS709, (\$0.35); (\$0.75).*

### **CONTACT**

Agricultural Publications  
University of Idaho  
Moscow, ID 83844-2240  
Phone: (208) 885-7982

## **EQUIPMENT MANUFACTURERS INSTITUTE**

### **CONTACT**

Emmett Barker  
10 South Riverside Plaza  
Suite 1220  
Chicago, IL 60606-3710  
Phone: (312) 321-1470

## **FARM FOUNDATION**

### **PROGRAM DESCRIPTION**

Farm Foundation acts as a catalyst to increase knowledge about agricultural and rural issues; to apply that knowledge through education programs dealing with challenges, issues and opportunities faced by agriculture and rural people.

### **CONTACT**

Steve Halbrook  
Farm Foundation  
1211 West 22<sup>nd</sup> Street  
Suite 216, Oak Brook, IL 60523-2197  
Phone: (630) 571-9393  
Fax: (630) 571-9580  
W e b s i t e :  
<http://www.farmfoundation.org>

## **ILLINOIS DEPARTMENT OF AGRICULTURE**

### **CONTACT**

Sandy Rolando  
Marketing and Promotion Division  
Illinois Department of Agriculture  
State Fairgrounds, P. O. Box 19281  
Springfield, IL 62794-9281  
Phone: (217) 782-2514

## **ILLINOIS STEWARDSHIP ALLIANCE**

### **PROGRAM DESCRIPTION**

The Illinois Stewardship Alliance is a statewide research, education and advocacy group mobilizing citizens to promote an agriculture and food system that is socially/economically just and environmentally responsible. The Stewardship Alliance promotes the responsible use and stewardship of Illinois natural resources; development of a food production system based on family farms, and a greater understanding between rural and urban people regarding common interests in food production and the environment. The Alliance's work areas - industrial agriculture/sustainable food systems, sustainable agriculture policy, and sustainable agriculture practices -- compose the Farm and Community Regeneration Program.

### **PUBLICATIONS**

*Newsletter: Notes from the Illinois Stewardship Alliance; "Progress report on the Farming Systems Comparison Project: Yields, Economics and Water Quality. Comparing the economics and water quality of conventional, no-till, and organic cropping systems".*

### **CONTACT**

Christina M. Rich  
Illinois Stewardship Alliance  
P.O. Box 648  
Rochester, IL 62563  
Phone: (217) 498-9707  
Fax: (217) 498-9235  
E-mail: HN1046@HandsNet

## **ILLINOIS SUSTAINABLE AGRICULTURE NETWORK**

### **PROGRAM DESCRIPTION**

Our primary objectives are to help farmers develop resource conserving, environmentally friendly practices that are enduring and profitable over the long term. We are statewide coalition designed to unite farmers, researchers, the University of Illinois and other institutions that support sustainable agriculture. Our aim is to develop sustainable farming systems through the On-farm Participatory Research and Education Program. The participatory research and education program includes the active involvement of farmers, Extension educators, researchers and others in all phases of the program.

## **CONTACT**

Deborah Cavanaugh-Grant  
Illinois Sustainable Agriculture Network  
P.O. Box 410  
Greenview, IL 62642  
Phone: (217) 968-5512  
Fax: (217) 968-5512  
E-mail:  
cavanaughhd@idea.uiuc.edu

## **UNIVERSITY OF ILLINOIS- URBANA**

### **PROGRAM DESCRIPTION**

According to the most recent census, about forty percent of Illinois farmers are classified as small or part-time producers. Due to land constraints, small-scale producers must look at enterprises that will maximize their per-acre profits. Illinois Cooperative Extension Service has five program areas that are targeted to this segment of the farm population. These program areas are as follows:

- Pasture Management Workshops
- Putting Small Acreage to Work
- Seminars
- Small Tract Management
- Conservation Reserve Program
- Farm Financial Management Home
- Study Course

### **PUBLICATIONS**

*Direct Marketing by Farmers to Consumers: Some Legal Implications;*  
*Vegetable Production Handbook -*  
*Growing for Market, A Guide for New Farmers;*  
*Establishing a Community Farmers' Market;*  
*Liability and Insurance for U-Pick Operations;*  
*Pick-Your-Own Marketing of Fruits and Vegetables;*  
*Publications About Vegetable Crop Production.*



**CONTACT**

Gary Bullen  
Macomb Extension Center  
480 S. Deere Road  
Macomb, IL 61455  
Phone: (309) 836-3366  
Fax: (309) 836-2916  
E-mail: [bulleng@idea.ag.uiuc.edu](mailto:bulleng@idea.ag.uiuc.edu)

**CONSERVATION  
TECHNOLOGY  
INFORMATION CENTER****PROGRAM DESCRIPTION**

Cropland management, information source focused on soil/water conservation and water quality.

**PUBLICATIONS**

Publishes a newsletter, Conservation Impact, a directory and other publications.

**CONTACT**

CTIC  
1220 Potter Drive, Room 170  
West Lafayette, IN 47906-1334  
Phone: (317) 494-9555  
E-mail: [ctic@ctic.purdue.edu/ctic.html](mailto:ctic@ctic.purdue.edu/ctic.html)  
Website:  
<http://www.ctic.purdue.edu/ctic.html>

**ENTERPRISING IDEAS FOR  
FARMERS, RANCHERS,  
AND RURAL FAMILIES  
WITH PHYSICAL  
DISABILITIES****PUBLICATION**

*This book is designed for use by rural residents with physical disabilities and for rural rehabilitation professionals.*

## **CONTACT**

John Schweitzer  
Purdue University  
1146 Ag. Engineering Bldg.  
West Lafayette, IN 47907  
Phone: (317) 494-1191

## **INDIANA DEPARTMENT OF NATURAL RESOURCES**

### **CONTACT**

Theresa J. Stevenson  
Office of the Com. Ag.  
Indiana Department of Natural  
Resources, 150 West Market Street,  
Suite 414,  
Indianapolis, IN 46204  
Phone: (317) 232-8770

## **PURDUE UNIVERSITY**

### **PROGRAM DESCRIPTION**

Our Farm Management and County Extension specialists at Purdue University offer their programs and services to all the farmers in Indiana, based on their individual needs.

Our Extension educators in all our County Extension offices together with University-based Extension specialists provide a wide range of educational services to our farm audiences. Examples include programs on farm financial planning, how to get along with your lender, how to get and keep a rental farm, and how to protect your water supply. Many of these programs are applicable to, and used by small farmers.

## **CONTACT**

Craig Dobbins  
1145 Krannert Bldg.  
Purdue University  
West Lafayette, IN 47907-1145  
Phone: (317) 494-9041  
Fax: (317) 494-9176  
E-mail: cdobbins@agecon.purdue.edu

## **PUBLICATIONS**

*Field Marketing in U. S. Agribusiness Firms: An Exploratory Study* (B-708, free); *Tax Planning and Management Considerations for Farmers in 1994* (CES-282, free); *Indiana Farm Record Book* (EC-6-20, \$4.00); *Evaluating Computers for Farm Use* (EC-672, free); *Developing a Sensible and Successful Marketing Attitude* (EC-673, free); *Managing Your Farm Financial Future* (NRC-34, \$3.00); *Managing Farm Related Stress for Safety's Sake* (S-86, \$1.00); *Earthworms and Crop Management* (AY-279, \$0.50); *A Basic Overview of Aquaculture* (AS-457, \$2.00); *Building Materials and Equipment for Swine Facilities* (PIH-32, free); *Fresh Vegetable Marketing Opportunities for Indiana* (SB-624, free); *Direct Farm-to-Consumer Marketing: A Profitable Alternative for Family Farm Operations* (HO-160, \$3.00).

### **CONTACT**

Agricultural Communications Service  
Media Distribution Center  
301 South 2<sup>nd</sup> Street  
Lafayette, IN 47901-1232  
Phone: 800-398-4636  
Fax: (765) 496-1540

## **IOWA DEPARTMENT OF AGRICULTURE AND LAND STEWARDSHIP**

### **CONTACT**

Harold Hommes  
Marketing Division  
Iowa Department of Agriculture  
and Land Stewardship  
Henry A. Wallace Bldg.  
Des Moines, IA 50319  
Phone: (515) 281-5993

## **IOWA STATE UNIVERSITY**

### **PROGRAM DESCRIPTION**

Iowa State University has put together a package of farm management programs for small farmers.

These are the:

Beginning Farmer Center

Farm Aid

- assisting farmers with financial trouble
- helping to evaluate alternatives

Sustainable Agriculture

Specific information is available on each of these programs.

### **CONTACT**

Wendy Wintersteen  
132 Curtis Hall  
Iowa State University  
Ames, IA 50011  
Phone: (515) 294-7801  
Fax: (515) 294-4715  
E-mail: xiagdir@exnet.iastate.edu

### **PUBLICATIONS**

*Estimating Farm Machinery Costs (PM710, \$0.75); Farm Machinery Selection (PM952, \$0.50); Farm Budgeting Guide (FM1185, \$0.50); Farm Financial Management - Farm Financial Statements (FM1824, \$0.50); Call Your ISU Extension Farm Management (FM1848, \$0.10); Buying the Farm Software You Need (IPIC3, \$0.10); Income Tax Management for Farmers (NCR2, \$1.50); Planning and Managing Your Farm Business Center (NCR233, \$1.50); A Computer for Your Farm - Some Things to Think About (NCR247, \$1.50); Transferring Ownership of Farm Machinery (PM1450, \$0.10); Two-Generation Farming - Step 1: Getting Started (PM1474A, \$0.75); Two-Generation Farming - Step 2: Selecting a Business Arrangement (PM1474B, \$0.75); Two-Generation Farming - Step 3: Making It Work (PM1476, \$0.10); Commercial Fruit and Vegetable Production - A Small Farm Opportunity (PM1093, \$0.50); Angora Goats in the Midwest (NCR375, \$0.50); Stress on the Farm Series- Farming and Fatigue (NCR192B, \$0.25); Stress on the Farm Series - Resolving Farm Family Conflicts (PM1172D, \$0.50).*

## **CONTACT**

ISU Extension Distribution  
119 Printing and Publications Bldg.  
Iowa State University  
Ames, IA 50011-3171  
Phone: (515) 294-5247  
Fax: (515) 294-2945  
E-mail: [pubdist@exnet.iastate.edu](mailto:pubdist@exnet.iastate.edu)

## **MIDWEST PLAN SERVICE**

### **PUBLICATIONS**

#### ***Livestock***

*Beef Housing and Equipment Handbook MWPS-6, \$7.00; Dairy Freestall Housing and Equipment MWPS-7, \$20.00; Greenhouse Barns for Dairy Housing AED-41, \$4.00; Sheep Housing and Equipment Handbook MWPS-3, \$10.00; Swine Housing and Equipment Handbook MWPS-8, \$8.00; Swine Nursery Facilities Handbook MWPS-41, \$12.00;*

#### ***Home***

*Shelves, Houses, and Feeders for Birds and Mammals NCR-338, \$6.00; Home and Yard Improvements Handbook MWPS-21, \$9.00;*

#### ***Fertilizer Storage***

*Portable Fertilizer Storage MWPS-74401, \$3.00*

## **CONTACT**

Midwest Plan Service  
122 Davidson Hall  
Iowa State University  
Ames, IA 50011-3080  
Toll Free: (800) 562-3618  
Customer Service: (515) 294-4337  
Fax: (515) 294-9589

## **NATIONAL CATHOLIC RURAL LIFE CENTER (NCRLC)**

### **PROGRAM DESCRIPTION**

NCRLC was founded in 1923 by a group of dedicated lay people, priests, sisters and bishops to serve the rural church, rural people and their communities. Now in the eighth decade of service, NCRLC is a membership that works from a faith perspective to promote family farm agriculture, a healthy environment and strong rural communities.

### **CONTACT**

David Andrews  
4625 Beaver Ave.  
Des Moines, IA 50310-2199  
Phone: (515) 270-2674  
Fax: (515) 270-9447

## **NORTH CENTRAL RURAL DEVELOPMENT CENTER**

### **CONTACT**

Cornelia Butler Flora  
216 East Hall, Iowa State University,  
Ames, IA 50011-1070  
Phone: (515) 294-8321  
Fax: (515) 294-2303  
E-mail: [cflora@iastate.edu](mailto:cflora@iastate.edu)

## **PRACTICAL FARMERS OF IOWA**

### **CONTACT**

Rick Exner  
2104 Agronomy Hall  
Iowa State University  
Ames, IA 50011  
E-mail: [dnexner@iastate.edu](mailto:dnexner@iastate.edu)

## **PRAIRIEFIRE RURAL ACTION**

### **CONTACT**

Barbara Grabner  
4211 Grand  
Des Moines, IA 50312  
Phone: (515) 274-6468  
Fax: (515) 244-6732

## **SOIL AND WATER CONSERVATION SOCIETY**

### **CONTACT**

Soil and Water Conservation Society  
7515 Northeast Ankeny Road  
Ankeny, IA 50021-9764  
Phone: (515) 289-2331  
Website: [www.swcs.org](http://www.swcs.org)

## **AGRICULTURE COMPLIANCE ASSISTANCE CENTER**

### **PROGRAM DESCRIPTION**

The U.S. Environmental Protection Agency (EPA), with the support of the U. S. Department of Agriculture (USDA), has developed a National Agriculture Compliance Assistance Center (Ag Center) in Kansas City to provide a base for “one-stop shopping” for the agricultural community -- one place for the development of comprehensive, easy-to-understand information about approaches to compliance that are both environmentally protective and agriculturally sound. The Ag Center, a program offered by EPA’s Office of Compliance, seeks to increase compliance by helping the agricultural community identify flexible, common sense ways to comply with the many environmental requirements that affect their businesses.

The Ag Center is designed so growers, livestock producers, other agri-business, and agricultural information and education providers can access its resources easily -- through phone, fax, mail, and internet communications.

### **CONTACT**

Ginah K. Mortensen  
Agriculture Compliance Assistance  
Center, 726 Minnesota Avenue  
Kansas City, KS 66101  
Phone: (913) 551-5211  
Fax: (913) 551-7270  
E-mail:  
mortensen.ginah@epamail.epa.gov  
Website:  
[www.es.lnel.gov/oeca/ag/aghmpg.html](http://www.es.lnel.gov/oeca/ag/aghmpg.html)

## **AMERICAN FARM BUREAU- WOMEN**

### **CONTACT**

Linda Reinhardt  
Phone: (316) 431-1139

## **HASKELL INDIAN NATIONS UNIVERSITY**

### **CONTACT**

George Godfrey  
P. O. Box H-1305  
Lawrence, KS 66046  
Phone: (913) 749-8497  
Fax: (913) 749-8411  
E-mail: [ross1.cc.haskell.edu](mailto:ross1.cc.haskell.edu)

## THE KANSAS CITY FOOD CIRCLE

### PROGRAM DESCRIPTION

The Kansas City Food Circle (KCFC) links consumers, farmers, retailer, environmentalists and other concerned citizens in a creative and comprehensive effort to develop an integrated, regional approach to the food system. The KCFC works with small and organic farmers in western Missouri and eastern Kansas helping them supply regionally grown organic, and home-grown produce and free-range meats and eggs to local consumers in the Kansas City area through subscription buying programs, farmers markets, neighborhood drop-off centers, restaurants, grocery stores, and small business that provide value-added products.

### CONTACT

Ben Kjelshus  
The Kansas City Food Circle  
P.O. Box 64171  
Kansas City, MO 64171  
Phone: (816) 374-5899  
E-mail: Bkjelshus@aol.com

## KANSAS RURAL CENTER

### PROGRAM DESCRIPTION

We work with 13 clusters of farmers interested in the full spectrum of sustainable practices, from management-intensive grazing and sustainable row-cropping techniques to organic vegetable and fruit production. We are increasingly active in fundraising and organizing for direct marketing of the production from these groups, including setting up marketing

and processing co-ops and jointly-run cooperative Community Supported Agri-culture.

### PUBLICATIONS

*Rural Papers; Market Gardeners Training Manual; Sustainable Farming News; The Ogallala Aquifer*

### CONTACT

Dan Nagengast  
Kansas Rural Center  
P.O. Box 133  
304 Pratt Street  
Whiting, KS 66552  
Phone: (913) 873-3431  
Fax: (913) 873-3432  
E-mail: ksruralctr@aol.com

## KANSAS STATE BOARD OF AGRICULTURE

### CONTACT

Curtis Chrystal  
Marketing Division  
Kansas State Board of Agriculture  
700 SW Harrison, Suite 1300  
Topeka, KS 66612-1280  
Phone: (913) 296-3556  
Fax: (913) 296-8389



## **KANSAS STATE UNIVERSITY**

### **PROGRAM DESCRIPTION**

Within the Kansas State University Department of Agricultural Economics is the Kansas Farm Management Association (KFMA). It has one of the best sets of farmer financial and production records in North America. More than 2,000 farm operations across the State have their records kept in KFMA. Farmers get the benefit of financial and production analysis and income tax management help.

Kansas Rural Center (KRC), Whiting, Kansas, is a non-governmental alternative agriculture organization that focuses on small farms. KRC is the implementor of the Heartland Project, a project that seeks to develop a network of farmers, and others, to influence agriculture's direction in the region via cluster group formation, research, on-farm trials, farm tours, workshops, and other activities. Under the Heartland Project, the Department of Agricultural Economics and KFMA are collaborating with KRC to build an alternative farming database using the same parameters that KFMA is using.

### **CONTACT**

Fred Delano  
Kansas State University  
308 Waters Hall  
Manhattan, KS 66506  
Phone: (913) 532-5823;  
Fax: (913) 532-6925  
E-mail: fdelano@loki.agecon.ksu

## **AGRICULTURAL WOMEN'S LEADERSHIP NETWORK**

### **CONTACT**

Alice Baesler  
450 Canebrake Road  
Lexington, KY 40509  
Phone: (502) 564-6676

## **CENTER FOR SUSTAINABLE SYSTEMS**

### **PROGRAM DESCRIPTION**

We work with programs such as the Kentucky Leadership for Agriculture and Environmental Sustainability; Policy Alternatives for Tobacco Farmers: A View from the Fields; Locally Owned Value-Adding Enterprises; Sustainable Communities Initiative; the Southern Sustainable Agriculture Working Group; Community Farm Alliance; the Campaign for Sustainable Agriculture; and the State of the South Project.

### **CONTACT**

Hal Hamilton  
Center for Sustainable Systems  
433 Chestnut  
Berea, KY 40403  
Phone: (606) 986-5336  
Fax: (606) 986-1299  
E-mail: sprhamil@acs.eku.edu

**KENTUCKY  
APPALACHIAN MINISTRY  
(KAM), CHRISTIAN  
CHURCH (DISCIPLES OF  
CHRIST)**

**PROGRAM DESCRIPTION**

The ministry of KAM is directed towards meeting social, economic, educational and spiritual needs of Kentucky Appalachia. KAM works to develop specific ways the Christian Church (Disciples of Christ) can join with other denominations in regional ecumenical ministry, and to discover ways to relate to the special social and economic needs of Kentucky Appalachian people as they work together in their own religious and community-based organizations.

**CONTACT**

Ben Poage  
P.O. Box 696  
Richmond, KY 40476  
Phone: (606) 623-3140  
Fax: (606) 623-8087  
E-mail: kam@iclub.org

**KENTUCKY  
DEPARTMENT OF  
AGRICULTURE**

**CONTACT**

Gene Royalty  
Office of Market Services  
Kentucky Department of Agriculture  
Capital Plaza Tower  
500 Mero Street, 7<sup>th</sup> Floor  
Frankfort, KY 40601  
Phone: (502) 564-4696

**KENTUCKY STATE  
UNIVERSITY/  
UNIVERSITY OF  
KENTUCKY**

**PROGRAM DESCRIPTION**

The Kentucky State University Cooperative Extension Program's (KSUCEP) Small Farm Program in cooperation with the University of Kentucky Cooperative Extension Service, has some 550 farmers enrolled in an intensive, one-on-one educational program which focuses on production, farm management, alternatives, marketing, land use, and sustainable agriculture. The program targets non-traditional Extension clientele, minority farmers, and the "hard to reach." Extension paraprofessionals in 24 counties provide the vital link in this "hands-on" educational effort. The average farmer will double or triple his/her net farm income while enrolled in this program.

**CONTACTS**

Marion Simon  
Kentucky State University  
Box 196  
Frankfort, KY 40601  
Phone: (502) 227-6437  
Fax: (502) 227-5933  
E-mail: msimon@gwmail.kysu.edu

Curtis W. Absher  
University of Kentucky  
310 W. P. Garrigus Building  
Lexington, KY 40546  
Phone: (606) 257-1846  
Fax: (606) 323-1991  
E-mail: cabsher@ca.uky.edu

## **PRESBYTERIAN CHURCH (USA), OFFICE OF RURAL MINISTRY**

### **PROGRAM DESCRIPTION**

Through the evangelism and church development program area, this office coordinates and addresses issues related to congregations in rural/small town communities.

### **CONTACT**

Diana Stephen  
100 Witherspoon St., #3619  
Louisville, KY 40202-1396  
Phone: (502) 569-5232  
Fax: (502) 569-8002  
E-mail:  
diana\_stephen.parti@ecunet.org

## **A CHILD'S ORGANIC GARDEN**

### **PUBLICATION**

*Lee Fryer & Leigh Bradford. Open this book to learn how to grow your own nutritious, delicious, organically-grown, pesticide-free vegetables. The teaming of veteran agronomist Lee Fryer and an industrious child produced a book that grade-school-age children (and many grown-ups) can learn from.*

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**Order toll-free 1-800-355-5313**

## **ACRES U.S.A.--A VOICE FOR ECO-AGRICULTURE**

### **PUBLICATION**

*Acres U.S.A., a monthly ecoagriculture magazine, has been in existence for 25 years. Distributed nationally and internationally, Acres U.S.A. serves as a hands-on guide to building and balancing soils, weed and insect control, herbs and herbology, specialty crops, marketing techniques, agricultural discoveries, updates, regulations and certification issues. We also publish a mail order catalog.*

### **CONTACT**

Fred C. Walters  
Acres U.S.A., P.O. Box 8800  
Metairie, LA 70011  
Phone: (504) 889-2100  
Fax: (504) 889-2777  
E-Mail: acresusa@aol.com

## AGREEMENTS FOR RURAL LANDOWNERS

### PUBLICATION

Mark T. Henze.

A comprehensive collection of user-friendly forms and instructions for landowners, ranchers, farmers, and homesteaders written by a practicing attorney. Topics include hiring contractors and consultants; selling ranch and farm products; consignment sales; boarding, breeding and training animals; selling, buying, leasing and repairing equipment; documenting loan and credit arrangements; and more.

**#6328 ..... \$30.00**

**Order toll-free 1-800-355-5313**

## A GUIDE TO RAISING CHICKENS

### PUBLICATION

Gail Damerow. This guide is written for people getting into raising chickens for the first time. It covers choosing stock, housing, feeding, meat bird management, butchering, layer management, egg production, managing breeders, incubating and hatching, chick care and more.

Softcover, 342 pages

**#6242 ..... \$17.00**

**Order tollfree: 1-800-355-5313**

## CHICKEN TRACTOR

### PUBLICATION

Andy Lee. An innovator's guide to building a profitable free-range chicken operation. A chicken tractor is a bottomless, portable shelter-pen that fits over your garden beds. Just set it wherever you need help in the garden.

The chickens peck and scratch the soil, eat pests and weed seeds and fertilize the beds with their manure. Andy Lee gives step-by-step advice on how to select, buy, raise and market your chickens, as well as how to custom build your tractors for garden or farm in order to get the best out of your soil. Softcover, 230 pages. **#6165**

**..... \$20.00**

**Order toll-free! 1-800-355-5313**

## FARMS OF TOMORROW

### PUBLICATION

Trauger M. Groh & Steven S. H. McFadden. Subtitled Community Supported Farms, Farm-Supported Communities. This is the work on the Community Supported Agriculture (CSA) movement and how to form a CSA. Focuses on case reports of successful CSA projects. It discusses how to establish one and its economic and cultural benefits. Softcover, 169 pages

**#6236 ..... \$12.00**

**Order toll-free! 1-800-355-5313**

## HOW TO MAKE \$100,000 FARMING 25 ACRES

### PUBLICATION

*Booker T. Whatley. Whatley shows you how to prosper on 10 to 200 acres. By focusing on management, not production, his small farm plan works. Relying on high-profit crops, diversity, farm-based marketing, U-pick operations, etc. he promises a profit. Even if your situation does not perfectly fit Whatley's model, you can still adapt pieces of his plan to your operation. Softcover, 180 pages.*

**#6144 ..... \$20.00**

**Order toll-free! 1-800-355-5313**

## LOUISIANA DEPARTMENT OF AGRICULTURE

### CONTACT

Bryce Malone  
Office of Marketing  
Louisiana Department of Agriculture and  
Forestry, P. O. Box 3334  
Baton Rouge, LA 70821-3334  
Phone: (504) 922-1277

## LOUISIANA STATE UNIVERSITY

### PROGRAM DESCRIPTION

The Louisiana Cooperative Extension provides information and on-farm assistance on agriculture and home economics to all citizens of Louisiana. Small farmers and their families are participants in all of our programs.

Programs which we have developed specifically for small farmers and/or have a high degree of small farmer participation

are as follows:

Farmers' Markets and Vegetable  
Marketing.  
Livestock management  
Farm Management and Record  
Keeping

## **CONTACT**

Gerald Giesler  
207 NAPP Hall  
Louisiana State University  
P.O. Box 25100  
Baton Rouge, LA 70894-5100  
Phone: (504) 388-4081  
Fax: (504) 388-2478  
E-mail: xtecon@lsuvm.sncc.lsu.edu

## **PUBLICATIONS**

*Raising Dairy Heifers (2210/\$1.41); Small Poultry Flocks (2250/\$1.45); Flock Record Book (2566/\$1.14); Care of Pesticide Contaminated Clothing (2335/\$0.36); How to Read and Understand a Pesticide Label (2416/B\$0.38); Louisiana Farm Record Book (1291/\$4.53); Aquaculture: Realities and Potentials When Getting Started (2491/\$0.52); Wetlands Functions and Values in Louisiana (2519/\$2.01); How to Market Your Timber (1805/\$0.83); Earthworm Biology and Reproduction (1955/\$0.70); Fresh Market Cucumber Production (2372/\$0.99); Producing Shiitake: The Fancy Forest Mushroom (2492/\$0.49); Growing Blackberries for Pleasure and Profit (1553/\$0.96); Louisiana Vegetable Growing Guide (1980/\$0.43).*

## **CONTACT**

Publications Office  
Ag Center Communications  
P.O. Box 25100  
Baton Rouge, LA 70894-5100  
Fax: (504) 388-4524

## PRESERVING FAMILY LANDS

### PUBLICATION

*Stephen J. Small, J.D. Essential tax strategies written by attorney Small in clear, interesting layman's language. If you own land, or know you will someday inherit land, this book which is loaded with examples, can save you serious problems and a lot of money. It teaches you how to avoid crippling estate taxes and more. Softcover, 99 pages.*

**#6122 ..... \$9.00**

**Order toll-free: 1-800-355-5313**

## SILENT SPRING

### PUBLICATION

*Rachel Carson. Rarely does a single book alter the course of history, but Silent Spring did exactly that. The outcry that followed its publication in 1962 forced the banning of DDT and spurred revolutionary changes in laws affecting our air, land, and water. Carson's concern for the planet was instrumental in launching the environmental movement. Softcover, 368 pages.*

**#6127 ..... \$11.00**

**Order toll-free! 1-800-355-5313**

## SOUTHERN UNIVERSITY AND A&M COLLEGE

### PROGRAM DESCRIPTION

The Louisiana Family Farm Technical Assistance Program (LFFTAP). Program personnel advise farmers on sound practices with respect to record keeping, production practices, alternative cropping system, marketing strategies, loan and loan repayment programs. Farmers assisted have become current with their accounts or, have graduated from agency to commercial banks.

Current program initiatives include the following:

Production of holstein steers as a source of lean beef under Louisiana conditions.

Agronomic evaluation of kenaf as a potential forage for small animal production.

Rabbit production project for Louisiana.

Herbs as alternative crops for Small Scale Farmers.

Specialty crops.

### CONTACT

Adell Brown, Jr.

Southern University and A&M College  
Box 10010

Baton Rouge, LA 70813

Phone: (504) 771-2242

Fax: (504) 771-2861

E-mail: [abrown2244@aol.com](mailto:abrown2244@aol.com)

## TEACHING KIDS TO LOVE THE EARTH

### PUBLICATION

*Marina Lachecki Herman, Joseph Passineau, Ann Schimpf & Paul Treuer. You and your child are invited on a journey through the "sense of wonder circle": curiosity, exploration, discovery, sharing, and passion. Each chapter contains a story, instructions for a main activity, suggestions for related activities and a list of additional resources. With 186 earth-caring activities in all, this imaginative and attractive book will delight and entertain children of all ages. Softcover, 192 pages.*

**#6023 ..... \$15.00**  
**Order toll-free! 1-800-355-5313**

## HOME INC.

### PROGRAM DESCRIPTION

HOME is a cooperative community dedicated to economic and social reconstruction. It is an outlet for home workers' crafts and has expanded to include a free health clinic; soup kitchen; food bank; homeless shelters; a learning center; job and craft training; poetry, leather, and weaving shops; recovery barn, greenhouse, gardens and farmer's market; a sawmill and shingle mill.

### CONTACT

Karen Saum  
P.O. Box 10  
Orland, ME 04472  
Phone: (207) 469-7961  
Fax: (207) 469-1023  
E-mail: [ksaum@saturn.caps.maine.edu](mailto:ksaum@saturn.caps.maine.edu)

## MAINE AGRICULTURE FOOD AND RURAL RESOURCES

### CONTACT

Howard K. Jones  
Market and Production Development  
Maine Agr. Food and Rural Resources  
28 House Station  
Augusta, ME 04333-0028



## **MAINE ORGANIC FARMERS AND GARDENERS ASSOCIATION (MOFGA)**

### **PUBLICATION**

We are a nonprofit organization committed to small farm production of food by sustainable/organic practices. MOFGA supports organic farming through many staff and volunteer activities. We offer technical assistance to farmers and gardeners. Put on the Common Ground Fair every September (more than 50,000 attendees learn about small farming, gardening and rural life) operate a farm-apprentice program and more.

### **PUBLICATIONS**

*Fact sheets; Organic Farmers' Guide to Interpretation of a Standard Soil Test; Maine Organic Farmer and Gardener Newsletter.*

### **CONTACT**

Eric Sideman  
Maine Organic Farmers and Gardeners  
Association, P.O. Box 2176  
Augusta, ME 04338  
Phone: (207) 622-3118  
E-mail: [mofga@mofga.org](mailto:mofga@mofga.org)

## **UNIVERSITY OF MAINE**

### **PROGRAM DESCRIPTION**

Program activities that are delivered through county offices include all types of gardening including vegetable and small fruit production, greenhouse management, Master Gardener, Master Composter, rabbit production, dairy and livestock production, natural resource based home business development, roadside markets, and woodlot management. A number of other programs focusing on youth and families that would be of interest to small farmers are regularly offered through county Extension offices.

State specialists are very accessible through the county office to answer client questions. Specialist support is available in pest management, water quality, vegetable production and marketing, potato production, blueberries and other small fruits, apples, aquaculture, greenhouse management and woody ornamentals, dairy and livestock production, farm management, field crops, composting, and forestry.

### **CONTACT**

Gary Anderson  
5741 Libby Hall, Room 10  
University of Maine  
Orono, ME 04469-5741  
Phone: (207) 581-3240  
Fax: (207) 581-3325  
E-mail: [garya@umce.umext.maine.edu](mailto:garya@umce.umext.maine.edu)

## **ALTERNATIVE FARMING SYSTEMS INFORMATION CENTER**

### **PUBLICATIONS**

#### ***Hardcopy & Electronic Publications:***

*QB 97-11 Compost: Small-scale and Backyard Systems; QB 97-09 Computers and Information Technologies in Agricultural Production and Management (Part 1); QB 97-10 Computers and Information Technologies in Agricultural Production and Management (Part 2); QB 97-02 Direct Marketing and Related Topics; QB 97-07 Oyster Mushroom; QB 97-03 Part-time Farming, Small Farms and Small-scale Farming in the United States; SRB 96-06 Herbs and Herb Gardening: An Annotated Bibliography and Resource Guide; SRB 96-07 Organic Production; Urban Agriculture: An Abbreviated List of References and Resources.*

### **CONTACT**

Mary Gold  
Alternative Farming Systems  
Information Center  
National Agricultural Library, Room 304  
10301 Baltimore Avenue  
Beltsville, MD 20705-2351  
Phone: (301) 504-6559  
Fax: (301) 504-6409  
E-mail: [afsic@nal.usda.gov](mailto:afsic@nal.usda.gov)

## **HENRY A. WALLACE INSTITUTE FOR ALTERNATIVE AGRICULTURE, INC.**

### **PROGRAM DESCRIPTION**

The Institute for Alternative Agriculture, Inc., is a non-profit, tax-exempt membership research and education organization established in 1983 to facilitate adoption of low-cost, resource-conserving, economically-viable and environmentally-sound farming systems. It works directly with government agencies, education institutions, producer groups and other organizations that provide agricultural research, education and information services. These efforts are aimed at advancing the scientific and educational goals of alternative agriculture.

### **CONTACT**

Garth Youngberg  
9200 Edmonston Rd., #117  
Greenbelt, MD 20770-1551  
Phone: (301) 441-8777  
Fax: (301) 220-0164  
E-mail: [hawiaa@access.digex.net](mailto:hawiaa@access.digex.net)

## **HISPANIC ORGANIZATION LEADERSHIP ALLIANCE (HOLA)**

### **PROGRAM DESCRIPTION**

HOLA is a coalition of the USDA Hispanic employee organizations' leadership. The HOLA mission is to ensure equitable access and distribution of USDA programs and resources to Hispanic rural communities in need. It advocates the fair and just treatment of Hispanic employees and equal access for opportunities in employment to potential Hispanic

employees.

#### **CONTACT**

Rudy Arredondo  
P.O. Box 11107  
Takoma Park, MD 20913  
Phone: (202) 720-1478  
Fax: (301) 270-3112

### **MARYLAND DEPARTMENT OF AGRICULTURE**

#### **CONTACT**

James J. Duffy  
Office of Marketing and Agric. Dev.  
Maryland Department of Agriculture  
50 Harry S. Truman Parkway  
Annapolis, MD 21401  
Phone: (410) 841-5770

### **UNIVERSITY OF MARYLAND-COLLEGE PARK/UNIVERSITY OF MARYLAND-EASTERN SHORE**

#### **PROGRAM DESCRIPTION**

Major program emphasis has been on the development of "alternative income opportunities" for current and potential producers. The Maryland Small Farm Cooperative has also been established, and was divided into four commodity groups (Livestock, Greenhouse and Ornamentals, Fruits/Vegetables, and Field Crops).

The Income Opportunities for Rural Areas program has been established to enhance farming opportunities, and consists of research and demonstration projects at the Wye Research and Education Center, and on cooperators' farms. Assistance provided to our small farm community include the following: development and enhancement of farm management and

marketing skills, financial record keeping, and granting opportunities.

## **CONTACTS**

K. Marc Teffeau  
Wye Research and Education Center  
P. O. Box 169  
Queenstown, MD 21658  
Phone: (410) 827-8056  
Fax: (410) 827-8039  
E-mail: Kt4@umail.umd.edu

Tom Handwerker  
Cooperative Extension Program  
University of Maryland-Eastern Shore  
Princess Anne, MD 21853  
Phone: (410) 651-6623  
Fax: (410) 651-7656  
E-mail: thandwerker\_bird.umd.edu

Dale Johnson  
Dept. of Agri. & Resource Economics  
University of Maryland  
College Park, MD 20742-5535  
Phone: (301) 405-1275  
Fax: (301) 314-4091  
E-mail: dj9@umail.umd.edu

## **PUBLICATIONS**

*Raising Your Home Chicken Flock; Good Neighbor Health Program for Small Poultry Flocks; Increasing Your Income by Raising Chickens; Increasing Your Income by Raising Pigs; Factsheets on the following: brambles, blueberries, gooseberries, currants, elderberries, wine grapes, and ginseng.*

*Factsheets on Operating a Profitable Small Farm series (approximately twenty one) are currently available through the Frederick County Cooperative Extension Service. Some of the factsheets include: Introduction to Small Scale Farming; Developing a Plan; Direct Marketing; Marketing Skills, High Value Enterprises,*

*Selling to the Retail Market; Selecting an Enterprise; Advertising and Promoting Your Product.* All the factsheets can be accessed through the website address listed below.

## **CONTACTS**

Terry Poole  
Frederick County Cooperative Extension Service, 330 Montevue Lane,  
Frederick, MD 21702  
Phone: (301) 694-1594  
Website:  
[www.agnr.umd.edu/users/frederick/](http://www.agnr.umd.edu/users/frederick/)

Jonathan Kays  
Wye Research and Education Center,  
18330 Keedysville, MD 21756  
Phone: (301) 432-2735  
Fax: (301) 432-4089  
E-mail: jk87@umail.umd.edu

## **THE NEW ENGLAND SMALL FARM INSTITUTE (NESFI)**

### **MASSACHUSETTS DEPARTMENT OF FOOD AND AGRICULTURE**

#### **CONTACT**

Mary J. Jordan  
Agriculture Development Division  
Massachusetts Department of Food and  
Agriculture,  
100 Cambridge Street, 21<sup>st</sup> Floor,  
Boston, MA 02202  
Phone: (617) 727-3000

### **THE NATURAL FARMER**

#### **PUBLICATION**

*Published four times a year by the  
Northeast Organic Farming Association  
(NOFA). Most of the material is written by  
and for farmers. An excellent resource  
for information on suppliers of organic  
fertilizers, seeds, and other products.  
Publishes up-to-date lists of NOFA  
contact people in the seven chapters:  
Connecticut, Massachusetts, New  
Hampshire, New Jersey, New York,  
Rhode Island, and Vermont.*

#### **CONTACT**

c/o NOFA  
411 Sheldo Road  
Barre, MA 01005  
Phone: (508) 355-2853

#### **PROGRAM DESCRIPTION**

NESFI is a private non-profit corporation. It was founded in 1977 to promote the increased and sustainable use of the region's agricultural resources, and to provide educational support and advocacy for New England's small farms. Our programmatic commitments include the following:

- to develop and promote strategies that provide beginning farmers with secure and affordable access to farmland.

- to provide competency-based skills development programs for operators of small-scale farms
- to establish permanent on-farm demonstrations

#### **CONTACTS**

Kathryn Ruhf  
New England Small Farm Institute  
P.O. Box 937  
Belchertown, MA 01007  
Phone: (413) 323-4531  
Fax: (413) 323-9594  
E-mail: nesfi@igc.apc.org

### **THE ORGANIC FOODS PRODUCTION ASSOCIATION OF NORTH AMERICA (OFPANA)**

#### **PROGRAM DESCRIPTION**

The trade association of the organic industry, OFPANA promotes organic foods, develops guidelines for organic standards and industry ethics, and represents the industry in the negotiations over the regulations for the national organic law.

**CONTACT**

OFPANA  
P.O. Box 1078  
Greenfield, MA 01302  
Phone: (413) 774-7511

## UNIVERSITY OF MASSACHUSETTS

**PROGRAM DESCRIPTION**

University of Massachusetts Extension offers programs to producers of vegetables, tree and small fruits, floriculture, cranberries and nursery stock. Programs also include dairy waste management, marketing, turf and landscape management. The audience for these programs consists of full and part-time producers who are small to moderate in size of operation.

**CONTACT**

John Howell  
210 Stockbridge Hall  
University of Massachusetts  
Amherst, MA 01003  
Phone: (413) 545-4768  
Fax: (413) 545-6555  
E-mail: howell@umext.umass.edu

Phone: (906) 248-3354  
Fax: (906) 248 -3351

## THE COMMUNITY FARM

**PUBLICATION**

*A quarterly newsletter by and for the Community Supported Agriculture movement. Contents include information relevant to small farms and sustainable agriculture. Cost: \$20.00/year.*

## BAY MILLS COMMUNITY COLLEGE

**CONTACT**

Ronnie Lufkins  
Bay Mills Community College  
Route 1, Box 315A  
Brimley, MI 49715

**CONTACT**

The Community Farm  
 3480 Potter Road  
 Bear Lake, MI 49614  
 Phone: (616) 889-3216  
 E-mail: fsfarm@mufn.org

## **INNOVATIVE FARMERS OF SOUTH CENTRAL MICHIGAN**

**CONTACT**

Natalie Rector  
 315 West Green Street  
 Marshall, MI 49068-1518  
 Phone: (616) 781-0784  
 Fax: (616) 781-0647  
 E-mail: rector@msue.msu.edu

## **MICHIGAN AGRICULTURAL STEWARDSHIP ASSOCIATION**

**CONTACT**

Russ LaRowe  
 605 N. Birch  
 Kalkaska, MI 49646  
 Phone: (616) 258-3305  
 Fax: (616) 258-3318

## **MICHIGAN CATHOLIC RURAL LIFE MINISTRY**

**CONTACT**

Steve Rall  
 300 West Ottawa Street  
 Lansing, MI 48933-1577  
 Phone: (517) 342-2440  
 Fax: (517) 342-2525

## **MICHIGAN DEPARTMENT**

## **OF AGRICULTURE**

**MARKETING PROGRAM****CONTACT**

Margaret R. Cooke  
 Marketing Division  
 Michigan Department of Agriculture  
 4<sup>th</sup> Floor, Ottawa Building, North  
 P. O. Box 30017  
 Lansing, MI 48909  
 Phone: (517) 373-1052

## **SUSTAINABLE AND ORGANIC AGRICULTURE**

**CONTACT**

Christine Lietzau  
 Office of Sustainable  
 and Organic Agriculture,  
 P. O. Box 30017  
 Lansing, MI 48909  
 Phone: (517) 373-9800  
 Fax: (517) 335-3329  
 E-mail: lietzauc@state.mi.us

## **MICHIGAN INTEGRATED FOOD AND FARMING SYSTEMS**

**PROGRAM DESCRIPTION**

Michigan Integrated Food & Farming Systems supports a network of innovative, community-driven teams exploring timing production, marketing, agricultural education, community and land use issues.

Our collaborators include representatives from farms throughout the state, agricultural consultants and organizations, consumer groups, academic institutions, environmental organizations, organic growers and consumer groups and others.

**CONTACT**

Meg Moynihan  
Michigan Integrated Food and Farming  
Systems, P.O. Box 4903  
East Lansing, MI 48826  
Phone: (517) 353-3209  
Fax: (517) 353-7186  
Internet: moynihaj@msue.msu.edu

**MICHIGAN MARKETING  
ASSOCIATION****CONTACT**

4180 Keller Strret  
Holt, MI  
Phone: (517) 699-1530

**MICHIGAN ORGANIC FOOD  
AND FARMING ALLIANCE****CONTACT**

Merrill Clark  
MOFFA  
P. O. Box 530  
Hartland, MI 48353-0530

**MICHIGAN STATE  
UNIVERSITY****PROGRAM DESCRIPTION**

Two large efforts that provide significant educational opportunities for individuals involved with small scale farms are:

1. Annual Agriculture and Natural Resources Week program which includes workshops and seminars in packaging fresh produce, small flock poultry management, beekeeping, and dairy goat management.
2. Integrated Farming Systems' Program tries out ideas for moving towards greater sustainability. Issues such as direct marketing of farm produce, transfer of development rights, model farm steward-ship plan are being addressed.

**CONTACT**

Susan Smalley  
Michigan State University,  
11 Agriculture Hall  
East Lansing, MI 48824-1039  
Phone: (517) 432-0049  
Fax: (517) 353-3834  
E-mail: smalley@msue.msu.edu

**PUBLICATIONS**

*Tips on Buying a Used Tractor; Matching Tractor Horsepower and Farm Implement Size; Producing Feeder Pigs on Small*



*Farms; Roadside Marketing for Beginners; Determining Capacities of Farm Machinery; Growing Tree Fruits for On-The-Farm-Markets; The Small Poultry Flock; Swine Production on Small Farms; Roadside Marketing Manual; Establishing a Municipal Retail Farmer's Market*

#### **CONTACT**

Michigan State University Bulletin Office  
10-B Agriculture Hall, East Lansing,  
MI 48824-1039  
Phone: (517) 355-0240

### **W. K. KELLOGG FOUNDATION**

#### **PROGRAM DESCRIPTION**

As a private grant-making organization, the W. K. Kellogg foundation provides seed money to organizations and institutions that have identified problems and designed constructive action programs aimed at solutions.

Most Foundation grants are awarded in the areas of youth, leadership, philanthropy and volunteerism, community-based health services, higher education, food systems, rural development, water resources in the Great Lakes area, and economic development in Michigan. Programming priorities concentrate grants in the United States, Latin America and the Caribbean, and southern Africa.

#### **CONTACT**

W. K. Kellogg Foundation  
One Michigan Avenue East  
Battle Creek, MI 49017-4058  
Phone: (616) 968-1611  
Fax: (616) 968-0413

### **COLLEGE OF MICRONESIA**

#### **PROGRAM DESCRIPTION**

Farm or garden activities in Micronesia are small comparatively. A typical vegetable farm is about 1/4 of an acre. Except for black pepper, most of the agricultural activities are either for subsistence or less than one acre of either mono or multi-cropping farms. On-going small farms in Yap are with sizes ranging from a few rows to about an acre. In collaboration with the local government of Enewetak in the Marshall Islands, a food production project started two years ago and is still expanding.

#### **CONTACT**

Jackson Phillip  
College of Micronesia,  
Cooperative Extension Service  
P.O. Box 1179  
Kolonias, Pohnpei, FM 96941  
Phone: (691) 320-5731  
Fax: (691) 320-2726

## **AMERICAN INDIAN MOVEMENT (AIM)**

### **PROGRAM DESCRIPTION**

AIM works to restore the civil and human rights of indigenous peoples throughout the hemisphere. AIM was born in the late 1960s, when people of color were still separated from White America by many barriers. Today, through survival schools and the International Indian Treaty Council, AIM unites people of color in struggles to fight environmental racism and re-educate the Americas to the rights of indigenous peoples and their lands, resources and families.

### **CONTACT**

Patricia Bellanger  
2929 4th Avenue S.  
Minneapolis, MN 55408  
Phone: (612) 827-3774  
Fax: (612) 827-7890

## **LAND STEWARDSHIP PROJECT (LSP)**

### **PROGRAM DESCRIPTION**

The LSP is a Minnesota-based, non-profit organization committed to fostering a renewed ethic and practice of stewardship towards farmland, and in developing and promoting a sustainable system of agriculture; one that is environmentally sound, economically profitable, family-farm based and socially just.

## **PUBLICATIONS**

*Directory of Minnesota and Western Wisconsin Community Supported Agriculture Farms; Farmer to Consumer Directory for Southeastern Minnesota; Land Stewardship Minnesota Congregational Directory and Resource Guide (\$3.00); Whole Farm Planning: What it Takes; An Agriculture that Makes Sense (video, \$15.00); Our Garden: A Project that Supports Our Community and protects Our Land (video, \$15.00).*

### **CONTACT**

Doug Nopar  
P.O. Box 130  
Lewistown, MN 55952  
Phone: (507) 523-5366  
Fax: (507) 523-2729  
Website:  
<http://www.misa.umn.edu/lshp.html>

## **ENERGY AND SUSTAINABLE AGRICULTURE PROGRAM**

### **PROGRAM DESCRIPTION**

The Energy and Sustainable Agriculture Program demonstrates and promotes alternative farming practices that are energy-efficient, environmentally sound, profitable and enhance the self-sufficiency of Minnesota farmers. The program focuses on on-farm research and information transfer, and administers demonstration grants and loans. This program sponsors on-farm research on weed management, composting and nitrogen management and prepares case studies of sustainable farms, plus administers a farmer-mentor program to assist beginning or transitional farmers in adopting alternative systems.

**CONTACT**

Minnesota Department of Agriculture  
Energy and Sustainable Agriculture  
Program, 90 W. Plato Blvd.  
St. Paul, MN 55107  
Phone: (612) 296-1277

**FARMERS LEGAL  
ACTION GROUP****PROGRAM DESCRIPTION**

Farmers Legal Action Group provides legal support and consultation services to a broad range of rural advocacy organizations, including the Sustainable Agriculture Working Groups, the Campaign For Sustainable Agriculture, the Family Farm Coalition, the Federation of Southern Cooperatives and numerous other sustainable agricultural organizations throughout the country.

**CONTACT**

Timothy J. Sullivan  
Farmers Legal Action Group  
46 E 4<sup>th</sup> Street  
Minnesota Bldg., Suite 1301  
St. Paul, MN 55101  
Phone: (612) 223-5400  
Fax: (612) 223-5335

**LEECH LAKE TRIBAL  
COLLEGE****CONTACT**

John Day  
Route 3, Box 100  
Cass Lake, MN 56633  
Phone: (218) 335-2828  
Fax: (218) 335-7845  
E-mail: llpcoul@mail.paulbunyan.net

**FOND DU LAC TRIBAL  
AND COMMUNITY  
COLLEGE**

**CONTACT**

Joe Hudfpith  
2101 14<sup>th</sup> Street  
Cloquet, MN 55720  
Phone: (218) 879-0800  
Fax: (218) 879-0814  
E-mail: jhud@mail.fdl.cc.mn.us

**MINNESOTA  
DEPARTMENT OF  
AGRICULTURE**

**CONTACT**

Kevin Edberg  
Marketing Development & Promotion  
Minnesota Department of Agriculture  
90 West Plato Boulevard  
St. Paul, MN 55107-2094  
Phone: (612) 296-2810

**SUSTAINABLE FARMING  
ASSOCIATION OF  
MINNESOTA**

**PROGRAM DESCRIPTION**

The Sustainable Farming Association of Minnesota is a farmer-run, farmer to farmer information sharing network whose focus is to share ideas about farming practices and systems which can make our farms, families and communities more sustainable and improve the quality of life. This is accomplished through farm tours, workshops and other opportunities to educate the farm communities, provide moral support to each other, and help bring the fun and opportunity back into farming. The farming association consists of twelve chapters statewide.

## **CONTACTS**

Glen Borgerding  
329 2<sup>nd</sup> Street, NW  
Freeport, MN 56331-0188  
Phone: (320) 836-2682  
E-mail: glenbarc@upste.net

DeEtta Bilek  
Rt 1, Box 4  
Aldrich, MN 56434  
Phone: (218) 445-5475  
E-mail: deebilek@wcta.net

## **UNIVERSITY OF MINNESOTA**

### **PROGRAM DESCRIPTION**

Our program assists farmers in farm financial planning, recordkeeping, and planning effective marketing strategies. Training sessions, workshops, and meetings are conducted by our Extension agents and specialists to keep farmers current on latest technology.

We have an educational project that specifically identifies its audience as land owners/managers with greater than five acres and less than eighty acres. This includes small farmers, as well as a variety of other land users. This program is titled "Living on a Few Acres."

### **CONTACT**

Bill Lazarus  
Department of Applied Economics  
University of Minnesota  
217 COB, 1994 Buford Avenue  
St. Paul, MN 55108-6040  
Phone: (612) 625-8150  
Fax: (612) 625-6245  
E-mail: wlazarus@extension.umn.edu

## **ALTERNATIVE AGRICULTURAL OPPORTUNITIES: A BIBLIOGRAPHY**

### **PUBLICATION**

This bibliography is a compilation of Extension publications, conference proceedings, research reports, and manuals generally not included in computerized agricultural databases. Entries are grouped by broad subject area as follows: agronomic field crops, horticultural crops, forest resources, livestock, marketing and economics.

### **CONTACT**

Center for Alternative Plant and Animal  
Products, 340 Alderman Hall  
1970 Folwell Avenue  
University of Minnesota  
St. Paul, MN 55108

## **ALCORN STATE UNIVERSITY**

### **PROGRAM DESCRIPTION**

The Cooperative Extension Program at Alcorn State University assists the small farm community in enhancing their farming skills so they can increase their quality of life and economic well-being.

Our program assists farmers in strengthening their marketing skills, such as: establishing cooperatives farmers' markets. We also assist our small farmers in farm business management, record keeping, and estate planning. Workshops, seminars, and demonstrations are conducted as needed to ensure that the most recent and reliable findings of agricultural research are relayed to the small farm community. This process allows for the community to relay feedback needed by the University in order to establish research priorities.

### **PUBLICATIONS**

*Farm Record Book (F-26); Marketing Fruits and Vegetables (P-570); Estate Planning: An Investment in Your Family's Future (P-1373); Safe Tractor Operation (P-1059); Safe Farm Machinery and Maintenance (P-1179); Farm Manager: What You Should Know About Farm Safety; Marketing Alternatives (IS-1006); Computer Terminology (P-1411); Identify Your Machinery and Equipment (P-1382); Fruit and Nut Review: Bunch Grapes and Blackberries (IS-1444); Fruit and Nut Review: Blueberries (IS-1448).*

### **CONTACT**

Jesse Harness  
Alcorn State University  
P. O. Box 479  
Lorman, MS 39096-9402  
Phone: (601) 877-6125  
Fax: (601) 877-6694  
E-mail: jharness@lorman.alcorn.edu

## **JESUS PEOPLE AGAINST POLLUTION (JPAP)**

### **PROGRAM DESCRIPTION**

JPAP's mission is to work to obtain environmental justice for Columbia, Mississippi, and use this as a model for helping all communities suffering from toxic exposure to secure equal justice in their own community.

### **CONTACT**

Charlotte Keys  
P.O. Box 765  
Columbia, MS 39429  
Phone: (601) 736-0686  
Fax: (601) 736-7811

## **MISSISSIPPI ASSOCIATION OF COOPERATIVES**

### **CONTACT**

Ben Burkett  
P.O. Box 22786  
Jackson, MS 39229-2786  
Phone: (601) 354-2750  
Fax: (601) 354-2777

**MISSISSIPPI  
DEPARTMENT OF  
AGRICULTURE AND  
COMMERCE**

**CONTACT**

Roger Barlow  
Market Development Division  
Mississippi Department of Agriculture  
and Commerce, P. O. Box 1609  
Jackson, MS 39215-1609  
Phone: (601) 354-7050

**MISSISSIPPI  
STATE UNIVERSITY**

**PROGRAM DESCRIPTION**

Numerous small farm educational programs are presently being conducted in Mississippi. These programs are shared jointly by the University and the Alcorn Cooperative Extension Program at Alcorn State University. Many of our small farm programs in the Extension Service at Mississippi State University are centered around the swine and vegetable enterprises.

Numerous other enterprises and projects are a part of our small farm efforts but these two represent a significant part of our efforts.

**CONTACT**

John Robinson  
Mississippi State University  
P.O. Box 9755, Ag. Economics Dept.  
Mississippi State, MS 39762  
Phone: (601) 325-2515  
Fax: (601) 325-8777  
E-mail: jrobinson@agecon.msstate.edu

**PUBLICATIONS**

*Managing for Profitable Agriculture in Changing Times: A Short Course in Fundamentals of Profitable Production Decisions; Meat Goat Selection and Care; What You Always Wanted to Know about Part-Time Farming; Information Sheet IS 845--Food Preservation-Selection, Use and Care of Canning Equipment IS 1337--Domestic Rabbits and their Care; IS 1338--Brooding Chickens and Quail; IS 1346--Garden, Fruit and Flower Guide; IS 1433--Apples and pears; IS 1444--Bunch Grapes and Blackberries; P1250--Forestry Terms for Mississippi Land-owners; P1957--Starting a Greenhouse Business.*

**CONTACT**

Extension Support Services  
Box 9670  
Mississippi State, MS 39762

## **CHRISTIAN AGRICULTURE STEWARDSHIP INSTITUTE**

### **PROGRAM DESCRIPTION**

We are committed to providing farmers and agribusiness operators with information from practical “on the farm” research and working demonstration models from farms all over the U.S. and Canada. This information includes a comparison of sustainable alternatives versus conventional methods and practices considering physical, environmental and economic factors in side-by-side testing; a strong emphasis is placed on environmental safety as a reasonable consideration in sustainable or organic practices.

### **CONTACT**

Carroll Montgomery  
Christian Agriculture Stewardship  
Institute, Rt. 1, Box 364  
Dexter, MO 63841  
Phone: (573) 624-3709  
Fax: (573) 624-4391

## **LINCOLN UNIVERSITY- JEFFERSON CITY**

### **PROGRAM DESCRIPTION**

The Small Farm Family Program (SFFP) was established to assist limited resource small farmers establish and reach the goals they identify to improve their quality of life through higher income, increased farm yields and improved financial management techniques.



Specialists design programs, specifically for the SFFP, which are implemented by educational assistants. Educational assistants work with an average of 50 families each in counties throughout southern Missouri. These para-professionals work one on one with farm families, many of whom are their neighbors.

### **CONTACT**

Dyremple Marsh  
Lincoln University  
110 Allen Hall  
P. O. Box 29  
Jefferson City, MO 65102  
Phone: (573) 681-5550  
Fax: (573) 681-5881  
E-mail: marshd@lincolnu.edu

### **PUBLICATIONS**

*Publications related to small farm management include: Care of Ewes and Lambs at Lambing Time (EP281); Getting Started in a Sheep Operation (EP265); Go and Grow with Gardening Series (EP286); Easy Gardening Series (EP220); Safety on the Farm (EP243); Small Farm Family Brochure (EP300).*

### **CONTACT**

Agriculture and Extension Information Center, 301 Allen Hall  
Lincoln University Cooperative Extension  
P. O. Box 29  
Jefferson City, MO 65102-0029  
Phone: (573) 681-5554  
Fax: (573) 681-5546  
E-mail: dardent@lincolnu.edu

## **MISSOURI ALTERNATIVES CENTER (MAC)**

### **PROGRAM DESCRIPTION**

MAC center provides information on alternative agriculture, small farm and new family farm options in Missouri. The Center draws upon the expertise of University and Extension faculty, other public and private sectors including university publications and research through networking at conferences attended or world wide web searches.

MAC assists producers, and buyers in accessing marketing information and participates in providing in-service education to Extension specialists on alternative agriculture and direct marketing of products.

### **PUBLICATIONS**

*Bimonthly newsletter-- Ag. Opportunities*  
Disseminates information on alternative enterprises through its website listed below.

### **CONTACT**

Debi Kelly  
Missouri Alternatives Center  
628 Clark Hall  
Columbia, MO 65211  
Phone: (314) 882-1905  
or 1-800-433-3704 (Missouri Only)  
Fax: (314) 882-1906  
Internet: moac@ext.missouri.edu  
E-mail: moac@ext.missouri.edu  
Website:  
[www.ext.missouri.edu/agebb/mac/index.htm](http://www.ext.missouri.edu/agebb/mac/index.htm)

## **MISSOURI DEPARTMENT OF AGRICULTURE**

### **CONTACT**

Wayne Yokley  
Market Development Division  
Missouri Department of Agriculture  
P. O. Box 630, 1616 Missouri Boulevard  
Jefferson City, MO 65102  
Phone: (573) 751-3359

## **MISSOURI RURAL CRISIS CENTER (MRCC)**

### **PROGRAM DESCRIPTION**

The mission of the MRCC is to preserve family farms, promote stewardship of the land and environmental integrity, and strive for economic and social justice by building unity and mutual understanding among diverse groups, rural and urban.

In its efforts to realize these goals, MRCC runs five programs throughout the state: farm financial counseling and advocacy program, rural recovery program, Women's action network, communities in crisis program, and farm to city marketing program. These programs seek to empower rural people through information, community organizing and economic development.

### **CONTACT**

Missouri Rural Crisis Center  
710 Rangeline St.  
Columbia, MO 65201  
Phone: (573) 449-1336  
E-mail: [morural@mail.coin.missouri.edu](mailto:morural@mail.coin.missouri.edu)  
Website: [www.inmotionmagazine.com](http://www.inmotionmagazine.com)

## **SUSTAINABLE AGRICULTURE DEMONSTRATION AWARD PROGRAM**

### **PROGRAM DESCRIPTION**

This program awards grants. The goal of this program is to reduce producers' dependency on non-renewable inputs such as pesticides and fertilizers, while helping Missouri farmers test their sustainable agriculture ideas. Farmers can apply for grants of up to \$3,000 for projects that run for three years or less.

To be considered, a project must be sustainable--meaning economically viable, environmentally sound, and socially responsible. Farmers who are funded must share successful outcomes with others through farm tours or meetings.

### **CONTACT**

Joan Benjamin  
4411 North Boothe Lane  
Rocheport, MO 65279  
Phone: (573) 445-2194  
E-mail: [extjoan@showme.missouri.edu](mailto:extjoan@showme.missouri.edu)

## **SMALL FARM TODAY**

### **PUBLICATION**

Small Farm Today is an excellent resource for small farmers -- since it is published on a farm, by a farmer, it provides accurate and tested information for its loyal readership of 26,000. The magazine goes to farmers in all 50 states and is on the newsstands in 12 states, and has grown every year for the past 14 years.

Small Farm Today is unique. It is an idea bank and a resource list for small farmers, that features how-to articles on profitable breeds of livestock, small livestock, draft

animals, poultry, alternative crops, vegetable and small fruit crops, aquaculture, marketing, wool & fiber, home-based business, equipment, gardening, rural living and more. It reports on current methods and old techniques, and promotes a wide variety of practices and crops. It emphasizes diversity, sustainability, and profitability.

**CONTACT**

Ron Macher  
3903 W. Ridge Trail Road  
Clark, MO 65243  
Tollfree: 1-800- 633-2535

**SOCIAL CONCERNS/  
RURAL LIFE OFFICE**

**PROGRAM DESCRIPTION**

The Social Concerns/Rural Life Office provides networking, resources and information on issues of public concern related to agriculture, the rural poor, family farming, sustainable agriculture and development and public policy.

**CONTACT:**

Barbara Ross  
Social Concerns/Rural Life Office  
P.O. Box 417  
Jefferson City, MO 65102  
Phone: (573) 635-9127  
Fax: (573) 635-2286  
E-mail: [barbaraross@sprintmail.com](mailto:barbaraross@sprintmail.com)

## UNIVERSITY OF MISSOURI

### PROGRAM DESCRIPTION

University Extension cooperates with Lincoln University in small farm program activities. Regional Extension Specialists work with Small Farm Family Program educational assistants. Many University Extension guide sheets at the University Extension Centers apply to frequently asked questions from small farmers.

The Extension Program works very closely with the Missouri Alternative Center which serves as a communication center for the State of Missouri farmers, Extension staff, government personnel and people who want to begin farming, diversify their current operation, or find ways to profit from small numbers of acreage.

### CONTACT

Norlin Hein  
University of Missouri  
2-70 Agriculture Building  
Columbia, MO 65211  
Phone: (314) 882-9385  
Fax: (314) 882-0388  
E-mail:  
sshein@muccmail.missouri.edu

### PUBLICATIONS

*G0404 Farm Land Values (\$0.25);  
G0426 Farm Lease Agreement (\$0.25);  
G0430 Buy or Lease Dairy Cows (\$0.25);  
G0453 Farmers' Liability for their Animals  
(\$0.25); G1950 Responding to Farm  
Accidents (\$0.25); G1960 Safe Tractor  
Operation (\$0.25); G1965 Agricultural  
Hand Signal (\$0.25); G 9110 How to Get  
a Good Soil Sample (\$0.50); GH 3830  
Managing Your Money (\$0.75); GH 3831  
Managing Family Records (\$0.50);  
SF 0012 Dairying on Small Farms  
(\$0.75);*

*Getting Started in Farming Series:*

- 1. Getting Started in Farming*
- 2. Mostly On Your Own*
- 3. Part-Time or Small Farms*
- 4. So You Have Inherited a Farm*
- 5. Via the Home Farm.*

**CONTACT**

Extension Publications  
2800 Maguire Blvd.  
University of Missouri  
Columbia, MO 65211  
Phone: 1-800-292-0969

**BLACKFEET COMMUNITY  
COLLEGE**

**CONTACT**

Terry Tatsey  
Blackfeet Community College  
P. O. Box 819  
Browning, MT 59417  
Phone: (406) 338-7755  
Fax: (406) 338-7808

**DULL KNIFE MEMORIAL  
COLLEGE**

**CONTACT**

James Haser  
P.O. Box 98  
Lame Deer, MT 59043  
Phone: (405) 477-6215  
Fax: (405) 477-6219  
E-mail: [jhaser@www.cc.mt.us](mailto:jhaser@www.cc.mt.us)

**FORT BELKNAP  
COMMUNITY COLLEGE**

**CONTACT**

H. Harold  
P. O. Box 159  
Harlem, MT 59526  
Phone: (405) 353-2607  
Fax: (405) 353-2898  
E-mail: [7haroldh@3rivers.net](mailto:7haroldh@3rivers.net)

## **FORT PECK COMMUNITY COLLEGE**

### **CONTACT**

James Shanley  
P. O. Box 575  
Poplar, MT 59255  
Phone: (406) 768-5551  
Fax: (406) 768-5552  
E-mail: sgpc.cc.mt.us

## **LITTLE BIG HORN COLLEGE**

### **CONTACT**

Janine Pease Pretty on Top  
P. O. Box 370  
Crow Agency, MT 59022  
Phone: (406) 638-2228  
Fax: (406) 638-7213  
E-mail: janine@main.lbhc.cc.mt.us

## **MONTANA DEPARTMENT OF AGRICULTURE**

### **CONTACT**

Richard Roth  
Montana Department of Agriculture  
P. O. Box 200201  
Helena, MT 59620-0201  
Phone: (406) 444-3144  
Fax: (406) 444-5409

## **MONTANA STATE UNIVERSITY**

### **PROGRAM DESCRIPTION**

Small farm operators access many of our agriculture programs. Most of our Agricultural agents provide one-on-one assistance to small farmers.

We have a small acreage task force that is examining the needs of small acreage owners. This is a growing need, particularly in the Western half of the State. Extension has given leadership to the development of "farmers' markets" where local produce can be marketed to local consumers.

### **CONTACTS**

Jim Johannes  
Montana State University  
203 Culbertson Hall  
Bozeman, MT 59717-0270  
Phone: (406) 994-1750  
Fax: (406) 994-1756  
E-mail: acxjj@msu.oscs.montana.edu

Charles Rust  
Montana State University  
212 Montana Hall  
Bozeman, MT 59717  
Phone: (406) 994-5713  
Fax: (406) 994-1756  
E-mail: crust@montana.edu

### **PUBLICATIONS**

*Strategies for Successful Small-Scale Farming: A Profile of 43 Montana Farm Families (IB742, free); Basics of Marketing for Small Business and Entrepreneurs (MT9012HR, free); Market Montana: Agricultural Entrepreneurs Tell Their Story (video31, \$14.95); Fun on the Farm: Starting a Farm and Ranch Recreation Business (video36, \$14.95); Estate Planning: The Basics (EB144, \$10.00); Methods and Procedures for Machinery Management and Enterprise Budgeting (EB52, \$11.50); Growing Your Own Vegetables (3B0409, free).*

**CONTACT**

Extension Publications  
Montana State University  
P.O. Box 172040  
Bozeman, MT 59717-2040  
Phone: (406) 994-3273

**SALISH KOOTENAI  
COLLEGE****CONTACT**

Kim Skylander  
P.O. Box 117  
Pablo, MT 59855  
Phone: (406) 675-4800  
Fax: (406) 675-4801  
E-mail: anita-bigspring@skc.edu

**STONE CHILD COMMUNITY  
COLLEGE****CONTACT**

Doug Crebs  
Rocky Boy Route, Box 1082  
Box Elder, MT 59521  
Phone: (406) 395-4334  
Fax: (406) 395-4836  
E-mail: uanet450@quest.montana.edu

**CENTER FOR RURAL  
AFFAIRS****PROGRAM DESCRIPTION**

The Center for Rural Affairs is committed to building communities that stand for social justice, economic opportunity, and

environmental stewardship. Through research, education, advocacy, and service, we help people shape the quality of their lives, and the future of their communities.

Some of our projects include the following: Beginning farmer programs (small loans, Land Link Reality offers farm management services, and linking programs). Sustainable Agriculture Project; Marketing Alliances; Rural Enterprise Assistance

Project (REAP); Agriculture Policy; Market Issues; and Research and Technology Policy.

#### **CONTACT**

Chuck Hassebrook  
P.O. Box 406  
Walthill, NE 68067-0406  
Phone: (402) 846-5428;  
Fax: (402) 846-5420

#### **PUBLICATIONS**

*Planting the Future: Developing an Agriculture that Sustains Land and Community, #B1, Cost: \$14.95; Family Farming: A New Economic Vision, #B2, Cost: \$11.50; Emerging Markets for Family Farms: Opportunities to Prosper through Social and Environmental Responsibility, #V1, Cost: \$7.00; The Beginning Farmer Sustainable Agriculture Project--Interim Report, #C4, Cost: \$4.00; Resourceful Farming: A Primer for Family Farmers, C7, Small Farm Energy Primer, #C8, Cost: \$3.00; Sustainable Agriculture Enterprises, #G3, Cost: \$8.00.*

#### **CONTACT**

Marie Powell  
Center for Rural Affairs  
P. O. Box 406  
Walthill, NE 68067  
Phone: (402) 846-5428  
Fax: (402) 846-5420  
Website: [www.cfra.org](http://www.cfra.org)

### **CENTER FOR SUSTAINABLE AGRICULTURAL SYSTEMS (CSAS)**

#### **PROGRAM DESCRIPTION**

The CSAS coordinates programs in education and research that promote resource efficiency, environmental awareness and economically/socially viable agricultural production systems and rural communities. We work with non-profit organizations and farmers in obtaining grant funding for research and education projects.

#### **CONTACT**

Pam Murray  
Center for Grassland Studies and Center for Sustainable Agricultural Systems  
P. O. Box 830949  
University of Nebraska  
Lincoln, NE 68583-0949  
Phone: (402) 472-2056  
Fax: (402) 472-4104  
E-mail: [csas003@unlvm.unl.edu](mailto:csas003@unlvm.unl.edu)

### **NEBRASKA DEPARTMENT OF AGRICULTURE**

#### **CONTACT**

Stan Garbacz  
Agricultural Promotion and Development  
Nebraska Department of Agriculture  
P. O. Box 94947, 301 Centennial Mail-S  
Lincoln, NE 68509-4947  
Phone: (402) 471-2341

### **NEBRASKA SUSTAINABLE AGRICULTURE SOCIETY**

#### **PROGRAM DESCRIPTION**

The Nebraska Sustainable Agriculture Society works to enhance the quality of life in rural communities. We provide information on farming practices and marketing opportunities which enhance



the viability and profitability of small farm operations. We link farmers interested in sustainable agricultural practices with experienced mentors. We provide limited funding for on-farm research, education and demonstration projects.

#### **CONTACT**

Cris Carusi  
P. O. Box 736  
Hartington, NE 68739  
Phone: (402) 254-2289  
Fax: (402) 254-6891  
E-mail: cecarusi@hartel.net  
[www.netrins.net/showcase/nsas](http://www.netrins.net/showcase/nsas)

### **NORTH CENTRAL SUSTAINABLE AGRICULTURE RESEARCH AND EDUCATION PROGRAM**

#### **CONTACT**

Steve Waller  
University of Nebraska  
13-A Activities Building  
Lincoln, NE 68583-0840  
Phone: (402) 472-7081  
Fax: (402) 472-0280  
E-mail: [agdn009@unlvm.unl.edu](mailto:agdn009@unlvm.unl.edu)

### **UNIVERSITY OF NEBRASKA - LINCOLN**

#### **PROGRAM DESCRIPTION**

The University of Nebraska Cooperative Extension Division targets small-scale and part-time farming operator needs.

A sample of programs include Entrepreneurial Opportunities in Agriculture, Direct Marketing Discussion Groups, Acreage Owner Workshops, Nebraska Soybean and Feed Grains Profitability Project, and "Part-Time Farming" video productions, and the NUFACTS Information Center (NUFACTS is an audio fax/faxback system available 24 hours a day, 7 days a week.

Our program emphasis includes the following: multiple marketing strategies, financial management, value added development assistance, specialty crops and animal production, and family business communication skills. Extension staff and private industry collaboratively design, conduct, study and evaluate on-farm research demonstration comparisons and commodity marketing strategies.

## **VIDEO: PART TIME FARMING**

*"Part-time Farming" is a video consisting of five informative segments: (1)Field Crops, (2)Farm Management, (3) Specialty Enterprises, (4) Haylands and Pastures, and (5) Livestock, Poultry and Horses. This video offers a practical approach to managing your farm or acreage. "Part-time Farming" allows you to learn how to effectively develop your country environment and improve your quality of life in the comfort of your home. Price: \$15.95.*

## **CONTACT**

Dave Varner  
University of Nebraska  
1206 W. 23<sup>rd</sup> Street,  
Fremont, NE 68025-2504  
Phone: (402) 727-2775  
Fax: (402) 727-2777  
E-mail: dvarner@unlvm.unl.edu  
Website:  
<http://www.ianr.unl.edu/ianr/dodge/>

## **PUBLICATIONS**

*A Place in the Country: The Acreage Owner's Guide (EC 97-2506, \$2.00); Checklist for Starting a Home-Based Business (NF148, free); Farm Financial Records: Selecting a Computerized Accounting Program (EC889, \$1.00); Farm Financial Records: Financial Analysis (EC890, \$1.00); Estate Planning for Farm and Ranch Families: Information for Your Legal and Tax Advisers (EC819, \$1.00); How Professional Farm Managers Serve (G265, \$0.25); Money Management Recordkeeping (NF5, free); Vegetable Gardening in Nebraska (EC1240, \$0.50); Organic Gardening in the Backyard (G548, \$0.25); Resource List for Marketing Alternative Crops (NF107, free); Guides for Development of a Farmers' Market (NF313, free).*

**CONTACT**

Bulletins  
P.O. Box 830918  
Lincoln, NE 68583-0918  
Fax: (402) 472-0542

**CONTACT**

Janet Usinger-Lesquereux  
Nevada Cooperative Extension  
2317-A Renaissance Drive  
Las Vegas, NV 89119  
Phone: (702) 795-0767  
Fax: (702) 795-2376  
E-mail: usingerj@fs.scs.unr.edu

**CITIZENS ALERT****CONTACT**

Virginia Sanchez  
P.O. Box 5339  
Reno, NV 89513-5339  
Phone: (702) 827-5511  
Fax: (702) 827-4299

**NEVADA DIVISION OF  
AGRICULTURE****CONTACT**

Paul Iverson  
Nevada Division of Agriculture  
350 Capitol Hill Avenue  
Reno, NV 89510  
Phone: (702) 688-1180

**UNIVERSITY OF NEVADA****PROGRAM DESCRIPTION**

There are increasing numbers of suburban small farmers operating "ranchettes" in the areas surrounding Las Vegas and the Reno area. Approximately 5,500 people, or less than 1 percent live on Nevada's 2,700 farms and ranches. As a result, farming/ranching in Nevada is best characterized by large operations and ranchettes, with few small farms in the traditional sense in other parts of the United States.

**NESENKEAG CO-OP FARM****PROGRAM DESCRIPTION**

Serves as an educational/charitable resource for farmers, immigrants and low-income constituencies, wholesale brokerage networks and university researchers on parasitic nematode research trials and on employing living straw mulch to suppress Colorado potato beetles. With the assistance of Cooperative Extension, the farm has hosted field days for county farmers on organic farm management practices, with the first composting conference held in 1997.

**CONTACT**

Eero Ruuttila  
Nesenkeag Co-op Farm  
47 Hearthstone Drive  
Wilton, NH 03086  
Phone: (603) 429-3163  
Fax: (603) 429-3163

## **NEW HAMPSHIRE DEPARTMENT OF AGRICULTURE**

### **CONTACT**

Richard B. Uncles  
Bureau of Markets  
New Hampshire Department of  
Agriculture  
P. O. Box 2042  
Concord, NH 03302-2042  
Phone: (603) 271-3551

## **UNIVERSITY OF NEW HAMPSHIRE**

### **PROGRAM DESCRIPTION**

Our general programming efforts cover a wide variety of areas including livestock and crop management and marketing, agricultural alternatives and diversifications, tax management and real estate planning, and soil fertility management.

Specific activities addressing these general programming efforts are numerous. Examples include a nutrient management program which leads to significant reduction in nitrogen and phosphorus use; marketing publications and workshops to help farmers promote market alternatives leading to increased sales and profits; financial planning programs to assist farm families in meeting immediate needs and eventual transition of business assets.

### **CONTACT**

Bruce A. Marriott  
122 Taylor Hall, UNH, 59 College Road  
Durham, NH 03824  
Phone: (603) 862-2033  
Fax: (603) 862-1585  
E-mail: bruce-marriott@unh.edu

## **PUBLICATIONS**

*Forage and Your Beef Cows; Alternative Feedstuffs for Service; Small Fruit Farm Record and Account Book; Swine Management; Beef Feeding; Minimizing Stress on Pigs at Weaning; Farm Management for Part-time Farmers; Egg Laying Flock Management; Should You Produce Eggs?; Rearing Small Flocks of Turkeys in New Hampshire; Vegetable Variety Guide - Home/Market Garden.*

## **COMITE DE APOYO A LOS TRABAJADORES AGRICOLAS (CATA)**

### **PROGRAM DESCRIPTION**

CATA was formed for the following reasons:

(1) to provide relief to farm workers by assisting them in fulfilling their special needs including decent housing, health care, employment and education; (2) to educate the public in general and farm workers in particular about the problems encountered by farm workers; (3) to defend the human and civil rights of farm workers.

### **CONTACT**

Nelson Carrasquillo  
4 South Delsea Drive  
Glassboro, NJ 08028  
Phone: (609) 881-2507  
Fax: (609) 881-2027

## **CORNUCOPIA NETWORK OF NEW JERSEY**

### **PROGRAM DESCRIPTION**

Cornucopia Network promotes urban gardening, direct marketing, family farm agriculture and eco-justice.

### **CONTACT**

Bob Davies  
P.O. Box 2598  
Bloomfield, NJ 07003  
Phone: (201) 748-0298  
Fax: (201) 748-0171

## **NEW JERSEY DEPARTMENT OF AGRICULTURE**

### **CONTACT**

Vance Young  
Markets Division  
New Jersey Department of Agriculture,  
John Fitch Plaza, CN 330, Trenton, NJ  
08625-0330  
Phone: (609) 292-3976

## **NORTHEAST ORGANIC FARMING ASSOCIATION OF NEW JERSEY**

### **CONTACT**

Donna Batcho  
Northeast Organic Farming Association  
of New Jersey  
31 Titus Mill Road  
Pennington, NJ 08534  
Phone: (609) 737-6848  
Fax: (609) 737-3075  
E-mail: [nofanj@igc.apc.org](mailto:nofanj@igc.apc.org)

## **RUTGERS UNIVERSITY**

### **PROGRAM DESCRIPTION**

The Rutgers Farm Business Management and marketing Training and Information Program is part of a State initiative to fulfill demand and need by New Jersey farmers for management training and information.

To meet these needs, we have designed a teaching program and information system to provide the farmers training in farm management, marketing, and financial skills in order to improve their earning ability, and thus farm viability.

Our training and information program includes:

1. Farm Management and Marketing Training Program
2. On-Line Market Information Database
3. Hotline Information System

### **CONTACT**

Robin Brumfield  
Rutgers University  
55 Dudley Road  
New Brunswick, NJ 08901-8520  
Phone: (732) 932-9171  
Fax: (732) 932-8887  
E-mail: [brumfield@aesop.rutgers.edu](mailto:brumfield@aesop.rutgers.edu)

## **CENTER FOR HOLISTIC RESOURCE MANAGEMENT**

### **PROGRAM DESCRIPTION**

Our mission is to restore vitality to communities and the natural resources on which they depend through the practice of Holistic Resource Management (HRM). We run training programs internationally, which prepare HRM trainers for local communities. We also serve as the hub of an international network of HRM practitioners and collect, correlate and disseminate experience gained through HRM practices in the *Holistic Resource Management Quarterly* and online through conferences on Econet. Furthermore, we manage ranches as community learning sites in Oregon, New Mexico, Colorado and Zimbabwe, South Africa.

### **PUBLICATIONS**

*Quarterly newsletter; books; videos; pamphlets; and land management information*

### **CONTACT**

Center for Holistic Resource  
Management, 1007 Luna Circle N. W.  
Albuquerque, NM 87102  
Phone: (505) 842-5252  
Fax: (505) 843-7900

## **CROWNPOINT INSTITUTE OF TECHNOLOGY**

### **CONTACT**

Robert Tidwell  
P. O. Box 349, Crownpoint, NM 87313  
Phone: (505) 786-5851  
Fax: (505) 786-5644

## **THE FARM CONNECTION**

### **PUBLICATION**

*This newsletter serves as an information exchange for New Mexico farmers. Local farmers and farming communities are provided a forum to discuss the future of farming, and to reaffirm its potential. We support environmentally sound, economically workable, and socially just agriculture. Subscriptions are \$10 per year.*

### **CONTACT**

Lynda Prim  
The Farm Connection  
P. O. Box 477  
Dixon, NM 87527  
Phone: (505) 579-4386  
E-mail: lsfc@aol.com

## **INTER HEMISPHERIC RESOURCE CENTER**

### **PROGRAM DESCRIPTION**

The Resource Center, founded in 1979, is a research and policy studies center that produces popular education materials, reports, periodical and books on economic and political issues, especially related to U.S. foreign policy in this hemisphere. Our work reflects our belief that political and economic reform is necessary in the United States and that U.S. foreign policy and international

relations should be reshaped to support a global economy that fosters broad and sustainable development for all nations and political systems that are more participatory.

### **CONTACT**

Rita Beffort  
P.O. Box 2178  
Silver City, NM 88062  
Phone: (505) 388-0208  
Fax: (505) 388-0619  
E-Mail: ircl@zianet.com

## **NEW FARMS**

### **PROGRAM DESCRIPTION**

Our training and education efforts are built into the following five projects: processing and distribution; subscription marketing project; sales to stores, restaurants, and farmers markets; cooperative community supported agriculture; and consultation and training. We provide services to a group of producers (farmers and ranchers) growing wheat, garlic and vegetables for sale to the communities of northern New Mexico. The core of these services is embedded in the heart of the NewFarms' work--the Value Added Crops Association or VACA.

VACA currently has 15 active members growing 114 tons of wheat, garlic on 100 acres. NewFarms is also a member of VACA growing an additional 26 tons of vegetables on 2 acres.

### **CONTACT**

Greg Shultz  
NewFarms, HC 69, Box 62,  
Rociada, NM 87742  
Phone: (505) 425-5457  
Fax: (505) 425-8520

**NEW MEXICO  
DEPARTMENT OF  
AGRICULTURE**

**CONTACT**

Edward Avalos  
Marketing and Development Division  
New Mexico Department of Agriculture  
P. O. Box 3005, Dept. 5600  
Las Cruces, NM 88003  
Phone: (505) 646-4929

**NEW MEXICO  
STATE UNIVERSITY**

**PROGRAM DESCRIPTION**

Our foundation for providing educational guidance to New Mexico's small scale or "limited resource" farmers centers primarily on a need to fulfill their often unique but yet diverse needs so that they will be able to enjoy quality lives.

Program emphasis include the following areas:

- Promotion of Sustainable  
Agriculture through educational  
and demonstration projects
- Organic Farming
- Irrigation Efficiency
- Fruit Production
- Specialty Crops Potentials
- Food Processing
- Promotion of Farmers' Markets
- Cut Flower Production

**CONTACT**

Raymond Edmund Gomez  
New Mexico State University  
Coop. Ext. Service, 369 Alcalde Street  
Alcalde, NM 87511  
Phone: (505) 852-3215  
Fax: (505) 852-2857  
E-mail: [gr@nmsu.edu](mailto:gr@nmsu.edu)



## **SOUTHWEST INDIAN POLYTECHNIC INSTITUTE**

### **CONTACT**

Valerie Montoya  
Box 10146-9169 Coors Rd., NW  
Albuquerque, NM 87184  
Phone: (505) 897-5347  
Fax: (505) 897-5353  
E-mail: vmontoya@kafka.sipi.tec.nmus

## **THE CAMPAIGN FOR SUSTAINABLE AGRICULTURE**

### **PROGRAM DESCRIPTION**

The Campaign is a national network of grassroots and national groups working to redirect federal policies to promote family farms, protect the environment and create a just and humane food system through policy development, organizing, networking, education and lobbying.

### **PUBLICATIONS**

*Policy-option papers about federal policies; organizing tools; and contact people in every state*

### **CONTACT**

Amy Little  
The Campaign for Sustainable  
Agriculture; 12 N Church  
Goshen, NY 10924  
Phone: (914) 294-0633  
Fax: (914) 294-0632

## **CORNELL UNIVERSITY**

### **PROGRAM DESCRIPTION**

Theoretical and applied research on agricultural development and food system alternatives provide the foundation for a very active Extension program of conferences, in-service training, leadership development and resource publications. The program engages a diverse array of partners in interdisciplinary and multi-institutional collaborative projects on topics such as improving farm and neighbor relations; farmers' market development; Community Supported Agriculture; local leadership development, urban-farm linkages; agri-tourism; agricultural economic development; specialty agriculture; policy analysis; and community's quality of life.

### **CONTACTS**

Judy Green  
Cornell University  
408 Warren Hall  
Ithaca, NY 14853  
Phone: (607) 255-9832  
Fax: (607) 255-9984  
E-mail: jg16@cornell.edu

Monika Roth  
Cornell University

615 Willow Ave  
Ithaca, NY 14853  
Phone: (607) 272-2292  
Fax: (607) 272-7088  
E-mail: monika\_roth@cce.cornell.edu

## **PUBLICATIONS**

*Vegetable Production Handbook* (ISBN1-57753-0195/\$15.50); *Cornell Farm Account Book* (121CUFAB/\$5.00); *Pesticide Sprayers for Small Farms* (123MD317/\$3.75); *Used Farm Equipment* (123NRAES25/\$6.00); *Farming Alternatives* (123NRAES32/\$8.00); *Produce Handling for Direct Marketing* (123NRAES51/\$7.00); *Facilities for Roadside Markets* (123NRAES52/\$7.00); *The Dairy Goat* (127IB78/\$2.00); *Community Agriculture Development* (132CAD/\$9.00); *Farmers' Markets and Rural Economic Development* (132FMRE/\$4.00); *Home Poultry Flock* (157IB83/\$2.50); *Poultry Housing for Layers* (157NC183/\$2.50); *Bramble Production Guide* (123NRAES35/\$45.00); *Highbush Blueberry Production Guide* (123NRAES55/\$48.00); *Garden Strawberry* (161S124/\$2.00); *Common Wild Flowers of the Northeast* (187E990/\$2.25); *Financial Planning-fact sheet* (322TOP14/\$2.00); *The Cornell Book of Herbs and Edible Flowers* (132HB/\$14.95); *Managing Small Woodlands for Wildlife* (147IB157/\$3.00); *Vegetable Production Handbook* (142VPH/\$15.50); *Growing Vegetables Organically* (161IB39/\$2.00); *Horticulture Innovators: Case Studies of Seven Entrepreneurial Rowers in New York State*; *Two Small Mills in New York State: Contributions to Sustainable Agriculture and Ithaca Farmers' Market: A Case Study in Small Business Incubation*

## **CONTACT**

Cornell University  
Resource Center  
7 Cornell Business & Technology Park  
Ithaca, NY 14850  
Phone: (607) 255-2080/2090  
Fax: (607) 255-9946  
E-mail: dist\_center@cce.cornell.edu

## **EARTHWISE EDUCATION CENTER**

### **PROGRAM DESCRIPTION**

Earthwise serves as a model of how people can live on the earth wisely. It has recently created two new independent projects: Circle of Life Community, Inc., and New World Community Land trust.

### **CONTACT**

Winston I. Gordon  
P.O. Box 91  
Camden, NY 13316  
Phone: (315) 675-8498

## **EMPIRE STATE FAMILY FARM ALLIANCE**

### **PROGRAM DESCRIPTION**

Empire State Family Farm Alliance was formed to promote family farmers getting a fair price for their produce.

### **CONTACT**

Patricia Bender  
10 Bloomingdale Avenue  
Johnstown, NY 12095  
Phone: (518) 762-9888  
Fax: (518) 762-9888  
E-mail: eqex@igc.apc.org

## **EPISCOPAL CHURCH CENTER, RURAL/SMALL COMMUNITY MINISTRIES OFFICE**

### **PROGRAM DESCRIPTION**

The Rural/Small Community Ministries Office coordinates the work of the Episcopal Church as it relates to small communities through advocacy, leadership development and collaborative linkages. The office, working ecumenically, represents the church in matters relating to domestic and international agricultural issues that include migrant farm worker concerns.

### **CONTACT**

Allen Brown  
815 2nd Avenue  
New York, NY 10017  
Phone: (212) 922-5226  
Fax: (212) 490-6684

## **GREENMARKET PROGRAM**

### **PROGRAM DESCRIPTION**

We strengthen regional agriculture, promote organic farming and farmland conservation. We also enrich urban life through provisions and management of 30 farmers' markets.

### **CONTACT**

Barry Benepe  
Greenmarket Program  
NYC Council of the Environment  
130 East 16<sup>th</sup> Street  
New York City, NY 10003  
Phone: (212) 477-3220  
Fax: (212) 533-0242

## **NEW YORK DEPARTMENT OF AGRICULTURE AND MARKETS**

### **CONTACT**

Jonathan Thomson  
Agricultural Protection and Development  
Division, New York Department of  
Agriculture and Markets,  
1 Winner Circle  
Albany, NY 12235-0001  
Phone: (518) 457-4188

## **NY FARMNET**

### **PROGRAM DESCRIPTION**

NY FarmNet provides farm families with a network of contacts and support services to help them develop skills for dealing with significant life challenges and transitions through personalized education, confidential consulting and referral. It provides workshops to help farm families cope with stress and change.

**PUBLICATION**

*Publishes a newsletter — the NYFarm Net Working, a newsletter for people working with the farm community.*

**CONTACT**

Cathleen Martin  
Cornell University  
Warren Hall  
Ithaca, NY 14853-7801  
Phone: (607) 255-4121  
E-mail: crm3@cornell.edu

**NORTHEAST REGIONAL  
AGRICULTURAL  
ENGINEERING SERVICE****PUBLICATIONS**

*Pesticide Sprayers for Small Farms (123MD317/\$3.75); Used Farm Equipment (123NRAES25/\$6.00); Farming Alternatives (123NRAES32 /\$8.00); Produce Handling for Direct Marketing (123NRAES51/\$7.00); Facilities for Roadside Markets (123NRAES52 /\$7.00); Bramble Production Guide (123NRAES35/\$45.00); Highbush Blueberry Production Guide (123NRAES 55/\$48.00).*

**CONTACT**

Marty Sailus  
NRAES, Cooperative Extension  
152 Riley-Robb Hall  
Ithaca, New York 14853-5701  
Phone: (607) 255- 7654  
Fax: (607) 254-8770  
E-mail: mas10@cornell.edu  
Website:  
<http://rcwpsun.cas.psu.edu/NRAES>

**RURAL DEVELOPMENT  
LEADERSHIP NETWORK  
(RDLN)****PROGRAM DESCRIPTION**

RDLN is a national multi-cultural, social change organization founded in 1983 that supports community-based development in poor rural areas through hands-on projects, education and skills building, leadership development, and networking.

**CONTACT**

Starry Krueger  
P.O. Box 98  
New York, NY 10012  
Phone: (212) 777-9137  
Fax: (212) 477-0367  
E-mail: hnl1580@handsnet.org

**SOLIDARITY COMMITTEE  
OF THE CAPITAL  
DISTRICT****CONTACT**

John Funicello  
P.O. Box 13570  
Albany, NY 12212  
Phone: (518) 489-4749  
E-mail: inunion@AOL.com

**STEUBEN CHURCH  
PEOPLE AGAINST  
POVERTY****CONTACT**

Lynn Perkins  
16 W. Williams Street  
Box 31  
Bath, NY 14810  
Phone: (607) 776-7664

## **CAROLINA FARM STEWARDSHIP ASSOCIATION**

### **PROGRAM DESCRIPTION**

Founded in 1978, the organization is a non-profit membership association of farmers, gardeners, and consumers in both North and South Carolina. The organization is committed to encouraging safer, healthier, and more ecological farming and gardening methods. We assist in setting up on-farm demonstrations of sustainable agriculture techniques on farms across the State, and educating growers about low-input techniques through workshops and field days.

### **PUBLICATIONS**

*The Green Book and The South Carolina Green Book -- marketing guides; Farmer to Farmer Directory; Certified Organic Growers and Processors' Manual*

### **CONTACT**

Laura Laffer  
Carolina Farm Stewardship Association  
Box 448  
Pittsboro, NC 27312  
Phone: (919) 542-2402  
Fax: (919) 542-7401  
E-mail: [cfsa@sunsite.unc.edu](mailto:cfsa@sunsite.unc.edu)

## **CENTER FOR WOMEN'S ECONOMIC ALTERNATIVES**

### **CONTACT**

Bernice "Liz" Sessorns  
105 West Main Street  
Ahoskie, NC 27910  
Phone: (252) 336-4179  
Fax: (252) 336-6091

## **COMMUNITY DEVELOPMENT CORPORATION**

### **CONTACT**

Zelma Hillsman  
P. O. Box 546  
Roanoke Rapids, NC 27870  
Phone: (919) 537-5472

## **INSTITUTE FOR SOUTHERN STUDIES**

### **PROGRAM DESCRIPTION**

Founded in 1970, the institute sponsors research, education and organizing programs to empower grassroots organizations and communities with strong local leadership and well-informed strategies, to provide the information, ideas and historical understanding of southern social struggles necessary to long term fundamental change, and to nourish communication and understanding among diverse cultural groups.

### **CONTACT**

Ron Nixon  
P.O. Box 531  
Durham, NC 27702  
Phone: (919) 419-8315  
Fax: (919) 419-8315

## **LAND LOSS PREVENTION PROJECT (LLPP)**

### **PROGRAM DESCRIPTION**

The LLPP is a non-profit law firm based in North Carolina that addresses legal and economic problems associated with the decline of family farmers and minority landowners. LLPP provides legal assistance to low-income landowners who are in danger of losing their homes and businesses because of massive debt and economic burdens, discrimination, environmental problems and encroaching development. We work with other organizations to improve the economic health of rural communities.

### **CONTACT**

Savi Horne  
Land Loss Prevention Project  
P.O. Box 179  
Durham, NC 27702  
Phone: (919) 682-5969 or  
1-800-672-5839  
Fax: (919) 688-5596  
E-mail: Landloss@aol.com

## **NORTH CAROLINA A&T STATE UNIVERSITY & NORTH CAROLINA STATE UNIVERSITY**

### **PROGRAM DESCRIPTION**

The Small Farm Programs at North Carolina A&T State University Cooperative Extension Program, and North Carolina State University Cooperative Extension Service combine the efforts of specialists, agents, technicians and volunteers to deliver information and technical assistance to small farmers. A number of our state's Cooperative Extension major programs have elements

related to small and limited resource farmers, and our programs designed to address these needs benefit from collaboration, and in some cases, joint leadership.

Specifically targeted programs at NCATSU include Small Farms Week, which includes educational programs and demonstrations on alternative income opportunities for small and limited resource farmers and minority land loss prevention.

Our efforts include projects aimed at working with landowners on ways to retain their land resource base; adoption of farm record system, improved marketing skills, and exploring alternative income enterprises.

### **CONTACTS**

Dan Lyons  
North Carolina A&T State University  
Cooperative Extension Program  
p. o. Box 21928  
Greensboro, NC 27420-1928  
Phone: (336) 334-7734  
Fax: (336) 334-7298  
E-mail: daniell@ncat.edu

Roger G. Crickenberger  
North Carolina State University  
Box 7602, Raleigh, NC 27695-7602  
Phone: (919) 515-3252  
Fax: (919) 515-3135  
E-mail: rcricken@amaroq.ces.ncsu.edu

### **PUBLICATIONS --NCSTATE**

A wide array of useful publications (some for sale) --available at:  
<http://intra.ces.ncsu.edu/publications/>

**PUBLICATIONS--NC A&T**

Videos (\$10.00 each)

*Sweet Basil: The Culinary Classic*  
*Commercial Catfish Production*  
*Commercial Vegetable Production*  
*Growing Forage Crops*  
*Growing Landscape Ornamentals*  
*Direct Marketing for Small Farmers*  
*Meat Goat Production*  
*Commercial Rabbit Production*  
*Woodlot Management*  
*Growing Shiitake Mushroom*

**CONTACT**

Valerie F. McAlpin  
Cooperative Extension Program  
North Carolina A&T State University  
P.O. Box 21928  
Greensboro, NC 27420-1928  
Phone: (919) 334-7636

**OTHER PUBLICATIONS**

*The Emergence of Part-Time Farming as a Social Form of Agriculture; What is a Farm and Why Does It matter? America's Three Agricultures; The Southern Black Belt: A National Perspective.*

**CONTACT**

Ronald C. Wimberley  
Department of Sociology  
and Anthropology, Box 8107  
North Carolina State University  
Raleigh, NC 27695-8107  
Phone: (919) 515-7431  
Fax: (919) 515-2610  
E-mail: Wimberley@ncsu.edu



## **NORTH CAROLINA COALITION FOR FARM & RURAL FAMILIES**

### **CONTACT**

Carolyn Prince  
342 Wagoner Dr., Suite 208  
Fayetteville, NC  
Phone: (919) 493-8935  
Fax: (919) 493-1247

## **NORTH CAROLINA DEPARTMENT OF AGRICULTURE**

### **CONTACT**

M. Wayne Miller  
North Carolina Department of Agriculture  
P. O. Box 27647  
Raleigh, NC 27611  
Phone: (919) 733-7125

## **OPERATION SPRING PLANT**

### **CONTACT**

Dorothy Barker  
2615 Gela Road  
Oxford, NC 27565  
Phone: (919) 682-5969

## **RAFI**

### **CONTACT**

Betty Bailey  
P. O. Box 640  
Pittsboro, NC 27312  
Phone: (919) 542-1396  
Fax: (919) 542-0069  
E-mail: HN1348@handsnet.org

## **RURAL SOUTHERN VOICE FOR PEACE**

### **CONTACT**

1898 Hannah Branch Road  
Burnsville, NC 28714  
Phone: (704) 675-5933 or 8291  
Fax: (704) 675-9335

## **SOUTHERN RURAL DEVELOPMENT INITIATIVE (SRDI)**

### **PROGRAM DESCRIPTION**

The SRDI is a recent collaboration of 24 community-based organizations working in the rural South. SRDI responds to the severe shortage of capital — philanthropic, religious, corporate and public — available for sustainable economic and human development in the South's rural communities.

### **CONTACT**

Debby Warren  
P.O. Box 1972  
Raleigh, NC 27602  
Phone: (919) 829-5900  
Fax: (919) 829-0504  
E-mail: srdi@mindspring.com



## **FARM VERIFIED ORGANIC, INC. (FVO)**

### **PROGRAM DESCRIPTION**

We are an international certification program, which assures the authenticity of organically grown and processed foods and fiber. A team of trained inspectors and consultants are active worldwide, to assure that all FVO-certified products conform to international organic standards. Participants in the FVO is a two-time recipient of Renew America's Environmental Achievement award. Those certified by FVO are committed to sustainable agriculture and environmental responsibility, as well as family farms.

### **CONTACT**

Annie Kirshenmann  
Farm Verified Organic, Inc.  
R.R. 1, Box 40A  
Medina, ND 58467  
Phone: (701) 486-3578  
Fax: (701) 486-3580

## **FORT BERTHOLD COMMUNITY COLLEGE**

### **PROGRAM DESCRIPTION**

The primary mission of the Assistance, Counseling, and Training Project is to provide educational outreach services to interested producer families at three sites of the reservation. Through these outreach services, the ACT Project assists producer families in achieving their business and personal goals through

improved management. The staff assists farmers and ranchers in the areas of financial management, recordkeeping, short and long term goal setting, and production enterprise management.

### **CONTACT**

Lawrence Helt  
P.O. Box 490  
New Town, ND 58763  
Phone: (701) 627-4738, Ext 269  
Fax: (701) 627-4609  
E-mail:  
lhelt@NT1.Fort-Berthold.cc.nd.us

## **LITTLE HOOP COMMUNITY COLLEGE**

### **CONTACT**

Melinda Martin  
P. O. Box 209  
Fort Totten, ND 58335  
Phone: (701) 766-4415  
Fax: (701) 766-4077  
E-mail:  
ericster@hoopster.little-hoop.cc.nd.us

## **NORTH DAKOTA DEPARTMENT OF AGRICULTURE**

### **CONTACT**

Judge Barth  
Marketing Division  
North Dakota Department of Agriculture  
600 East Boulevard, 6<sup>th</sup> Floor  
Bismarck, ND 58505-0020  
Phone: (701) 328-2231

## **NORTH DAKOTA STATE UNIVERSITY**

### **PROGRAM DESCRIPTION**

Extension programs in North Dakota have been promoted without regard to farm size. There has been some effort to emphasize value added agriculture which may offer some opportunity for farmers with a smaller land base to develop economically viable units.

Some examples include:

Buffalo & Potato Processing Plants  
Hog Farrowing Cooperatives

### **CONTACTS**

Dwight Aakre  
North Dakota State University  
301 Morrill Hall  
Fargo, ND 58105  
Phone: (701) 237-7378  
Fax: (701) 237-7044  
E-mail: [daakre@ndsuent.nodak.edu](mailto:daakre@ndsuent.nodak.edu)

Duane Berglund  
North Dakota State University  
301 Morrill Hall  
Box 5437, Fargo, ND 58105  
Phone: (701) 237-8135  
Fax: (701) 237-7044  
E-mail: [dberglund@nd54ext.nodak.edu](mailto:dberglund@nd54ext.nodak.edu)

### **PUBLICATIONS**

*Leasing vs. Buying Equipment (EC742, \$0.10); Farm Record Book (EC879, \$5.00); Estimating Machinery Life to Save Dollars (AE929, \$0.10); Income Tax Management for Farmers (NCR2, \$2.00); Tax Planning When Buying or Selling a Farm (NCR43, \$0.30); Farm Real Estate (NCR51, \$2.50); North Dakota Tractor Use Study (AE815, \$0.10); Irrigation Scheduling by the Checkbook Methods (AE792, \$0.25); How to Eliminate or*

*Reduce Farm Accidents (AE978, \$0.10);  
Income Alternatives for Farmers and  
Ranchers (WL942, \$0.10); Farmer's  
Guide for Seed Buying (A353, \$0.10).*

**CONTACT**

Distribution Center  
Box 5655  
Morrill 10, NDSU  
Fargo, ND 58105-5655  
Phone: (701) 231-7882  
Fax: (701) 231-7044  
E-mail: [dctr@ndsuent.nodak.edu](mailto:dctr@ndsuent.nodak.edu)  
Website: [www.ext.nodak.edu/extpubs/](http://www.ext.nodak.edu/extpubs/)

**STANDING ROCK  
COLLEGE**

**CONTACT**

Carol McKissack  
HC 1, Box 1  
Fort Yates, ND 58538  
Phone: (605) 823-4318  
Fax: (605) 823-4982

**TURTLE MOUNTAIN  
COMMUNITY COLLEGE**

**CONTACT**

Mark Hamley  
P. O. Box 340  
Belcourt, ND 58316  
Phone: (701) 477-5605  
Fax: (701) 477-5028  
E-mail:  
[mhamley@grizis.turtlemountain.cc.nd.us](mailto:mhamley@grizis.turtlemountain.cc.nd.us)

## **UNITED TRIBES TECHNICAL COLLEGE**

### **CONTACT**

Phil Baird  
3315 University Drive  
Bismarck, ND 58504  
Phone: (701) 255-3285  
Fax: (701) 255-1844  
E-mail:  
pbaird@gjjcjs.turtlemt.cc.nd.us

## **NORTHERN MARIANAS COLLEGE-SAIPAN**

### **PROGRAM DESCRIPTION**

In the Commonwealth of the Northern Mariana Islands, our whole program is devoted to small scale farming. The economies of scale brought about by mechanization is nonexistent in our tiny islands. The average farm ranges in size from 0.5 to 5 hectares or approximately 1 to 15 acres.

Most livestock produced is for family consumption only. This includes poultry, swine and cattle. Currently, Saipan has only three commercial poultry operations and only one or two part-time swine producers.

Having a mild tropical climate, Saipan vegetable and ornamental producers are able to grow and harvest crops throughout the year. Most of our programs are designed to provide technical assistance to these producers in the areas of crop protection, soil and water conservation, Low Input Sustainable Agriculture, and others.

### **CONTACT**

Ray S. MacDuff  
Northern Marianas College  
Agriculture Life Sciences  
P.O. Box 1250  
Saipan, MP 96950  
Phone: (670) 234-9024, Ext. 1704  
Fax: (670) 234-0054

## **AMERICAN SMALL FARM MAGAZINE**

### **PUBLICATION**

American Small Farm magazine is written for people who have a small farm or want to have a small farm. The magazine's purpose is to provide small farm owners information to help them become more profitable. American Small Farm is about new farm enterprises.

The magazine provides practical, "how-to" information about farming and farm management. It covers traditional crop and livestock production. But it also highlights new crops, livestock, unique projects, marketing information and techniques, and farm events. It looks at problems of rural communities and offers solutions for these problems. Cost: \$18.00 for one year subscription.

### **CONTACT**

Andrew Stevens  
American Small Farm  
P. O. Box 1059  
Delaware, OH 43015  
Phone: (614) 766-4481  
Fax: (614) 766-4826  
E-mail: [astevens@aee.net](mailto:astevens@aee.net)

## **NORTH AMERICAN FARM ALLIANCE**

### **CONTACT**

Marge Townsend  
7490 Noble Road  
Windsor, OH 44099  
Phone: (216) 272-5174  
E-mail: [farmermarg@orwell.net](mailto:farmermarg@orwell.net)

## **OHIO DEPARTMENT OF AGRICULTURE**

### **CONTACT**

Mary Berth Cowardin  
Marketing Division  
Ohio Department of Agriculture  
65 South Front Street  
Columbus, OH 43215  
Phone: (614) 466-2732

## **OHIO ECOLOGICAL FOOD AND FARM ASSOCIATION**

### **PROGRAM DESCRIPTION**

An association of farmers, gardeners and consumers working to promote sustainable and healthful agriculture in Ohio. We support wider study and adoption of resource-conserving farm and garden practices, preservation of family farms, appropriate technology regional food self-reliance and the wise development of our rural and urban landscape.

### **PUBLICATIONS**

*Bimonthly newsletter, OEFFA News; membership directory; Ohio organic growers guide, The Good Earth Guide*

**CONTACT**

Ohio Ecological Food and Farm  
Association  
P.O. Box 02234  
Columbus, OH 43202  
Phone: (614) 294-3663

**OHIO STATE UNIVERSITY****PROGRAM DESCRIPTION**

Ohio has a very large number of small/part-time farmers who are gainfully employed off the farm. Many of these individuals seek research-based information that is convenient and easily adapted to their available resources and management system.

The following teams have interacted closely with small farms to enhance profitability and sustainability.

Forage Utilization/Integrated  
Resource Management Team  
Swine Educator's Team  
Consumer Horticulture Team  
"Management Excel" Team  
Internet Assistance/Access

**CONTACT**

Steven Baertsche  
32 Ag Admin Building  
Ohio State University  
2120 Fyffe Road  
Columbus, OH 43210  
Phone: (614) 292-4077  
Fax: (614) 292-3747  
E-mail: Baertsche.1@osu.edu

**PUBLICATIONS**

*Marketing Ohio Shiitake Mushrooms (\$3.50); Shiitake Mushroom Production: Economic Considerations (free); Ohio Strawberry Manual (\$5.00); Asparagus Production, Management and Marketing (\$3.25); Estate Planning Considerations for Ohio Families (\$1.00); Farm Real*

*Estate (\$3.00); Labor Management on Dairy Farms (\$0.25); 1990 Machinery Financing Model (\$25.00); Recruiting and Keeping Hired Farm Workers (\$0.50); Transferring Your Farm Business to the Next Generation (\$2.00).*

#### **CONTACT**

Ohio State University Extension  
Media Distribution  
385 Kottman Hall  
2021 Coffey Road  
Columbus, OH 43210-1044  
Phone: (614) 292-1607  
Fax: (614) 292-2270

### **PIKETON RESEARCH AND EXTENSION CENTER OSU ENTERPRISE CENTER**

#### **PROGRAM DESCRIPTION**

A facility of The Ohio State University located in Piketon, Ohio offering applied research and educational programs to enhance rural economic development through the exploration of new methods for using resources of aquaculture, business and community, forestry, horticulture, and soil and water.

#### **CONTACT**

Donald McFeeters  
Ohio State University  
1864 Shyville Road  
Piketon, Ohio 45661  
Phone: (740) 289-2071  
Fax: (740) 289-4591  
E-mail: [mcfeeters.2@osu.edu](mailto:mcfeeters.2@osu.edu)  
Website:  
<http://www.ag.ohio-state.edu/~prec>

### **THE KERR CENTER FOR SUSTAINABLE AGRICULTURE**

#### **PROGRAM DESCRIPTION**

The Center offers information on sustainable agriculture topics. Special concerns include natural resources; human and animal health; food quality and safety; environmental pollution; and the status of the family farm and farm communities.

Conferences, workshops, field days, and seminars are also offered by the Center. Specialists are available for speaking engagements on topics related to soils, crops, pastures, livestock, horticulture, farm management, forestry, wildlife and sustainability.

#### **PUBLICATIONS**

Produces a newsletter, factsheets, reports and manuals for farmers, gardeners, business owners, and the public.

#### **CONTACT**

Alan Ware  
The Kerr Center  
P. O. Box 588  
Poteau, OK 74953  
Phone: (918) 647-9123  
Fax: (918) 647-8712  
E-mail: [mailbox@kerrcenter.com](mailto:mailbox@kerrcenter.com)

## LANGSTON UNIVERSITY

### PROGRAM DESCRIPTION

Langston University through its Research and Extension Programs, and the Small Farmer Outreach Training and Technical Assistance Project, works with underserved farmers, ranchers, and other rural residents. We provide assistance in traditional and alternative enterprises, financial management, and marketing.

Our strategic goals are:

To improve farm income of underserved farmers and ranchers.

To improve our customers' understanding of and access to USDA and other programs in the public and private sector organizations.

### CONTACTS

Sherman L. Lewis  
Langston University, P. O. Box 730  
Langston, OK 73050  
Phone: (405) 466-9896  
Fax: (405) 466-9937  
E-mail: sl@mail.luresxt.edu

D. Chongo Mundende  
Langston University, P. O. Box 907  
Langston, OK 73050  
Phone: (405) 466-3466  
Fax: (405) 466-3364  
E-mail: cmundende@mail.luresxt.edu

Nelson Escobar  
Langston University, P. O. Box 730  
Langston, OK 73050  
Phone: (405) 466-3836  
Fax: (405) 466-3138  
E-mail: eescobar@mail.luresext.edu

## OKLAHOMA DEPARTMENT OF AGRICULTURE

### CONTACT

Rick Maloney  
Market Development Services Division  
Oklahoma Department of Agriculture  
2800 North Lincoln Boulevard  
Oklahoma City, OK 73105-4298  
Phone: (405) 521-3864

## OKLAHOMA STATE UNIVERSITY

### PROGRAM DESCRIPTION

Focused research, educational and demonstration programs are conducted in Oklahoma to assist in the following areas: watermelon, peach, pecan and vegetable production for small farm enterprises. The Food and Agricultural Product Center works with small to mid-sized food and fiber value-added companies. It provides business development, pilot production, and marketing analysis.

Our Small Farm Program provides farm families with the information and skills necessary to make sound financial management and planning decisions. This program has directed efforts at beginning farmers as well as with established operations.

Animal waste management programs have been provided to help small producers continue to evolve to a sustainable production system.



**CONTACT**

Ross O. Love  
Oklahoma State University  
245 Agricultural Hall  
Stillwater, OK 74078-6023  
Phone: (405) 744-6550  
Fax: (405) 744-5339  
E-mail: rlove@okstate.edu

**THE MUSHROOM  
GROWERS' NEWSLETTER****PUBLICATIONS**

*Mushroom Growers' Newsletter; fact sheets; wide array of statistics on the worldwide mushroom industry*

**CONTACT**

Jerry Haugen  
The Mushroom Growers' Newsletter  
P.O. Box 5065  
Klamath Falls, OR 97601  
Phone: (503) 883-3719  
Fax: (503) 883-3272  
E-mail: MycoWorld@aol.com

**OREGON DEPARTMENT  
OF AGRICULTURE****CONTACT**

Jeff Jones  
Agricultural Development and  
Marketing Division,  
Oregon Department of Agriculture,  
121 SW Salmon Street, Suite 240,  
Portland, OR 97204-2987  
Phone: (503) 985-4551

## **OREGON STATE UNIVERSITY**

### **PROGRAM DESCRIPTION**

The Extension Service continues to be a resource for established and new small acreage owners. Small farmers constitute a very large audience and, therefore, dictate creating efficient mass marketing approaches. Now, as during the past, small farmers participate in Extension tours, workshops, seminars and more.

The Small Farm Working group and the Small Farm agents have several projects in development at this time which will enhance small farm access to information. These projects include: Oregon Small Farm Online, Oregon Small Farm Resource Handbook, and Small Farm Workshops.

### **CONTACTS**

Bill Braunworth  
Oregon State University  
138 Strand Ag. Hall  
College of Ag. Sciences  
Corvallis, OR 97331-0817  
Phone: (541) 737-1317  
Fax: (541) 737-3178  
E-mail: braunwob@ccmail.orst.edu

Garry Stephenson  
Benton County OSU Extension Service  
1849 NW 9th Street  
Corvallis, OR 97330-2144  
Phone: (541) 757-6750  
Fax: (541) 754-1603  
E-mail: garry.stephenson@orst.edu

### **PUBLICATIONS**

*Cranberry Production in the Pacific Northwest (PNW247, \$7.50); Growing Prunes (EC773, \$1.50); Growing Hazelnuts in Oregon (EC1219, \$1.00); Planning a Home or Farm Vegetable*

*Garden (EC871, \$0.75); Farmer-to-Consumer Marketing series (series of 6, \$0.50 each); Glossary of Woodland Words (EC1155, \$1.50); Farm Planning Notebook; "How To" Series: Find a Good Farm, What You Can Raise, Tractors and Machinery, Taxes and Bookkeeping.*

#### **CONTACT**

Publication Orders  
Extension & Station Communications  
Oregon State University  
422 Kerr Administration  
Corvallis, OR 97331-2119

### **SMALL FARMERS JOURNAL**

#### **PUBLICATION**

*Alternatives for the small farm such as open pollinated corn, small livestock, crops such as luffa gourds, and amaranth. Subscription: \$17.00/year.*

#### **CONTACT**

Small Farmers Journal  
P. O. Box 2805  
Eugene, OR 97402

### **THE BIODYNAMIC FARMING AND GARDENING ASSOCIATION**

Has a lot of information about ecological small acreage management.

#### **CONTACT**

P. O. Box 550  
Kimberton, PA 19442  
Phone: (610) 935-7797  
Fax: (610) 983-3196  
Toll free: 1-800-516-7797  
Website: <http://www.biodynamics.com>

### **THE HERB GROWING AND MARKETING NETWORK**

#### **PUBLICATION**

*The Herbal Connection-- a bimonthly newsletter includes sections on tools, new materials, packaging supplies, etc.*

#### **CONTACT**

P. O. Box 245  
Silver Spring,  
PA 17575  
Phone: (717) 393-3295

## **PENNSYLVANIA FARM LINK**

### **PROGRAM DESCRIPTION**

Farm Link is a non-profit organization which has been created to provide more farming opportunities by becoming a vehicle for farmer career development. This linking program provides a centralized database, with individual consultation, resource information, and follow-up to facilitate farm transfers to the next generation.

Many young people are unable to amass the initial capital required to acquire a farm business outright. Pennsylvania Farm Link is addressing this problem on four levels. These levels are: linking retirement and farm exit approaches with farm entry strategies; developing an improved educational system for farmer career development; protecting prime agricultural soils and keeping them in production; addressing existing gaps in access to credit and other financing issues for beginning farmers.

### **CONTACT**

Marion Bowlan  
Pennsylvania Farm Link  
Point Shopping Center, Suite 205  
I-83 and Union Deposit Road  
Harrisburg, PA 17111  
Phone: (717) 558-7726  
Fax: (717) 561-7211

## **THE NEW FARM PUBLICATION**

*Published seven times a year and it is dedicated to putting people, profit and biological performance back into farming by giving farmers the information they need to take charge of their farms and their futures. The editors highlight successful efforts to build healthy soil, sustainable family farms, and vital communities based on natural diversity, on-farm resources, and regenerative methods. The magazine helps New Farm readers strive for optimal, integrated management of crops, forages, cover crops, nutrient cycling, biological pest control, value-added marketing, controlled grazing, and on-farm diversification.*

### **CONTACT**

The New Farm  
222 Main Street  
Emmaus, PA 18098  
Phone: (215) 967-8405

## **PENNSYLVANIA ASSOCIATION FOR SUSTAINABLE AGRICULTURE (PASA)**

### **PROGRAM DESCRIPTION**

PASA is a coalition of farmers, consumers, industries, and educators working toward the development of sustainable food and farming systems in Pennsylvania. Programs include education and outreach about sustainable organic agriculture; on-farm demonstrations and field days; farmer-to-farmer networks for information sharing; encouragement of innovative marketing strategies; and legislative networking for farmer-friendly regulations.

## **PUBLICATIONS**

Publishes a quarterly newsletter, PASA Passages, and holds a top-notch, annual conference.

## **CONTACT**

PASA  
P.O. Box 316  
Millheim, PA 16854  
Phone: (814) 349-9856

## **PENNSYLVANIA DEPARTMENT OF AGRICULTURE**

## **CONTACT**

Ana Maria Distefano  
Bureau of Market Development  
Pennsylvania Department of Agriculture  
2301 North Cameron Street  
Harrisburg, PA 17110  
Phone: (717) 787-4737

## **PENNSYLVANIA FARMERS UNION**

## **CONTACT**

Robert Junk  
Point shop Ctr., #205  
Harrisburg, PA 17111  
Phone: (717) 561-7200

## **PENNSYLVANIA STATE UNIVERSITY**

## **PROGRAM DESCRIPTION**

Small-scale and part-time farmers need specifically designed materials and programs. Also, farmers who have off-farm employment need to have farm-related meetings scheduled at night and during weekends.

County Extension agents are faced with numerous requests on topics in agricultural marketing and production practices.

## **CONTACTS**

George Greaser  
Pennsylvania State University  
214 Armsby Bldg  
University Park, PA 16802  
Phone: (814) 863-8639  
Fax: (814) 865-3746  
E-mail: ggreaser@psupen.psu.edu

Jayson Harper  
Pennsylvania State University  
214 Armsby Bldg.  
University Park, PA 16802  
Phone: (814) 863-8638  
Fax: (814) 865-3746  
E-mail: jharper@psupen.psu.edu

## **PUBLICATIONS**

*Emu Production, Ostrich Production, Dairy Goat Production, Enterprise Budget Analysis, Fruit and Vegetable Marketing for Small-Scale and Part-time Farmers, Earthworm Production, Swine Production, Bison Production, Rabbit Production, Sweet Corn Production, Broccoli Production, Irrigation for Fruit and Vegetable Production, Financing Small-Scale and Part-time Farms, Strawberry Production, Cantaloupe Production, Bell Pepper Production, Pumpkin Production, Asparagus Production, Cucumber Production.*

## **CONTACT**

Publications Distribution Center  
The Pennsylvania State University  
112 Agricultural Administration Bldg.  
University Park, PA 16802-2602  
Phone: (814) 865-6713  
Fax: (814) 863-5530

Website:  
<http://AGALTERNATIVES.CAS.PSU.EDU>  
<http://SUSAG.CAS.PSU.EDU>

## **RODALE INSTITUTE**

### **PROGRAM DESCRIPTION**

The Experimental Farm is devoted to research, education and certified organic production projects, such as the small-scale demonstration garden and state-of-the-art research trials, both of which use a variety of crops.

The Rodale Institute Experimental Farm stresses five research initiatives:  
soil health, food quality, food systems education, composting and community development.

We have activities in the Events and Education Department which are integral part of Rodale Institute Experimental farm. The activities are:

- Guided and self-guided tours
- Educational field trips and exhibits
- Seminars and workshops
- GardenFest!
- Root'n Toot'n Spook'n

### **CONTACT**

Rodale Institute  
611 Siegfriedale Road  
Kutztown, PA 19530  
Phone:  
Experimental Farm: (610) 683-1400  
Bookstore: (610) 683-6009  
Fax: (610) 683-8548

**PUERTO RICO  
DEPARTMENT OF  
AGRICULTURE**

**CONTACT**

Sheila Borges  
Marketing Program  
Agricultural Services Administration  
Puerto Rico Department of Agriculture  
Apartado 9200  
Santurce, PR 00908-1163  
Phone: (787) 722-0871

**UNIVERSITY OF PUERTO  
-MAYAGUEZ CAMPUS**

**PROGRAM DESCRIPTION**

Extension gives assist farmers through methods such as training, meetings, field demonstrations, conferences, farm visits and short courses.

We provide training on coffee, fruits, starchy crops, and aquaculture production. Guidelines are developed for practices suitable for each crop. We provide information on marketing strategies, and risk management. We also establish demonstration farms in sustainable agriculture.

**CONTACT**

Rafael Olmeda  
University of Puerto Rico  
College Station, P. O. Box 5000  
Mayaguez, PR 00681-9031  
Phone: (787) 265-2415  
Fax: (787) 265-4i30  
E-mail: R\_olmeda@Seam.UPR.clu.edu

**NORTHEAST ORGANIC  
FARMING ASSOCIATION OF  
RHODE ISLAND**

**PROGRAM DESCRIPTION**

NOFA-RI is an organization of consumers, gardeners, farmers and environmentalists working to promote organic farming practices and to support all efforts for a healthier, sustainable agriculture system in the state of Rhode Island.

**PUBLICATIONS**

*Videos; proceedings of the Northeast Farmer-To-Farmer Information Exchange; The Natural Farmer - quarterly newsletter*

**CONTACT**

Michael Hutchison  
Northeast Organic Farming Association  
of Rhode Island, P.O. Box 83  
Peacedale, RI 02883  
Phone: (401) 295-1030

**RHODE ISLAND  
DEPARTMENT OF  
ENVIRONMENTAL  
MANAGEMENT**

**CONTACT**

Stephen M. Volpe  
Agriculture and Marketing Division  
Rhode Island Department of Environ-  
mental Management  
83 Park Street,  
Providence, RI 02903  
Phone: (401) 277-2771

## UNIVERSITY OF RHODE ISLAND

### PROGRAM DESCRIPTION

Two crops where small farms dominate in our State are Christmas Trees and field grown cut flowers. We have also been nurturing the beginnings of a cut flower industry in Rhode Island. The high value of this crop combined with the potential market and reduced acreage needed for a decent income make this crop very promising for the small farmer.

We have in Rhode Island, two active centers involved in horticulture. They are the Cooperative Extension Education Center whose focus is home horticulture and the Rhode Island Center for Commercial Agriculture.

### PUBLICATIONS

*Herbs and Sprouts (P103, \$3.00); Small Fruits (P107, \$40.00); Vegetables (P110, \$7.50); Food Preservation (P112, \$5.00); Highbush Blueberry Culture (P200, \$3.00); Managing Small Woodlands for Wildlife (P208, \$4.50); Horse-Keeping on Small Acreage: Protecting Groundwater and Surface Water (P322, \$1.00).*

### CONTACT

David Caruso  
134 Woodward Hall  
University of Rhode Island  
Kingston, RI 02881  
Phone: (401) 874-22599  
Fax: (401) 792-4017  
E-mail: caruso@uriacc.uri.edu

## CLEMSON UNIVERSITY

### PROGRAM DESCRIPTION

Clemson University operates numerous programs aimed at small farmers. The majority of these are conducted through individual county agent offices. Examples of these programs include a major thrust on meat goat production and marketing. Vegetable production has been in the spotlight in South Carolina. With vegetables, small farmers have been taught everything from production practices, handling, packaging, to marketing.

In addition to individual programs that are commodity oriented, the Edisto Research and Education Center (one of five outlying centers within the State) conducts a one day event aimed at providing agricultural experience to farmers.

### CONTACT

Steve Meadows  
Clemson University  
Edisto Research & Education Ctr.  
Blackville, SC 29817  
Phone: (803) 284-3343  
Fax: (803) 284-3684  
E-mail: smeadows@clemson.edu

### PUBLICATIONS

*South Carolina Farm Record Book (WQL15); Meat Goat Production and Marketing Handbook (EC683, \$10.00);*



*Baby Pig Management Practices (LL24); Feeding Poultry Litter to Beef (LL52); Small Barns for South Carolina Dairies (SDEL68); The Use of Microcomputers on Dairy Farms (SDEL79); Agriculture Chemicals Handbook (EC670, \$25.00); Growing Watermelons in South Carolina (EB121, \$3.00); Home Vegetable Gardening (EC570, \$2.00); Direct Marketing South Carolina Farm Products (EC638, \$3.00); Small Flock Manual (EB142, \$2.50); Marketing Timber (INFOLF21); Selecting Fresh Fruits and Vegetables (ENP313); Financial Planning - Getting Out of Debt - A Self-Help Guide (HML682); Economics of Size in South Carolina Vegetable Production and Packing (SB667).*

#### **CONTACT**

Clemson University  
Cooperative Extension Service  
Bulletin Room, Room 82  
Poole Agricultural Center  
Clemson, SC 29634-0311

### **PENN CENTER**

#### **PROGRAM DESCRIPTION**

Penn center has been providing services to small farmers since the early 1900's. The center's Land Use and Environmental Education Program established to help preserve the Sea Island's native communities and fragile environment, furthered the work of the organization by assisting farmers in a range of areas which include: 1) marketing of agricultural products; 2) Assisting with applications for tax exemptions and property assessments; 3) fertilizer and seed purchasing.

We assist in coordinating the Beaufort's farmer's market which has had the best redemption rate in the state for the past

three years. We provide assistance in program delivery and services, especially in the field of alternative enterprises while continuing to educate the community about the importance of the small family farm and sustainability.

#### **CONTACT**

Joseph McDomick  
Penn Center, INC  
Land Use & Environmental Education  
Program, P.O. Box 126  
St. Helena Island, SC 29920  
Phone: (803) 838-2432  
Fax: (803) 838-8545

### **RURAL ADVANCEMENT FUND**

#### **PROGRAM DESCRIPTION**

The Rural Advancement Fund has assisted small farmers and rural organizations for more than 50 years. We are currently helping farmers' organizations and individual farming operations in North and South Carolina in crop selection, farm management and marketing. Through one-on-one sessions and workshops, the fund has provided technical assistance and training in farm planning, cash flow analysis, loan packaging, crop diversification and marketing.

#### **CONTACT**

Georgia Good  
490 Rodney Road  
Orangeburg, SC 29115  
Phone: (803) 536-6142

## **SEEDS OF HOPE**

### **CONTACT**

Donna H. Bryan  
P.O. Box 11349  
Columbia, SC 29211  
Phone: (803) 771-8085  
Fax: (803) 799-5536

## **SOUTH CAROLINA DEPARTMENT OF AGRICULTURE**

### **CONTACT**

Wayne Mack  
Marketing and Promotion Division  
South Carolina Department of Agriculture  
Wade Hampton Bldg, P. O. Box 11280  
Columbia, SC 29211-11280  
Phone: (803) 734-2505

## **SOUTH CAROLINA STATE UNIVERSITY**

### **PROGRAM DESCRIPTION**

South Carolina State University is committed to improving the quality of life for limited resource families of rural South Carolina. The programs and activities provided by our research and extension programs including the Small Farmer Outreach Training and Technical Assistance Project address the concerns and issues that impact upon the livelihood of the small farm family. Our programs strive to raise the awareness level of the limited resource community through education and training.

The Small Farmer Outreach Training and Technical Assistance Project provides farmers assistance in adopting best management practices in the areas of production and marketing; record

keeping skills and guidance with farm decisions; introduces farmers to alternative agricultural enterprises and sustainable agricultural practices; assists young farmers in obtaining loans; provides education and training in the establishment of cooperatives and farmers markets; offers training to improve small farm management; provides risk management assistance for small farmers; assists with enhancing the production of vegetables, row crops; cooperates with other agencies and community groups to strengthen community economic development and offers training towards the establishment of meat goat, pastured poultry and beef cattle improvement initiatives.

### **CONTACTS**

Oscar Butler, Jr.  
1890 Research and Extension  
South Carolina State University  
P. O. Box 8103  
Orangeburg, SC 29117  
Phone: (803) 536-8229  
Fax: (803) 536-7102  
E-mail: zs\_opbutler@scsu.edu

Margaret Johnson  
1890 Research and Extension  
South Carolina State University  
P. O. Box 7336  
Orangeburg, SC 29117  
Phone: (803) 536-8460  
Fax: (803) 536-7102  
E-mail: mjohnson@scsu.edu

## **SISSETON WAHPETON COMMUNITY COLLEGE**

### **CONTACT**

John Christopherson  
Sisseton Wahpeton Community College  
P. O. Box 689  
Sisseton, SD 57252  
Phone: (605) 698-4025  
Fax: (605) 698-3132

## **SOUTH DAKOTA DEPARTMENT OF AGRICULTURE**

### **CONTACT**

Jon Farris  
Marketing Program  
South Dakota Department of Agriculture  
523 East Capitol  
Pierre, SD 57501-3185  
Phone: (605) 773-3375

## **SOUTH DAKOTA STATE UNIVERSITY**

### **PROGRAM DESCRIPTION**

South Dakota Cooperative Extension Service has an outstanding record for being in contact at the grass roots level and providing educational programs that address their problems and needs. We offer programs that are focused on crops and livestock production, farm management, marketing, and farmstead planning.

### **PUBLICATIONS**

*FFARMS Record Book; Computer Input Sheets; Livestock Budgets; Crop Budgets; and Machine Costs.*

## **CHEYENNE RIVER COMMUNITY COLLEGE**

### **CONTACT**

Jim Garrett  
Cheyenne River Community College  
P. O. Box 220  
Eagle Butte, SD 57625  
Phone: (605) 964-8635  
Fax: (605) 964-1144  
E-mail: sdicegb@rapidnet.com

## **OGLALA LAKOTA COLLEGE**

### **CONTACT**

Leslie Henry  
Oglala Lakota College  
P. O. Box 490  
Kyle, SD 57752  
Phone: (605) 455-2321  
Fax: (605) 455-2787

## **SINTE GLESKA UNIVERSITY**

### **CONTACT**

Van Whiting  
Sinte Gleska University  
P. O. Box 490  
Rosebud, SD 57570  
Phone: (605) 747-2263  
Fax: (605) 747-2098

**CONTACT**

Larry Tidemann  
South Dakota State University  
Cooperative Extension Service  
Ag. Hall 152, Box 2207D  
Brookings, SD 57007  
Phone: (605) 688-4147  
Fax: (605) 688-6733  
E-mail: tidemanl@mg.sdstate.edu

**APPALACHIAN COMMUNITY  
FUND (ACF)****PROGRAM DESCRIPTION**

The Appalachian Community Fund was formed in 1986 as a partnership of community activists and donors, supports progressive social change in the central Appalachian states, where recent economic trends and the recession have brought new levels of poverty. ACF works to build a new source of capital for rural community-based groups and to leverage money and resources to the region.

**CONTACT**

Kathy Skaggs  
517 Union Ave., #206  
Knoxville, TN 37902  
Phone: (423) 523-5783  
Fax: (423) 523-1896

## **HIGHLANDER RESEARCH & EDUCATION CENTER**

### **PROGRAM DESCRIPTION**

The Highlander Research and Education Center, located on a 105-acre farm in east Tennessee, is a private, non-profit organization that has carried out a unique program of adult education and leadership training among communities in Appalachia and the South for almost 60 years. Highlander has always been committed to assuring that its services reach areas overlooked by more mainstream programs. The current program global education links the experiences of U.S. grassroots communities and other countries through international exchanges and workshops.

### **CONTACT**

Jim Sessions  
1959 Highlander Way  
New Market, TN 37820  
Phone: (423) 933-3443  
Fax: (423) 933-3424  
E-mail: hrec@ipg.apc.org

## **STEPPING STONE ASSOCIATION**

### **CONTACT**

Allen Cherry  
810 Cravens Road  
Savannah, TN 38372  
Phone: (901) 925-8822

## **TENNESSEE ALTERNATIVE GROWERS ASSOCIATION (TAGA)**

### **PROGRAM DESCRIPTION**

Most TAGA members garden entirely organically, producing vegetables for home use. Many also have herbs, flowers and fruit trees. Some members make part, or all, of their income from agriculture, including sale from plants, vegetables, fruits and pick-your-own. Several are interested in permaculture, some in biodynamics.

### **CONTACT**

Donna Hudson  
Tennessee Alternative Growers Assoc.  
P.O. Box 1298  
Cookeville, TN 38503  
Phone: (615) 526-7344

## **TENNESSEE DEPARTMENT OF AGRICULTURE**

### **CONTACT**

Joe Gaines  
Marketing Division  
Tennessee Department of Agriculture  
Box 40627, Melrose Station  
Nashville, TN 37024  
Phone: (615) 360-0103

## **TENNESSEE LAND STEWARDSHIP ASSOCIATION**

### **PROGRAM DESCRIPTION**

TLSA's purpose is to research, test and demonstrate organic methods that are economically viable and environmentally sustainable. This information is shared with anyone who wants to make a good living, while eliminating or reducing their use of synthetic chemicals. This should enhance the life of the farm, the farmer and the environment. An important responsibility of TLSA is to inspect and certify organic farmers in Tennessee and any adjoining states, if needed. The TLSA avoids being a trade or marketing association.

### **CONTACT**

Vicky Karhu  
Tennessee Land Stewardship Assoc.  
P.O. Box 4387  
Chattanooga, TN 37405

## **TENNESSEE STATE UNIVERSITY/ UNIVERSITY OF TENNESSEE**

### **PROGRAM DESCRIPTION**

Tennessee's MANAGE program is designed to teach farm families to carefully evaluate their individual situation and assist them in improving their quality of life. County Extension agents and area specialists have provide intensive farm and financial planning assistance to farm families.

All families interested in assessing their management strategies and alternatives can benefit from participating in the intensive portion of the MANAGE program.

To assist small farmers in gaining the latest production information, some demonstration plots have been established.

### **CONTACTS**

Alvin Wade  
Tennessee State University  
3500 John A. Merritt Boulevard  
Nashville, TN 37209-1562  
Phone: (615) 963-5533  
Fax: (615) 320-3490  
E-mail: awade@picard.tnstate.edu

Roy Bullock  
5201 Marchant Drive  
Nashville, TN 37211  
Phone: (615) 832-6802  
Fax: (615) 832-0043  
E-mail: pestlab@cru.gw.utk.edu

Ray Humberd  
University of Tennessee, P.O. Box 1071  
Knoxville, TN 37901-1071  
Phone: (615) 974-7112  
Fax: (615) 974-1068  
E-mail: rhumberd@utk.edu

### **PUBLICATIONS**

*Establishing and Operating a Farmer's Market (PB847); Farm Machinery Custom Rates (PB1085); Farm Markets for Fruits, Vegetables and Specialty Items (PB1097); Alternative Enterprises for Your Farm (PB1334); Establishing and Using a Farm Financial Record-Keeping System (PB1540); Identification of Farm Machinery and Equipment (SP329-D); Matching Farm Machine Capacity and*

*Power to Fit Farm Needs (PB773); Home Poultry Flock (PB752); Blueberries in Tennessee (PB602); Growing Vegetables in Home Gardens (PB901); Growing Small Fruits in Home Gardens (PB902); Tennessee Watermelon Production (PB1289); Organic Gardening and Pest Control (PB1391); Planting Blackberries and Raspberries in Home Gardens (SP282);*

### **CONTACT**

Director of Services  
Institute of Agriculture  
University of Tennessee  
P. O. Box 1071  
Knoxville, TN 37901-1071

## **GREAT PLAINS COMPOSTERS ASSOCIATION (GPCA)**

### **PROGRAM DESCRIPTION**

We are an association working to promote the production of fully processed, high quality compost enriched with a variety of microbial life and elements that are so essential for the preservation of the soils on the Plains.

### **CONTACT**

Bob Birkenfeld  
Great Plains Composters Association  
HCR 3 Box 34  
Tulia, TX 79088  
Fax: (806) 627-4276

## **PRAIRIE VIEW A&M UNIVERSITY**

### **PROGRAM DESCRIPTION**

Specific production practices used in our program include improvements in herd health management, forage quality, financial management, and fundamental record keeping. We work with small farmers through a sequential process of education which includes hands-on experiential and participative steps in evaluating current production practices, and adopting low input step-wise improvements in utilizing present resources to greater efficiency.

### **CONTACT**

Nathaniel Keys  
Prairie View A&M University  
P. O. Box 3059  
Prairie View, TX 77446-2867  
Phone: (409) 857-2237  
Fax: (409) 857-2637  
E-mail: n-keys@tamu.edu

## **TEXAS DEPARTMENT OF AGRICULTURE**

### **CONTACT**

Matt Brockman  
Marketing & Agribusiness Development  
Texas Department of Agriculture  
P. O. Box 12847, Capitol Station  
Austin, TX 78711  
Phone: (512) 475-7420  
Fax: (512) 463-7843



## **SIN FRONTERAS ORGANIZING PROJECT**

### **PROGRAM DESCRIPTION**

Sin Fronteras was founded in 1983 by farmworkers and activists to fight injustice and inequalities faced by agriculture laborers in west Texas and southern New Mexico. Sin Fronteras is directed for and by farmworkers, and promotes the advancement of the Border of Agricultural Workers Union to support.

### **CONTACT**

Carlos Marentes  
201 E. 9<sup>th</sup> Avenue  
El Paso, TX 79901  
Phone: (915) 532-0921  
Fax: (915) 532-4822  
E-mail: [sinfront@cibola.net](mailto:sinfront@cibola.net)  
Website: [www2.cibola.net/~sinfront](http://www2.cibola.net/~sinfront)

## **TEXAS A&M UNIVERSITY**

### **PROGRAM DESCRIPTION**

Our farm business management programs stress fundamental concepts that apply to farming. Production and financial performance analysis are taught to small farm managers to enhance their analytical skills to more fully utilize available information. Our Extension agents and Farm Management specialists assist producers with keeping production data and financial transactions.

Anyone interested in programs available for small farmers and ranchers should contact any of the local county Extension offices. Their phone numbers are listed in the blue pages of your phone book under county/government offices.

**CONTACT**

Greg Clary  
 Texas Ag Extension Service  
 P. O. Box 38  
 Overton, TX 75684  
 Phone: (903) 834-6191  
 Fax: (903) 834-7140  
 E-mail: g-clary@tamu.edu

Roland D. Smith  
 Texas A&M University  
 Texas Agricultural Extension Service  
 College Station, TX 77843-2124  
 Phone: (409) 845-1751  
 Fax: (409) 845-3140  
 E-mail: rdsmith@tamu.edu

## **TEXAS SUSTAINABLE AGRICULTURE WORKING GROUP**

**PUBLICATIONS**

*Quarterly newsletter; Guidebook to  
 Sustainable Agriculture in Texas;  
 Farmers' Market Workbook*

**CONTACT**

Greta A. Watson  
 Texas Sustainable Agriculture Working  
 Group, 1715 East 6<sup>th</sup> Street, Suite 200  
 Austin, TX 78702  
 Phone: (512) 472-2073  
 Fax: (512) 472-2075  
 E-mail: HN2953@handsnet.org

## **UTAH DEPARTMENT OF AGRICULTURE**

**CONTACT**

Randy Parker  
 Marketing and Enhancement Division  
 Utah Department of Agriculture  
 350 North Redwood Road  
 Salt Lake City, UT 84114-6500  
 Phone: (801) 538-7100  
 Fax: (801) 538-7126

## **UTAH STATE UNIVERSITY**

**PROGRAM DESCRIPTION**

There are a wide range of activities conducted by Utah Cooperative Extension Service (CES) that benefit the small farmer. Some of these activities include the following:

Fruit and Vegetable Production  
 Greenhouse and Nursery  
 Production  
 Master Gardener and Home  
 Garden Programs  
 Exotic Animal and Plant Programs  
 (Ostrich, Emu, Fish, Herbs)  
 Poultry, Dairy, and Livestock  
 Programs  
 Value Added Programs for Farm  
 and Garden Products  
 Farm Economics and Marketing

**CONTACT**

Dan Drost  
Department of Plants, Soils, and  
Biometeorology, Utah State University  
Logan, UT 84322-4820  
Phone: (801) 797-2258  
Fax: (801) 797-3376  
E-mail: dand@ext.usu.edu

**WESTERN REGION  
SUSTAINABLE  
AGRICULTURE  
RESEARCH AND  
EDUCATION PROGRAM**

**CONTACT**

Phil Rasmussen  
Utah State University, ASTE Building,  
UMC 23101500 North 800 East  
Logan, UT 84322-2300  
Phone: (801) 797-2257  
Fax: (801) 797-4002  
E-mail: soilcomp@ccd.usu.edu

**CENTER FOR RURAL  
STUDIES**

**CONTACT**

Fred Schmidt  
207 Morrill Hall  
UVM, Burlington, VT 05405  
Phone: (802) 656-3021  
Fax: (802) 656-0776  
E-mail: fschmidt@zoo.uvm.edu

**CREATURE'S CORNER  
NEWS**

**PUBLICATION**

A broad base of information for guinea pigs, goats, cows, llama, fish, and a whole lot more. This publication has the support of Universities and Extension Services throughout the United States.  
Sample issues \$1.75; subscriptions \$15.00 per year.

**CONTACT**

CCN  
P. O. Box 476  
Pownal, Vermont 05261-0476  
Phone & Fax: (802) 823-5384  
E-mail: lucyccn@scover.net

**FARM AND WILDERNESS  
FOUNDATION, INC.**

**CONTACT**

Camilla Roberts  
HCR 70, Box 27  
Plymouth, VT 05056  
Phone: (802) 422-3761

**GOOD EARTH  
PUBLICATIONS**

**PUBLICATIONS**

*The Can, Freezing, Caring and Smoking of Meat, Fish and Game, by Wilbur Easman, Jr. 202pp., Cost: \$9.95*  
*A 40-page catalog featuring more than 250 titles on a wide range of topics*

**CONTACT**

Andy Lee  
 Good Earth Publications  
 P.O. Box 898  
 Shelburne, VT 05482  
 Fax: (802) 425-4494  
 E-mail: goodearth@igc.apc.org

**INTERVALE FOUNDATION****CONTACT**

Daphne Makinson  
 128 Intervale Road  
 Burlington, VT 05401  
 Phone: (802) 660-3508  
 Fax: (802) 660-3501  
 E-mail: icp@gardeners.com

**MARKHAM CENTER****PROGRAM DESCRIPTION**

*The Markham Center is a non-profit organization established in 1965 to carry out educational research and programs and collect funds for scholarships. The center now works on the application of telecommunications for rural communities and establishes skill centers in rural communities on telecommunication lineups.*

**CONTACT**

John Bloch  
 6 Winter St.  
 Montpelier, VT 05602  
 Phone: (802) 229-4734  
 E-mail: Blochvt@aol.com

**NORTHEAST REGION  
 SUSTAINABLE  
 AGRICULTURE RESEARCH  
 AND EDUCATION (SARE)  
 PROGRAM**
**PROGRAM DESCRIPTION**

Provides grants to support research and education projects that further the goals of sustainable agriculture as defined in the 1990 Farm Bill: protecting the environment, the financial security of farm families and the quality of life in rural communities. The Northeast Region publishes a newsletter, and distributes publications and videos.

**CONTACT**

Fred Magdoff  
 Hills Building  
 University of Vermont  
 Burlington, VT 05405-0082  
 Phone: (802) 656-0471  
 Fax: (802) 656-4656  
 E-mail: fmagdoff@moose.uvm.edu

**ORGANIC FARMER****PUBLICATION**

*Published four times a year by the Rural Education Action Project, and is organized around farm and food issues. It is dedicated to building communication and encouraging dialogue among people involved in organic and sustainable agriculture; to educating and mobilizing support for progressive farm and food policies; and to fostering a healthy, life-affirming agriculture.*

**CONTACT**

Organic Farmer  
15 Barre Street  
Montpelier, VT 05602  
Phone: (802) 223-7222

**UNIVERSITY OF VERMONT**

There are approximately 5,000 farms in the State of Vermont (of which approximately 2,000 are traditional cow dairy operations). Of this number, 75-80% would qualify as "small farms" under some definition. Most of our small farms are family owned and operated. A number of specialists and agencies collaborate in delivering programs and services to small farmers in Vermont.

Available programs include the following:

Women's Ag Network  
Borrower Education  
Pasture Management  
Holistic Resource Management  
Is Expansion for You?  
Income Opportunities

**CONTACT**

Mary Peabody  
University of Vermont  
590 Main Street  
Burlington, VT 05405-0059  
Phone: (802) 656-3276  
Fax: (802) 656-8874  
E-mail: mpeabody@clover.uvm.edu

**PUBLICATIONS**

*Raising Livestock on Small Farms (\$0.50, F2224); Dairy Goat for Home Milk Production (\$0.25, L538); Raising a Small Flock of Sheep (\$0.50, F2222); Raising Pigs for Home Use (\$0.25, BR1272); Credit for Farm Women (0.25, FS134); Growing Strawberries in the Home Garden(\$0.50,BR1252); Home Vegetable*

*Garden (\$1.50, CIR138); Herbs(GL18);  
Organic Gardening Basics (GL01);  
Enhancing the Quality of Life (MP114).*

**CONTACT**

CTR/Publications  
Ag. Engineering Bldg., UVM  
Burlington, VT 05405-0004  
Phone: (802) 656-0301  
Website: <http://ctr.uvm.edu/ctr/pubs/>

**VERMONT DEPARTMENT  
OF AGRICULTURE**

**CONTACT**

Roger Clapp  
Agricultural Development Division  
Vermont Department of Agriculture,  
Food and Markets, 116 State Street,  
Drawer 20  
Montpelier, VT 05620-2901  
Phone: (802) 832-2430

**DAIRY MEN'S  
ASSOCIATION**

**CONTACT**

David Schuster  
4-G Sion Farm  
Christiansted, St. Croix, VI 00841  
Phone: (340) 778-5050  
Fax: (340) 778-5060

## **ST CROIX FARMERS IN ACTION**

### **CONTACT**

Percival Edwards  
P. O. Box 69, Kingshill  
St. Croix, VI 00851  
Phone: (340) 778-2277

## **ST THOMAS LIVESTOCK ASSOCIATIONS**

### **CONTACT**

Shelia Shulterbrandt  
P. O. Box 982  
St. Thomas, VI 00804  
Phone: (340) 777-8160

## **UNIVERSITY OF THE VIRGIN ISLANDS**

### **PROGRAM DESCRIPTION**

Agriculture in the Virgin Islands is typically very diversified with farms having a wide variety of fruits, vegetables and livestock.

At the University of the Virgin Islands, the Agriculture and Natural Resources' Program offers the small-scaled limited resource farmers training, technical assistance, ideas and advice through the following projects/activities:

- Sustainable Agriculture
- Water Quality
- Small Livestock Improvement
- Breeders Exchange
- Integrated Pest Management
- Pesticide Applicator Training
- Pasture Management

**CONTACT**

Clinton George  
University of the Virgin Islands  
Extension Agriculture  
and Natural Resources  
RR02, Box 10000, Kingshill  
St. Croix, VI 00850  
Phone: (340) 692-4071  
Fax: (340) 692-4085  
E-mail: cgeorge@uvi.edu

**V.I. SENEPOOL  
ASSOCIATION****CONTACT**

Hans Lawaetz  
P. O. Box 1576  
Fredericksted, St. Croix, VI 00841  
Phone: (340) 778-2229  
Fax: (340) 778-0270

**WE GROW FOOD INC.****CONTACT**

Elridge Thomas  
P. O. Box 4904  
St. Thomas, VI 00803  
Phone: (340) 776-5513

**AMERICAN FEDERATION OF  
STATE COUNTY AND  
MUNICIPAL EMPLOYEES****CONTACT**

Kim Wardensky  
1815 N. Ft. Myer Drive, Suite 100  
Rosslyn, VA 22209  
Phone: (703) 235-5512  
Fax: (703) 235-5532

**THE COMPOSTING  
COUNCIL****PUBLICATIONS**

*Field Guide to Compost Use (\$7/\$13);  
Farmer's Field Guide to Compost  
Production & Use (\$3/\$5); Glossary of  
Composting & Compost (\$5/\$10);  
Compost Facility Planning Guide  
(\$10/\$20); Directory of State Regulators  
(\$10/\$15); The Benefits of Including Paper  
in Composting; Backyard Composting Do's  
and Don'ts; 1993 North American  
Composters Directory (\$2/\$5); Winning the  
Organics Game: The Compost Marketer's  
Handbook.*

**CONTACT**

Lisa Preston  
The Composting Council  
114 South Pitt Street  
Alexandria, VA 22314-3112  
Phone: (703) 836-4606  
Fax: (703) 739-240  
E-mail: COMCOUNCIL@AOL.COM



## **NATIONAL BLACK FARMERS ASSOCIATION**

The National Black Farmers Association is a grassroots organization working for justice for black and other small farmers. This organization was formed in 1996 in Virginia to represent the nation's disappearing black and other small farmers.

Alliances are being formed with institutions, other organizations, legislators and businesses that want to help.

Some of our goals are:

- To put an end to the slide toward extinction of black-owned and other small farms in America.

- To stop foreclosures around the country

- To enhance the economic viability of black farmers and other small farmers nationwide

### **CONTACT**

John W. Boyd, Jr., President  
National Black Farmers Association, Inc.  
P. O. Box 508  
Heathsville, VA 22473  
Phone: (804) 580-9089  
Fax: (804) 580-2227  
E-mail: [struggle@crosslink.net](mailto:struggle@crosslink.net)

## **NATIONAL FFA ORGANIZATION**

### **CONTACT**

Bernie Staller  
5632 Mount Vernon Memorial Hwy.  
P.O. Box 15160  
Alexandria, VA 22309-0160  
Phone: (703) 360-3600

## **NATIONAL RURAL ELECTRIC COOPERATIVE ASSOCIATION (NRECA)**

### **PROGRAM DESCRIPTION**

NRECA is the national service organization that represents the nations' 1,000 consumer-owned electric cooperatives that provide electric service to 30 million people in 46 states. Since 1942, NRECA has been an advocate for consumer-owned cooperatives on energy and operational issues as well as rural community and economic development.

### **CONTACT**

Stephan Bell  
4301 Wilson Blvd.  
Arlington, VA 22203  
Phone: (703) 907-5819  
Website: [www.NRECA.org](http://www.NRECA.org)

## **RURAL COMMUNITY ASSISTANCE PROGRAM (RCAP)**

### **PROGRAM DESCRIPTION**

RCAP's mission is to empower and assist rural people to improve the quality of life in their communities. All of the rural communities RCAP works in are small; most have populations less than 1,500. Many are low income communities, minority communities and/or communities of rural elderly, children or isolated rural residents since 1969. RCAP has helped to develop rural water and wastewater services, housing and rural infrastructure. The RCAP network includes the RCAP national office, six regional RCAP's with multi-state service areas, and more than 150 field-based rural development specialists at the state and local levels in all 50 states, Puerto Rico and the Virgin Islands.

### **CONTACT**

Kathleen Stanley  
602 S. King St., #402  
Leesburg, VA 20175  
Phone: (703) 771-8636  
Fax: (703) 771-8753  
E-mail: [kscrap@aol.com](mailto:kscrap@aol.com)  
Website: [www.rcap.org](http://www.rcap.org)

## **RURAL VIRGINIA, INC.**

### **CONTACT**

Bertha Armstrong  
P.O. Box 105  
Richmond, VA 23218-0105  
Phone: (804) 295-3171  
Fax: (804) 296-0093

## **SOCIETY OF AMERICAN FLORISTS**

### **CONTACT**

Lin Schmale  
1601 Duke Street  
Alexandria, VA 22314  
Phone: (703) 836-8700

## **U. S. APPLE ASSOCIATION**

### **CONTACT**

Jim Cranney  
P.O. Box 1137  
McLean, VA 22101  
Phone: (703) 442-8850

## **VIRGINIA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES**

### **CONTACT**

Kent Lewis  
Marketing Division  
Virginia Department of Agriculture and  
Consumer Services,  
1100 Bank Street, #913  
Richmond, VA 23219  
Phone: (804) 371-6098

## **VIRGINIA POLYTECHNIC INSTITUTE AND STATE UNIVERSITY/ VIRGINIA STATE UNIVERSITY**

### **PROGRAM DESCRIPTION**

The Virginia Cooperative Extension Program, Virginia State University (VSU), and Virginia Polytechnic Institute & State University cooperating, provides educational opportunities to small and

part-time farmers.

Educational opportunities are provided in nontraditional enterprises, sustainable agriculture production systems and financial management that are applicable to the resources of a small or part-time farm unit.

Extension Specialists conduct annual conferences in Forest Stewardship, Ginseng, Hydroponics, Dried Flowers, and Aquaculture production with a total of five hundred plus participants.

Assistance is available for:

Completing application for farm ownership and operating loans  
Identifying inventory land to purchase  
Preparing farm and home plans  
Developing farm record system for individual farm operations  
Analyzing financial situation of farm businesses, and  
Evaluating existing and new alternative farm enterprises.

### **PUBLICATIONS**

*Cost and Return Budgets for Horticultural Crops; Shiitake Mushroom Production Basic Guidelines; Sweet Potato Production; Producing Domestic Rabbits; Feeder Pig Production for Virginia Farmers; Selected Production Cost Budgets for 19 Horticultural Crops in Northeast Virginia.*

### **CONTACTS**

Richard Booker  
Virginia State University  
P.O. Box 9081  
Petersburg, VA 23806  
Phone: (804) 524-5961  
Fax: (804) 524-5967

Mitchell Patterson  
Virginia State University  
P.O. Box 9081  
Petersburg, VA 23806  
Phone: (804) 524-5834  
Fax: (804) 524-5967  
E-mail: mpatterson@vtm1.cc.vt.edu

Steve Umberger  
Virginia Polytechnic Institute & State  
University, 106B Hutcheson Hall  
Blacksburg, VA 24061-0437  
Phone: (540) 231-6704  
Fax: (540) 231-7866  
E-mail: steve.umberger@vt.edu

## **AgAMERICA**

### **PROGRAM DESCRIPTION**

Minority loan participation program designed to assist small farmers, businesses and beginning farmers.

### **CONTACT**

Tillman Carr  
601 West First Avenue  
P. O. Box TAF-C5  
Spokane, WA 99220-4005  
Phone: (509) 838-9453  
Fax: (509) 838-9312

## **THE ORGANIC FARMERS' ASSOCIATIONS COUNCIL (OFAC)**

### **PROGRAM DESCRIPTION**

OFAC is a national network of organic farmers' associations. Its mission is to expand opportunities for organic farmers,

to build networks of support, and to help agriculture continue to develop with fidelity to the original spirit of the organic farming movement.

#### **CONTACT**

Blue Heron Farm  
1219 East Sauk Road  
Concrete, WA 98237  
Phone: (206) 853-8449

### **WASHINGTON ASSOCIATION OF MINORITY ENTREPRENEURS**

#### **CONTACT**

Luz Bazan Gutierrez  
P.O. Box 9492  
Yakima, WA 98909  
Phone: (509) 453-5133  
Fax: (509) 453-5165

### **WASHINGTON DEPARTMENT OF AGRICULTURE**

#### **CONTACT**

Meg VanSchoorl  
Marketing Division  
Washington Department of Agriculture  
P. O. Box 42560  
Olympia, WA 98504-2560  
Phone: (360) 902-1800

### **WASHINGTON STATE UNIVERSITY**

### **CENTER FOR SUSTAINING AGRICULTURE AND NATURAL RESOURCES**

#### **PROGRAM DESCRIPTION**

The Center for Sustaining Agriculture and Natural Resources provides a focal point for addressing issues, practices, and technologies relating to agriculture and natural resource viability.

The Center provides education on key and emerging issues through conferences, workshops, publications, a website, satellite broadcasts, field demonstrations, and answering direct questions.

Sustainability is meeting present needs and our programs are changing to increase attention to sustainability issues, and the Center is an important catalyst for that change.

#### **CONTACT**

Phillip E. Crawford  
Washington State University  
Center for Sustaining Agriculture and Natural Resources  
411 Hulbert Hall  
P. O. Box 646230  
Pullman, WA 99164-6230  
Phone: (509) 335-2885  
Fax: (509) 335-2926  
E-mail: [crawford@wsu.edu](mailto:crawford@wsu.edu)  
Home page: <http://csanr.wsu.edu>

#### **PUBLICATIONS**

Home page:  
<http://www.cahe.info.wsu.edu>

#### **CONTACT**

Bulletins Office  
Cooper Publications Building  
Washington State University  
Department C  
P.O. Box 645912  
Pullman, WA 99164-5912  
Phone: (509) 335-2857

## **WASHINGTON SUSTAINABLE FOOD AND FARMING NETWORK**

### **CONTACT**

John Fawcett-Long  
3040 Belvidere Avenue, S.W.  
Seattle, WA 98126-2223  
Phone: (206) 935-8738

## **WASHINGTON TILTH PRODUCERS**

### **PROGRAM DESCRIPTION**

Tilth producers foster and promote ecologically sound sustainable agriculture in the interest of environmental and human health, and social equity. It has informational networking through its regional chapters and committees. Tilth producers also provide a voice for Washington farmers and gardeners in the marketplace, legislature and with other organizations of similar vision.

### **PUBLICATIONS**

Washington Tilth Journal, quarterly publication, a directory of organic and sustainable producers and suppliers.

### **CONTACT**

Tilth Producers  
P. O. Box 85056  
Seattle, WA 98145  
Phone: 1-800-731-1143

## **WEST VIRGINIA DEPARTMENT OF AGRICULTURE**

**CONTACT**

Robert D. Williams  
Marketing and Development Division  
West Virginia Department of Agriculture  
1900 Kanawha Blvd East  
Charleston, WV 25305  
Phone: (304) 558-3550  
Fax: (304) 558-0451

**WEST VIRGINIA  
UNIVERSITY****PROGRAM DESCRIPTION**

Our Extension staff works with producers to enhance the farmers' knowledge in farm financial management and marketing ideas. Our program involves the following: workshops, seminars, newsletters, factsheets, resource manuals, farm field days and demonstrations, consultation and in-service training.

**CONTACT**

Tom McConnell  
West Virginia University  
2078 Ag. Sciences Bldg.  
Morgantown, WV 26506-6108  
Phone: (304) 293-5539  
Fax: (304) 293-6954  
E-mail: [tmcconne@wvu.edu](mailto:tmcconne@wvu.edu)

**PUBLICATIONS**

Bramble Production Guide, Facilities for Roadside Markets, Produce Handling for Direct Marketing, Farm Machinery Days for Small and Part-Time Farmers, Used Farm Equipment: Assessing Quality,

Safety, and Economics, Home Storage of Fruits and Vegetables, Home\*A\*Syst: An Environmental Risk-Assessment Guide for the Home, Tractors and Machinery - Profit or Loss? Getting Started in Aquaculture in West Virginia, Market Lamb Resource Handbook, Swine Production Manual, Vegetables and Fruits - Buying and Storing, Proceedings: West Virginia Direct Marketing Conference

**CONTACT**

WVU Extension Service  
Communications & Educational  
Technology, 810 Knapp Hall  
P. O. Box 6031  
Morgantown, WV 26506-6031  
Only free publications may be ordered by  
Fax: (304) 293-6611  
Internet: [www.wvu.edu/~exten](http://www.wvu.edu/~exten)

**AGRICULTURAL  
TECHNOLOGY AND  
FAMILY FARM INSTITUTE****PROGRAM DESCRIPTION**

ATFFI programs include extensive survey research of Wisconsin farmers; strategies to help farmers enter or exit the profession; impact of agricultural technologies; effects of trade liberalization; farm-family quality of life; agricultural change and urban development; farmers' attitudes on a variety of small and medium scale farm-related issues; and much more. Contact us for information and publication lists.

**CONTACT**

Michele Gale-Sinex

Agricultural Technology and Family  
Farm Institute University of Wisconsin  
1450 Linden Drive, Room 146  
Madison, WI 53706  
Phone: (608) 265-2908  
Fax: (608) 265-3020  
E-mail:  
gale-sinex@al.agecon.wisc.edu

### **CENTER FOR INTEGRATED AGRICULTURAL SYSTEMS (CIAS)**

#### **PROGRAM DESCRIPTION**

Since 1989, CIAS has worked to bring together university faculty, farmers, policy makers and others to study the relationships between farming practices, farm profitability, the environment and the rural economy. We build meaningful farmer and citizen involvement in University of Wisconsin research at program and research levels. We foster and coordinate a flexible, responsive program of research in emerging areas, including grazing-based dairy systems, alternative food systems, support for beginning and retiring farmers, alternative manure and weed management, economics of sustainable agriculture.

Through case studies we describe successful, locally-oriented food enterprises including: Community Supported Agriculture, marketing cooperatives, and small-scale food processing.

#### **CONTACT**

Center for Integrated Agricultural  
Systems, 1450 Linden Drive, Room 146  
University of Wisconsin-Madison  
Madison, WI 53706  
Phone: (608) 262-5200  
Fax: (608) 265-3020  
E-mail: gale-sinex@ae.agecon.wisc.edu  
Website: <http://www.wisc.edu/cias>

### **LAC COURTE OREILLES OJIBWA COMMUNITY COLLEGE**

#### **PROGRAM DESCRIPTION**

This program provides community plots for those individuals wanting a garden but not having an area to plant. It offers workshops in food preparation, nutrition, and food preservation. An additional function of the program is to do networking with other agencies that can assist individuals in agricultural production, economic opportunities, and other needs that community members request.

Our ultimate goal is to increase the ability of the tribe to independently produce, manage and self-regulate the food, energy, and other natural resources on tribal lands.

#### **CONTACT**

Lac Courte Oreilles Ojibwa Community  
College, Rt. 2, Box 2357  
Hayward, WI 54843  
Phone: (715) 634-4790  
Fax: (715) 634-5049



## **MICHAEL FIELDS AGRICULTURAL INSTITUTE**

### **PROGRAM DESCRIPTION**

Michael Fields Agricultural Institute (MFAI) is a public non-profit institute committed to promoting resource-conserving, ecologically sustainable and economically viable food and farming systems. Its mission is to enhance the fertility of the soil, the quality of food, the health of animals and the strength of the human spirit by revitalizing the culture of agriculture. MFAI has programs in education, research, food systems, international support and farm policy. MFAI offers six month student internship program, various short courses, weekend workshops, conferences and field days, which focus on training beginning farmers, current farmers and other trainers, in sustainable, organic and biodynamic practices.

### **PUBLICATIONS**

BULLETINS: #1 - Thoughts on Drought-Proofing Your Farm: A Biodynamic Approach; #2 - Issues in Sustainable Agriculture: What are the Next Steps?; #3 - Soil Fertility in Sustainable Low Input Farming; #4 - Forage Based Farming.

### **CONTACT**

John Hall  
W2493 County Road ES  
East Troy, WI 53210  
Fax: (414) 642-4028

## **ORKIN AGRIBUSINESS SERVICES**

### **PROGRAM DESCRIPTION**

Orkin Agribusiness services provides complete integrated pest management (IPM) programs for dairy, beef and poultry operations in 37 states and Canada. IPM combines sanitation, traps, and treatments to reduce fly infestation and the productivity losses it can cause.

Recent USDA-funded research suggests that farmers want information about alternative fly control methods as well as assistance in implementing and monitoring them. Orkin's free IPM kit teaches farmers how to identify common types of farm flies, where to find them, how to determine the severity of their problem and how to start and maintain an IPM program. An educator's version of the kit is also available free of charge.

### **CONTACT**

Larry Ruffedt  
Orkin Agribusiness Services  
2702 International Lane, Suite 202  
Madison, WI 53791  
Phone: 800-457-8264  
Fax: (608) 244-1447  
E-mail: [orkinag@tds.net](mailto:orkinag@tds.net)  
Website: [www.orkin-ag.com](http://www.orkin-ag.com)

## **RURAL ENTERPRISES**

### **PUBLICATION**

*Direct marketing, agricultural diversification, rural home-based business and rural economic development.* Subscription: \$8.95/year.

### **CONTACT**

Rural Enterprises  
P. O. Box 878  
Menomonee Falls, WI 53051  
Phone: (412) 255-0100

## **WISCONSIN DEPARTMENT OF AGRICULTURE, TRADE & CONSUMER PROTECTION**

### **CONTACT**

Mark Liedt  
Marketing Division  
Wisconsin Department of Agriculture,  
Trade & Consumer Protection  
2811 Agriculture Drive, P. O. Box 8911  
Madison, WI 53718  
Phone: (608) 224-5012

## **UNIVERSITY OF WISCONSIN**

### **PROGRAM DESCRIPTION**

Our research and extension programs assists farmers in planning effective marketing strategies, farm financial management, and recordkeeping. Our Extension agents conduct workshops, field days, and meetings to keep farmers informed on new technology.

## CONTACT

Rick Klemme  
University of Wisconsin  
1450 Linden Drive, Room 126  
Madison, WI 53706  
Phone: (608) 262-5201  
Fax: (608) 262-4376  
E-mail: klemme@wisplan.uwex.wisc.edu

## UNIVERSITY OF WYOMING

### PROGRAM DESCRIPTION

We have a farm management tool called: W.I.R.E. which stands for "Western Integrated Ranch/Farm Education, a concept of management which provides practical tools for integrating management of the physical, biological, financial and human resources of agricultural operations. This tool emphasizes the process of management-setting goals, priorities, making decisions, planning, budgeting, keeping records and performing evaluations with personal goals and optimization in mind rather than particular production technologies.

We have found this tool to be very successful in working with our farm audiences particularly with smaller operators.

### CONTACT

John Hewlett  
University of Wyoming  
P.O. Box 3354, University Station

Laramie, WY 82071  
Phone: (307) 766-4377  
Fax: (307) 766-3379  
E-mail: hewlett@uwyo.edu

### PUBLICATIONS

*Bibliography on Value-Added Agriculture (B-898.16, \$1.00); Resource Directory for Value-Added Agriculture (B-898.17, \$1.00); Record Keeping (B-717.3, \$0.25); Estate Planning Basics for Wyoming Families (B-845, \$0.75); Complete Guide to Home Canning (AB-539, \$11.00); Vegetable Gardening in Wyoming (B-723, \$0.50); Growing Small Fruits in the Home Garden (B-942.58, \$0.10);*

**VIDEOS:** *Business Management in Agriculture(AEF9); Business Management in Agriculture "Planning the Farm Business" (AEF11); Estate Planning for Agriculture Landowners (AEF14)*

### CONTACT

Ag Communications  
Resource Center  
University of Wyoming  
P.O. Box 3313  
Laramie, WY 82071-3313  
Phone: (307) 766-2115  
Fax: (307) 766-2800

**APPALACHIAN  
MUSHROOM GROWERS  
ASSOCIATION**

**CONTACT**

John Lombardi  
Route 1, Box 30BYY  
Haywood, VA 22722  
Phone: (540) 923-4774

**THE DEMETER  
ASSOCIATION, INC.**

**CONTACT**

Anne Mendenhall  
Britt Road, Aurora, NY 13026  
Phone: (315) 364-5617  
Fax: (315) 364-5224

**CALIFORNIA CERTIFIED  
ORGANIC FARMERS**

**CONTACT**

Diane Bowen, Executive Director  
115 Mission Street  
Santa Cruz, CA 95060  
Phone: (408) 423-2263  
Fax: (408) 423-4528

**FARM VERIFIED  
ORGANIC, INC.**

**CONTACT**

Annie Kirschenmann  
RR #1, Box 40A  
Medina, ND 58467  
Phone: (701) 486-3578  
Fax: (701) 486-3580

**CAROLINA FARM  
STEWARDSHIP  
ASSOCIATION**

**CONTACT**

Sarah Slover  
Certification Coordinator  
115 West Main Street,  
Carrboro, NC 27510  
Phone: (919) 542-2402  
Fax: (919) 542-7401

**FLORIDA ORGANIC  
GROWERS**

**CONTACT**

Marty Mesh  
P.O. Box 12311  
Gainesville, FL 32604  
Phone: (352) 377-6345  
Fax: (352) 377-8363

## **GEORGIA ORGANIC GROWERS ASSOCIATION**

### **CONTACT**

Larry Conklin  
4400 Happy Valley Circle  
Newnan, GA 30263  
Phone: (707) 621-4642  
Fax: (770) 253-0347

## **HAWAII BIO-ORGANIC GROWERS ASSOCIATION**

### **CONTACT**

Robert Faust  
P.O. Box 800  
Honaunau (Kona), HI 96726  
Phone: (808) 328-2083  
Fax: (808) 328-9760

## **HAWAII ORGANIC FARMERS ASSOCIATION**

### **CONTACT**

Diana Dahl  
431 Lilikoi Road  
Haiku (Maui), HI 96708  
Phone and Fax: (808) 573-0995

## **INDIANA CERTIFIED ORGANIC**

### **CONTACT**

Val Carr  
1168 N. CR Road 575 W  
Greencastle, IN 46135  
Phone and Fax: (317) 653-8933

## **KAUAI ORGANIC GROWERS ASSOCIATION**

### **CONTACTS**

Phil Sheldon  
4480 Omao Road  
Koloa (Kauai), HI 96756  
Phone: (808) 742-1479  
OR Phil Davies  
KOGA, P.O. Box 943  
Kilauea, HI 96754  
Phone and Fax: (808) 828-1966

## **LIVING FARMS, INC.**

### **CONTACT**

Lori Dardis  
P.O. Box 1127  
Tracy, Minnesota 56175  
Phone: (507) 629-4431  
Fax: (507) 629-4253

## **MAINE ORGANIC FARMERS & GARDENERS ASSOCIATION**

### **CONTACT**

Eric Sidemann  
Box 2176  
Augusta, ME 04338-2176  
Phone: (207) 622-3118  
Fax: (207) 622-3119

## **NORTHEAST ORGANIC FARMING ASSOCIATION**

### **CONTACT**

Bill Hill  
51 John Read Road

West Redding, CT 06896  
Phone: (203) 938-9403

Fax: (802) 434-6308

**NORTHEAST ORGANIC  
FARMING ASSOCIATION**

**CONTACT**

Edwin McGlew  
140 Chestnut Street  
West Hatfield, MA 01088  
Phone and Fax: (413) 247-9264

**NORTHEAST ORGANIC  
FARMING ASSOCIATION**

**CONTACT**

Donna Batcho  
31 Titus Mill Road  
Pennington, NJ 08534  
Phone: (609) 737-6848  
Fax: (609) 737-2366

**NORTHEAST ORGANIC  
FARMING ASSOCIATION**

**CONTACT**

Patricia Kane  
26 Towpath Road  
Binghamton, NY 13904  
Phone: (607) 724-9851  
Fax: (607) 724-9853

**NORTHEAST ORGANIC  
FARMING ASSOCIATION -  
VERMONT**

**CONTACT**

Enid Wonnacott  
P.O. Box 697  
Richmond, VT 05477  
Phone: (802) 434-4122

## **OHIO ECOLOGICAL FOOD & FARM ASSOCIATION**

### **CONTACT**

Sylvia Upp  
P.O. Box 82234  
Columbus, OH 43202  
Phone: (614) 294-FOOD (3663)  
Fax: (614) 291-3276

## **OREGON TILTH CERTIFIED ORGANICALLY GROWN**

### **CONTACT**

Yvonne Frost  
11535 SW Durham Road, Suite C-1  
Tigard, OR 97224  
Phone: (503) 620-2829  
Fax: (503) 624-1386

## **ORGANIC CERTIFICATION SERVICES, INC.**

### **CONTACT**

Robin Lauriault  
128 Mason Road  
Melrose, FL 32666  
Phone: (904) 475-2037  
Fax: (904) 475-5746

## **ORGANIC CROP IMPROVEMENT ASSOCIATION**

### **CONTACT**

Linda Mager  
1001 Y Street, Suite B  
Lincoln, NE 68508-1172  
Phone: (402) 477-2323  
Fax: (402) 477-4325

## **ORGANIC GROWERS & BUYERS ASSOCIATION**

### **CONTACT**

Sue Christan  
7362 University Avenue, N. E., Suite 208  
Fridley, MN 55432  
Phone: (612) 572-1967  
Fax: (612) 572-2527

## **QUALITY ASSURANCE INTERNATIONAL**

### **CONTACT**

Griffith W. McLellan  
12526 High Bluff Drive, Suite 300  
San Diego, CA 92130  
Phone: (619) 792-3531  
Fax: (619) 792-8665

## **ORGANIC GROWERS OF MICHIGAN**

### **CONTACT**

Grey Larison  
135 E. 120 Street  
Grant, MI 49327  
Phone and Fax: (616) 834-5481 (call first  
to fax)

## **SCIENTIFIC CERTIFICATION SYSTEMS**

### **CONTACT**

Eric Engbeck  
Scientific Certification Systems  
1939 Harrison Street, Suite 400  
Oakland, CA 94612  
Phone: (510) 832-1415  
Fax: (510) 832-0359

## **ORGANIC VERIFICATION ORGANIZATION OF NORTH AMERICA**

### **CONTACT**

Matthew Moe  
P.O. Box 146  
Hitterdale, MN 56552  
Phone and Fax: (218) 962-3264

## **TENNESSEE LAND STEWARDSHIP ASSOCIATION**

### **CONTACT**

Mike Wright  
935 Centerville Road  
Lebanon, TN 37087  
Phone: (615) 444-2555  
Fax: (615) 453-0617

## **PENNSYLVANIA CERTIFIED ORGANIC**

### **CONTACT**

Tom Beddard  
Phone: (814) 364-1334  
Fax: (814) 364-2320

## **TIDEWATER ORGANIC GROWERS ASSOCIATION**

### **CONTACT**

Iris Fellers  
Route 640, Box 3360  
Water View, VA 23180  
Phone: (804) 758-5046



**UNITED STATES  
ASSURANCE  
LABORATORIES**

**CONTACT**

Luddene E. Perry  
4150 Colfax Avenue North  
Minneapolis, MN 55412  
Phone: (612) 522-8224  
Fax: (612) 228-9937

**VERMONT MAPLE  
SUGARMAKER'S  
ASSOCIATION, INC.**

**CONTACT**

Sandra Tarrier  
347 Plains Road  
Westford, VT 05494  
Phone: (802) 878-8935

**VIRGINIA BIOLOGICAL  
FARMERS ASSOCIATION**

**CONTACT**

Donna Whitmarsh  
Route 1, Box 46  
Check, VA 24072  
Phone: (540) 651-4747

## **COLORADO**

### **COLORADO DEPARTMENT OF AGRICULTURE**

#### **CONTACT**

Don Gallegos  
Colorado Department of Agriculture  
Division of Plant Industry  
700 Kipling Street, Suite 4000  
Lakewood, CO 80215-5894  
Phone: (303) 239-4140  
Fax: (303) 239-4177

## **INDIANA**

### **OFFICE OF THE COMMISSIONER OF AGRICULTURE**

#### **CONTACT**

Doug Pond  
ISTA Center, Suite 414  
150 W. Market  
Indianapolis, IN 46205  
Phone: (317) 232-8770  
Fax: (317) 232-1362

## **IDAHO**

### **IDAHO DEPARTMENT OF AGRICULTURE**

#### **CONTACT**

James R. Boatman  
P.O. Box 790, 2270 Old Penitentiary  
Road, Boise, ID 83701-0790  
Phone: (208) 334-2623  
Fax: (208) 334-2170

## **KENTUCKY**

### **KENTUCKY DEPARTMENT OF AGRICULTURE**

#### **CONTACT**

Kathy Aman  
100 Fair Oaks Lane, Suite 252  
Frankfort, KY 40601  
Phone: (502) 564-6571  
Fax: (502) 564-7852

## **LOUISIANA**

### **LOUISIANA DEPARTMENT OF AGRICULTURE AND FORESTRY**

#### **CONTACT**

Craig M. Roussel  
P.O. Box 3118,  
Baton Rouge, LA 70821-3118  
Phone: (504) 925-7772  
Fax: (504) 925-3760

## **MARYLAND**

### **MARYLAND DEPARTMENT OF AGRICULTURE**

#### **CONTACT**

Robert Pooler or Jim Duffy  
Maryland Organic Certification Program  
50 Harry S. Truman Parkway  
Annapolis, MD 21401  
Phone: (410) 841-5770  
Fax: (410) 841-5987

## **NEVADA**

### **NEVADA DEPARTMENT OF BUSINESS & INDUSTRY**

#### **CONTACT**

Randy Bradley  
Division of Agriculture  
350 Capitol Hill Avenue  
P.O. Box 11100  
Reno, NV 89510-1100  
Phone: (702) 688-1180  
Fax: (702) 688-1178

## **NEW HAMPSHIRE**

### **NEW HAMPSHIRE DEPARTMENT OF AGRICULTURE**

#### **CONTACT**

Victoria M. Smith  
Bureau of Markets,  
New Hampshire Department of Agriculture  
Box 2042, Concord, NH 03302-2042  
Phone: (603) 271-3685/2573  
Fax: (603) 271-1109

## **NEW MEXICO**

### **NEW MEXICO ORGANIC COMMODITY COMMISSION**

#### **CONTACT**

Joran Viers  
118 Amherst Drive, N. E.  
Albuquerque, NM 87106-1303  
Phone: (505) 266-9849  
Fax: (505) 266-0649

## **OKLAHOMA**

### **OKLAHOMA DEPARTMENT OF AGRICULTURE**

#### **CONTACT**

Stephen A. Kendall  
Oklahoma Department of Agriculture  
Plant Industry and Consumer Service  
Division, 2800 N. Lincoln Blvd.  
Oklahoma City, OK 73105-4298  
Phone: (405) 521-3864  
Fax: (405) 521-4584

## **RHODE ISLAND**

### **RHODE ISLAND DEPARTMENT OF ENVIRONMENT**

#### **CONTACT**

Robert Relli  
Rhode Island Organic Certification  
Committee Division of Agriculture,  
Roger Williams Building, 83 Park Street,  
6th Floor, Providence, RI 02903-1037  
Phone: (401) 277-2781  
Fax: (401) 277-6047

## **WASHINGTON**

### **WASHINGTON STATE DEPARTMENT OF AGRICULTURE**

#### **CONTACT**

Miles McEvoy  
Food Safety and Animal Health  
Washington State Department  
of Agriculture, P. O. Box 42576,  
Olympia, WA 98504-2576  
Phone: (360) 902-1924  
Fax: (360) 902-2087

## **TEXAS**

### **TEXAS DEPARTMENT OF AGRICULTURE**

#### **CONTACT**

Leslie McKinnon  
Texas Certified Organic Program  
Consumer Services Division  
P.O. Box 12847,  
1700 N. Congress Avenue,  
Austin, TX 78711  
Phone: (512) 475-1641  
Fax: (512) 463-7643

## SMALL FARM WEBSITES\*

Abstracts for over 2000 publications	<a href="http://www.cahe.wsu.edu/~infodept">http://www.cahe.wsu.edu/~infodept</a>
Agriculture Network Information Center (AgNIC) Home Page	<a href="http://www.agnic.org/">http://www.agnic.org/</a>
Ag. Web links to thousands of ag. sites	<a href="http://www.ceresgroup.com/col/agweb/web.html">http://www.ceresgroup.com/col/agweb/web.html</a> <a href="http://www.ceresgroup.com/col/agsearch.search.html">http://www.ceresgroup.com/col/agsearch.search.html</a>
Abstracts for over 2000 publications	<a href="http://www.cahe.wsu.edu/~infodept">http://www.cahe.wsu.edu/~infodept</a>
Acreage & Small Farm Insights	<a href="http://www.ianr.unl.edu/dodge/acreage/">http://www.ianr.unl.edu/dodge/acreage/</a>
Alternative Opportunities	<a href="http://www.hammock.ifas.ufl.edu/">http://www.hammock.ifas.ufl.edu/</a>
Alternative Farming Systems Information Center (AFSIC)	<a href="http://www.nal.usda.gov/afsic">http://www.nal.usda.gov/afsic</a>
American Farmland Trust	<a href="http://www.farmland.org">http://www.farmland.org</a>
Bullfrog Films, Inc.	<a href="http://www.bullfrogfilms.com">http://www.bullfrogfilms.com</a>
Center for Integrated Agricultural Systems	<a href="http://www.wisc.edu/cias/">http://www.wisc.edu/cias/</a>
Center for Sustainable Agricultural Systems University of Nebraska-Lincoln	<a href="http://ianrwww.unl.edu/ianr/csas">http://ianrwww.unl.edu/ianr/csas</a>
Center for Sustainable Agriculture University of Vermont & State Agricultural College	<a href="http://www.uvm.edu/~susagctr/">http://www.uvm.edu/~susagctr/</a>
Center for Sustaining Agriculture and Natural Resources (CSANR) Washington University	<a href="http://csanr.wsu.edu/">http://csanr.wsu.edu/</a>
CityFarmer	<a href="http://www.cityfarmer.org/">http://www.cityfarmer.org/</a>
Community Alliance with Family Farmers (CAFFS)	<a href="http://www.caff.org/">http://www.caff.org/</a>
Direct Marketing Alternatives	<a href="http://ag.arizona.edu/ARE/dmkt/tabcontents.html">http://ag.arizona.edu/ARE/dmkt/tabcontents.html</a> (pleas not that AREC is case sensitive)
Earthwatch	<a href="http://www.earthwatch.org/">http://www.earthwatch.org/</a>

Extension Program Factsheets	<a href="http://www.ces.ncsu.edu/admin/factsheets/contents.html">http://www.ces.ncsu.edu/admin/factsheets/contents.html</a>
Farming Alternatives Program Publications	<a href="http://www.cals.cornell.edu/dept/ruralsoc/fap/fap.html">http://www.cals.cornell.edu/dept/ruralsoc/fap/fap.html</a>
Green and Growing Education Projects, Inc. From the Ground Up	<a href="http://www.gatewest.net/~green/">http://www.gatewest.net/~green/</a>
Guide to farmers' markets, street markets, flea markets	<a href="http://www.openair.org/">http://www.openair.org/</a>
The Kerr Center for Sustainable Agriculture, Inc.	<a href="http://www.kerrcenter.com/">http://www.kerrcenter.com/</a>
Living on the Earth with Bill Duesing	<a href="http://www.wshu.org/duesing">http://www.wshu.org/duesing</a>
Marketing Information System on USDA-AMS reports	<a href="http://gnv.ifas.ufl.edu/~MARKETING/market.html">http://gnv.ifas.ufl.edu/~MARKETING/market.html</a>
National Agricultural Library	<a href="http://www.nal.usda.gov/">http://www.nal.usda.gov/</a>
New Crop Systems Online	<a href="http://www.hort.purdue.edu/newcrop">http://www.hort.purdue.edu/newcrop</a>
North Central Region SARE	<a href="http://www.ces.ncsu.edu/san/ncrsare/">http://www.ces.ncsu.edu/san/ncrsare/</a>
Northeast Region SARE	<a href="http://www.uvm.edu/~nesare/index.html">http://www.uvm.edu/~nesare/index.html</a>
NUFACTS Information Center	<a href="http://citvsgi1.unl.edu/nufacts/index.html">http://citvsgi1.unl.edu/nufacts/index.html</a>
Organic Farming -- vegetables, fruits	<a href="http://www.jetstream.net/business/gooly">http://www.jetstream.net/business/gooly</a>
Owenlea Holtsteins: A comfortable place for dairy farmers to go on the Internet	<a href="http://www.bright.net/~fwo/">http://www.bright.net/~fwo/</a>
The Pennsylvania State University Department of Horticulture Sustainable Agriculture Research & Education Vegetable Production Systems	<a href="http://hortweb.cas.psu.edu/sustag/index.html">http://hortweb.cas.psu.edu/sustag/index.html</a>
Resources for small farm operators	<a href="http://ianrwww.unl.edu/ianr/ianco/ag/acreage/index.html">http://ianrwww.unl.edu/ianr/ianco/ag/acreage/index.html</a>
Rodale Institute	<a href="http://fadr.msu.ru/rodale/">http://fadr.msu.ru/rodale/</a>
Saskatchewan Agriculture and Food	<a href="http://www.gov.sk.ca/agfood/safhome.htm">http://www.gov.sk.ca/agfood/safhome.htm</a>
Southern Region SARE	<a href="http://solar.griffin.peachnet.edu/sareace.html">http://solar.griffin.peachnet.edu/sareace.html</a>

Southern Rural Development Center	<a href="http://www.ces.msstate.edu/srdc">http://www.ces.msstate.edu/srdc</a>
Sustainable Agriculture and Ecological Agriculture, Swedish Agricultural University	<a href="http://ekolserv.vo.slu.se/Docs/www/Sustainable.html">http://ekolserv.vo.slu.se/Docs/www/Sustainable.html</a>
Sustainable Agriculture Network	<a href="http://www.ces.ncsu.edu/san/">http://www.ces.ncsu.edu/san/</a>
Sustainable Earth Electronic Library	<a href="http://envirolink.org:80/pubs/Plants.html">http://envirolink.org:80/pubs/Plants.html</a>
Sustainable Practices for Vegetable Production in the South North Carolina State University	<a href="http://www2.ncsu.edu/ncsu/cals/sustainable/peet/">http://www2.ncsu.edu/ncsu/cals/sustainable/peet/</a>
United Nations Development Programme Sustainable Human Development	<a href="http://www.undp.org/">http://www.undp.org/</a>
United States Department of Agriculture CSREES Small Farm Program	<a href="http://www.reeusda.gov/smallfarm">http://www.reeusda.gov/smallfarm</a>
University of California Sustainable Agriculture Research and Education Program (SAREP)	<a href="http://www.sarep.ucdavis.edu/">http://www.sarep.ucdavis.edu/</a>
University of California-Davis Small Farm Center	<a href="http://www.sfc.ucdavis.edu/">http://www.sfc.ucdavis.edu/</a>
Vegetables, fruits, herbs & flowers	<a href="http://pages.prodigy.com/germinator/">http://pages.prodigy.com/germinator/</a>
Western Region SARE	<a href="http://ext.usu.edu/wsare/">http://ext.usu.edu/wsare/</a>
World Sustainable Agriculture Association	<a href="http://www.igc.apc.org/wsaala/wsaa.html">http://www.igc.apc.org/wsaala/wsaa.html</a>

\* This is a partial list of small farm websites and other websites with information relevant to small farms. Inclusion of a site on this list does not constitute endorsement of the site by the National Small Farm Program, USDA-Cooperative State Research, Education and Extension Service (CSREES) Small Farm Program, nor does it imply that other sites are not suitable.

## CHILDREN AND YOUTH RESOURCES (WEBSITES FOR KIDS TO VISIT)

Uncle Bob's Kids Page	<a href="http://gagme.wwa.com/~boba/kidsi.html">http://gagme.wwa.com/~boba/kidsi.html</a>
Kids on the Web	<a href="http://www.zen.org/%7Ebrendan/kids.html">http://www.zen.org/%7Ebrendan/kids.html</a>
Volcano World	<a href="http://volcano.und.nodak.edu">http://volcano.und.nodak.edu</a>
Tourist Expedition to Antarctica	<a href="http://http2.sils.umich.edu/Antarctic/Story.html">http://http2.sils.umich.edu/Antarctic/Story.html</a>
Theodore Tugboat Homepage	<a href="http://www.cochran.com/tt.html">http://www.cochran.com/tt.html</a>
Views of the Solar System	<a href="http://www..c3.lanl.gov/~cjhamil/SolarSystem/homepage.html">http://www..c3.lanl.gov/~cjhamil/SolarSystem/homepage.html</a>
Planets	<a href="http://stardust.jpl.nasa.gov/planets/">http://stardust.jpl.nasa.gov/planets/</a>
NASA Spacelink	<a href="http://spacelink.msfc.nasa.gov">http://spacelink.msfc.nasa.gov</a>
Seaworld/Busch Gardens Animal Database	<a href="http://www.bev.net/education/SeaWorld/homepage.html">http://www.bev.net/education/SeaWorld/homepage.html</a>
Online Books Page	<a href="http://www.cs.cmu.edu/web/books.html">http://www.cs.cmu.edu/web/books.html</a>
Olympic Games Winter 1998	<a href="http://www.linc.or.jp/Nagano">http://www.linc.or.jp/Nagano</a>
Olympic Games Winter 1996	<a href="http://www.atlanta.olympic.org">http://www.atlanta.olympic.org</a>
Exploratorium	<a href="http://www.exploratorium.edu/">http://www.exploratorium.edu/</a>
Judy and David's Online Songbook	<a href="http://www.io.org/%7Ejand/">http://www.io.org/%7Ejand/</a>
Kids Web	<a href="http://www.npac.syr.edu/textbook/kidsweb/">http://www.npac.syr.edu/textbook/kidsweb/</a>
Latitude 28 Schoolhouse Online	<a href="http://www2.opennet.com/schoolhouse/inside.html">http://www2.opennet.com/schoolhouse/inside.html</a>
Children's Literature Web Guide	<a href="http://www.ucalgary.ca/~dkbrown/index.html/">http://www.ucalgary.ca/~dkbrown/index.html/</a>
Kidlink	<a href="http://www.kidlink.org">http://www.kidlink.org</a>
The Smithsonian	<a href="http://www.si.edu">http://www.si.edu</a>
The Walt Disney Company	<a href="http://www.disney.com/">http://www.disney.com/</a>
United Media (comics)	<a href="http://www.unitedmedia.com/">http://www.unitedmedia.com/</a>
International Kids' Place	<a href="http://plaza.interport.net/kids_space/">http://plaza.interport.net/kids_space/</a>



Kidopedia	<a href="http://rdz.stjohns.edu:80/kidopeida/">http://rdz.stjohns.edu:80/kidopeida/</a>
Internet Public Library	<a href="http://ipl.sils.umich.edu/">http://ipl.sils.umich.edu/</a>
The Monarch Watch	<a href="http://129.237.246.134">http://129.237.246.134</a>
The Yuckiest Site on the Internet	<a href="http://www.nj.com/yucky/">http://www.nj.com/yucky/</a>
Global Show-n-Tell	<a href="http://emma.manymedia.com/show-n-tell/">http://emma.manymedia.com/show-n-tell/</a>
Journey North	<a href="http://www.ties.k12.mn.us/~jnorth">http://www.ties.k12.mn.us/~jnorth</a>
Crayola	<a href="http://www.crayola.com/crayola">http://www.crayola.com/crayola</a>

## VIRTUAL DESK REFERENCES

All-in-One	<a href="http://www.albany.net/~wcross/allsrch.html">http://www.albany.net/~wcross/allsrch.html</a>
AT&T Toll Free 800 Directory	<a href="http://www.tollfree.att.nedt/dir800/">http://www.tollfree.att.nedt/dir800/</a>
Babel: A Glossary of Computer Oriented Abbreviation and Acronyms	<a href="http://www.access.digex.net/~ikind/babel95c.html">http://www.access.digex.net/~ikind/babel95c.html</a>
CIA World Factbook	<a href="http://www.research.att.com/cgi-wald/dbaccess/411">http://www.research.att.com/cgi-wald/dbaccess/411</a>
Federal Express	<a href="http://www.fedex.com:80/">http://www.fedex.com:80/</a>
Glossary of Internet Terms	<a href="http://www.matisse.net/files/glossary.html">http://www.matisse.net/files/glossary.html</a>
Hotels	<a href="http://www.hotelchoice.com/">http://www.hotelchoice.com/</a>
Nynex Interactive Yellow Pages	<a href="http://www.niyp.com/">http://www.niyp.com/</a>
Roget's Thesaurus	<a href="gopher://odie.niaid.nih.gov/77/.thesaurus/index">gopher://odie.niaid.nih.gov/77/.thesaurus/index</a>
UPS	<a href="http://www.ups.com/">http://www.ups.com/</a>
US Postal Service	<a href="http://www.usps.gov/">http://www.usps.gov/</a>
Webster's Dictionary	<a href="http://c.gp.cs.cmu.edu:5103/prog/webster">http://c.gp.cs.cmu.edu:5103/prog/webster</a>
World Wide Web FAQ	<a href="http://sunsite.unc.edu/boutell/faq/www_faq.html">http://sunsite.unc.edu/boutell/faq/www_faq.html</a>
PC Magazine Online	<a href="http://www.ziff.com/~pcmag/">http://www.ziff.com/~pcmag/</a>
USA Today	<a href="http://www.usatoday.com/">http://www.usatoday.com/</a>
Multimedia File Formats on the Internet: A Beginner's Guide for PC Users	<a href="http://ac.dal.ca/~dong/contents.htm">http://ac.dal.ca/~dong/contents.htm</a>

## LAND GRANT WEBSITES

STATE	INSTITUTION	SITE
ALABAMA	Alabama A&M University,	<a href="http://www.aamu.edu">http://www.aamu.edu</a>
	Auburn University	<a href="http://www.auburn.edu">http://www.auburn.edu</a>
	Tuskegee University	<a href="http://www.tusk.edu">http://www.tusk.edu</a>
ALASKA	Univ. of Alaska, Fairbanks	<a href="http://zorba.uafadm.alaska.edu">http://zorba.uafadm.alaska.edu</a>
ARIZONA	Univ. of Arizona, Tucson	<a href="http://www.arizona.edu">http://www.arizona.edu</a>
ARKANSAS	Univ of Arkansas-Fayetteville	<a href="http://www.uark.edu">http://www.uark.edu</a>
CALIFORNIA	Univ. of California-Davis	<a href="http://www.ucdavis.edu">http://www.ucdavis.edu</a>
COLORADO	Colorado State University, Fort Collins	<a href="http://www.csu.edu">http://www.csu.edu</a>
CONNECTICUT	Univ. of Connecticut, Storrs	<a href="http://www.uconn.edu">http://www.uconn.edu</a>
DELAWARE	Delaware State University, Dover	<a href="http://www.dsu.edu">http://www.dsu.edu</a>
	University of Delaware, Newark	<a href="http://www.udel.edu">http://www.udel.edu</a>
DISTRICT OF COLUMBIA	Univ. of the District of Columbia, Washington, D.C.	<a href="http://www.udc.edu">http://www.udc.edu</a>
FLORIDA	Florida A&M University-Tallahassee	<a href="http://www.famu.edu">http://www.famu.edu</a>
	Univ. of Florida, Gainesville	<a href="http://www.ufl.edu">http://www.ufl.edu</a>

STATE	INSTITUTION	SITE
GEORGIA	University of Georgia, Athens	<a href="http://www.uga.edu">http://www.uga.edu</a>
HAWAII	Univ. of Hawaii, Honolulu	<a href="http://www.hawaii.edu/uinfo.html">http://www.hawaii.edu/uinfo.html</a>
IDAHO	Univ. of Idaho, Moscow	<a href="http://www.uidaho.edu">http://www.uidaho.edu</a>
ILLINOIS	Univ. of Illinois, Urbana	<a href="http://www.cso.uiuc.edu">http://www.cso.uiuc.edu</a>
INDIANA	Purdue Univ. West Lafayette	<a href="http://www.purdue.edu">http://www.purdue.edu</a>
IOWA	Iowa State University, Ames	<a href="http://www.iastate.edu">http://www.iastate.edu</a>
KANSAS	Kansas State University, Manhattan	<a href="http://www.ksu.ksu.edu">http://www.ksu.ksu.edu</a>
KENTUCKY	Kentucky State University, Frankfort	<a href="http://www.state.ky.us/ksu/ksuhome.htm">http://www.state.ky.us/ksu/ksuhome.htm</a>
	University of Kentucky, Lexington	<a href="http://www.uky.edu">http://www.uky.edu</a>
LOUISIANA	Louisiana State University, Baton Rouge	<a href="http://www.lsu.edu">http://www.lsu.edu</a>
	Southern University and A&M College, Baton Rouge	<a href="http://www.subr.edu">http://www.subr.edu</a>
MAINE	University of Maine, Orono	<a href="http://kremer.ume.maine.edu/umorono.htm">http://kremer.ume.maine.edu/umorono.htm</a>
MARYLAND	University of Maryland, College Park	<a href="http://umcp.umd.edu">http://umcp.umd.edu</a>
	University of Maryland- Eastern Shore, Princess Anne	<a href="http://www.umes.umd.edu">http://www.umes.umd.edu</a>

STATE	INSTITUTION	SITE
MASSACHUSETTS	University of Massachusetts, Amherst	<a href="http://www.umass.edu">http://www.umass.edu</a>
MICHIGAN	Michigan State University, East Lansing	<a href="http://www.msu.edu">http://www.msu.edu</a>
MINNESOTA	University of Minnesota, St. Paul	<a href="http://www.umn.edu">http://www.umn.edu</a>
MISSISSIPPI	Alcorn State University, Lorman	<a href="http://academic.alcorn.edu">http://academic.alcorn.edu</a>
	Mississippi State University, Mississippi State	<a href="http://www.msstate.edu">http://www.msstate.edu</a>
MISSOURI	Lincoln University, Jefferson City	<a href="http://www.lincolnu.edu">http://www.lincolnu.edu</a>
	University of Missouri, Columbia	<a href="http://www.system.missouri.edu">http:// www.system.missouri.edu</a>
MONTANA	Montana State University, Bozeman	<a href="http://www.montana.edu">http://www.montana.edu</a>
NEBRASKA	University of Nebraska, Lincoln	<a href="http://www.unl.edu">http://www.unl.edu</a>
NEVADA	University of Nevada, Reno	<a href="http://www.unr.edu">http://www.unr.edu</a>
NEW HAMPSHIRE	University of New Hampshire, Durham	<a href="http://www.unhinfo.unh.edu">http://www.unhinfo.unh.edu</a>
NEW JERSEY	Rutgers University, New Brunswick	<a href="http://www.rutgers.edu">http://www.rutgers.edu</a>
NEW MEXICO	New Mexico State University, Las Cruces	<a href="http://www.nmsu.edu">http://www.nmsu.edu</a>
NEW YORK	Cornell University, Ithaca	<a href="http://www.cornell.edu">http://www.cornell.edu</a>

STATE	INSTITUTION	SITE
NORTH CAROLINA	North Carolina A&T State University, Greensboro	<a href="http://www.ncat.edu">http://www.ncat.edu</a>
	North Carolina State University, Raleigh	<a href="http://www.ncsu.edu">http://www.ncsu.edu</a>
NORTH DAKOTA	North Dakota State University, Fargo	<a href="http://www.ndsu.nodak.edu">http://www.ndsu.nodak.edu</a>
OHIO	Ohio State University, Columbus,	<a href="http://www.acs.ohio-state.edu">http://www.acs.ohio-state.edu</a>
OKLAHOMA	Langston University, Langston,	<a href="http://www.lunet.edu">http://www.lunet.edu</a>
	Oklahoma State University Stillwater,	<a href="http://pio.okstate.edu">http://pio.okstate.edu</a>
OREGON	Oregon State University, Corvallis,	<a href="http://www.orst.edu">http://www.orst.edu</a>
PENNSYLVANIA	Penn State University, University Park,	<a href="http://www.psu.edu">http://www.psu.edu</a>
PUERTO RICO	University of Puerto Rico, Mayaguez	<a href="http://www.upr.clu.edu/english/home.html">http://www.upr.clu.edu/english/home.html</a>
RHODE ISLAND	University of Rhode Island, Kingston	<a href="http://www.uri.edu">http://www.uri.edu</a>
SOUTH CAROLINA	Clemson University, Clemson	<a href="http://www.clemson.edu">http://www.clemson.edu</a>
	South Carolina State University, Orangeburg	<a href="http://192.231.63.160/scsu/state.htm">http://192.231.63.160/scsu/state.htm</a>
SOUTH DAKOTA	South Dakota State Univ. Brookings, SD	<a href="http://www.sdstate.edu">http://www.sdstate.edu</a>

STATE	INSTITUTION	SITE
TENNESSEE	Tennessee State University, Nashville	<a href="http://www.tnstate.edu">http://www.tnstate.edu</a>
	University of Tennessee, Knoxville	<a href="http://www.utk.edu">http://www.utk.edu</a>
TEXAS	Prairie View A&M Univ., Prairie View	<a href="http://hp73.pvam.edu">http://hp73.pvam.edu</a>
	Texas A&M University, College Station	<a href="http://www.tamu.edu">http://www.tamu.edu</a>
UTAH	Utah State University, Logan	<a href="http://www.usu.edu">http://www.usu.edu</a>
VERMONT	University of Vermont, Burlington	<a href="http://www.uvm.edu">http://www.uvm.edu</a>
VIRGIN ISLANDS	University of the Virgin Islands, St. Croix	<a href="http://www.uvi.edu">http://www.uvi.edu</a>
VIRGINIA	Virginia Polytechnic Institute and State Univ., Blacksburg	<a href="http://www.vt.edu">http://www.vt.edu</a>
	Virginia State University, Petersburg	<a href="http://www.vsu.edu">http://www.vsu.edu</a>
WASHINGTON	Washington State University, Pullman	<a href="http://www.wsu.edu">http://www.wsu.edu</a>
WEST VIRGINIA	West Virginia University, Morgantown	<a href="http://www.wvu.edu">http://www.wvu.edu</a>
WISCONSIN	University of Wisconsin, Madison	<a href="http://www.wisc.edu">http://www.wisc.edu</a>
WYOMING	University of Wyoming, Laramie	<a href="http://www.uwyo.edu">http://www.uwyo.edu</a>





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